Print
371.9
c

RRR

A Voluntary Model Reporting System
FORM RSA-43: Annual Report

Rehabilitation Services Administration
Social and Rehabilitation Service
U.S. Department of Health, Education, and Welfare

RRR (Reciprocal Rehabilitation Reporting) System

SUMMARY STATISTICS AND PROFILE OF CHARACTERISTICS

FOR

REHABILITATION CENTERS & WORKSHOPS

title

Prepared By

Region II Rehabilitation Research Institute
New York State School of Industrial and Labor Relations
CORNELL UNIVERSITY, Ithaca, New York 14850

author

PRINT
371.9
C
IAB 901

Print
371.9
C
Cornell University
SUMMARY STATISTICS AND PROFILE
OF CHARACTERISTICS
FOR REHAB CENTERS AND WORKSHOP

Print
371.9
C
Cornell University
SUMMARY STATISTICS AND
PROFILE OF CHARACTERISTICS
FOR REHAB CENTERS AND
WORKSHOPS

PROPERTY OF
IOWA STATE COMMISSION
FOR THE BLIND

INTRODUCTION

This is the first report of on-going financial and statistical information for Rehabilitation centers and Sheltered Workshops under a voluntary model Reciprocal Rehabilitation Reporting System initiated by U.S. Department Health, Education, and Welfare, Social and Rehabilitation Service Administration in July 1968.

The summary data include identification and status; accreditations; program, service, and staff; finances; and client data as reported by individual rehabilitation facilities on Form RSA-43 Annual Report. In addition to the financial and statistical tables, this report contains a profile of general characteristics of Sheltered Workshops and Rehabilitation Centers in 1969.

The reader might note from the data that some responses appear inconsistent. For instance, financial data reported was sparse as compared with reports of program services and client data. Problem such as this could be due to different accounting methods or different interpretations of questionnare items by respondents or simply respondent failure to answer items due to inadequate control systems.

While there are accounting inconsistencies or differences, the records reported by individual rehabilitation facilities do present significant information for establishing client fee schedules or assessing present costs. The tables provide comparative data among rehabilitation facilities with policy implications.

While some of the rehabilitation facilities are large and some are small, all are operated for the primary purpose of providing rehabilitation services to disabled populations. Regardless of size each facility plays an important role in meeting the needs in its community.

This report has been prepared to provide basic information for understanding and appraising rehabilitation services by Rehabilitation Centers and Sheltered Workshops. It may also contribute rehabilitation planning, funding, and grant programs affecting growth of rehabilitation facilities.

We hope that this report will be an aid to rehabilitation services through the strenghthening of operations of these rehabilitation facilities that they may better meet the needs of handicapped people.

This report was prepared by Toyoo Nariai, Research Associate, New York State School of Industrial and Labor Relations at Cornell University.

William H. Button, Ph.D
Research Director

December 1970

INDEX

		EXHIBIT
I.	CHARTS: SIGNIFICANT CHARACTERISTICS OF REHABILITATION FACILITIES, 1969 COMPARED TO 1968	A.
II.	CHARTS: COMPARISON OF SIGNIFICANT CHARACTERISTICS OF SHELTERED WORKSHOPS AND REHABILITATION CENTERS IN 1969	B.
III.	SUMMARY OF ANNUAL FINANCIAL AND STATISTICAL DATA OF REHABILITATION FACILITIES BY REGIONS IN 1969	C.
IV.	SUMMARY OF ANNUAL FINANCIAL AND STATISTICAL DATA OF REHABILITATION FACILITIES BY REGIONS IN 1968	D.
V.	SUMMARY OF FINANCIAL AND CASELOAD DATA OF SHELTERED WORKSHOPS BY STATES IN 1969	E.
VI.	SUMMARY OF FINANCIAL AND CASELOAD DATA OF REHABILITATION CENTERS BY STATES IN 1969	F.

Digitized by the Internet Archive
in 2012 with funding from
National Federation of the Blind (NFB)

http://archive.org/details/summarystatistic00regi

RSA-43: RRR Summary for Rehabilitation Centers and Workshops

Comparison of Facility Profiles: Fiscal Year - 1968 V. Fiscal Year - 1969

The profiles of Fiscal Years - 1968 and 1969 represent an effort to summarize the information obtained from RSA-43: Reciprocal Rehabilitation Reporting.

It is to provide an outline of the significant charactersitics of Rehabilitation Centers and Workshops.

While every effort was made to give items in the questionnaire a uniform meaning, variations in item response and subsequent bias in data reported could be due to different interpretations made by the facilities. For instance, many rehabilitation facilities were not able to respond to such items as Estimated Value of Free Services Rendered During Year, Assets and Liabilities.

Despite these limitations, the data available provides useful information bearing upon questions of policy and administration.

TABLE OF CONTENTS

FIGURE

1. Percentage Distribution: Type of Facilities Reporting.....1.

2. Tax Exemption Status.....2.

3. Type of Tenure.....3.

4. Age of Principal Building.....4.

5. Program Emphasis.....5.

6. Case Follow-Up after Discharge.....6.

7. Percent Contribution of Major Sources of Income to Total Income.....7.

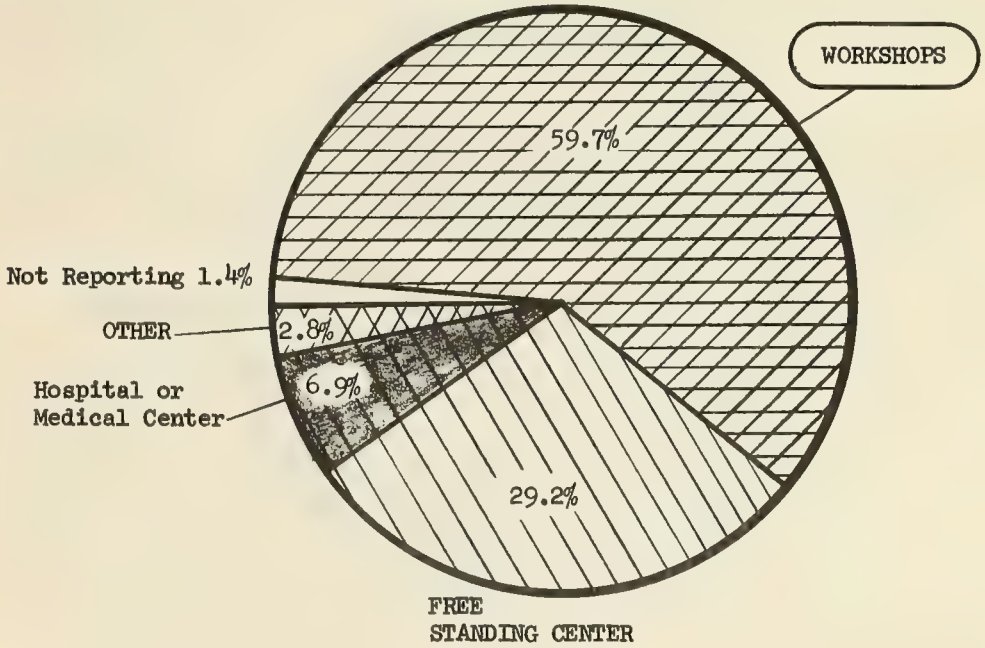
8. Percent Contribution of Major Expenses Items to Total Expenses.....8.

RSA-43: Annual Report
Reciprocal Rehabilitation Reporting for
REHABILITATION CENTERS AND WORKSHOPS
FISCAL YEARS 1968-1969

Prepared by
Region II Rehabilitation Research Institute
CORNELL UNIVERSITY, Ithaca, New York
10/1970

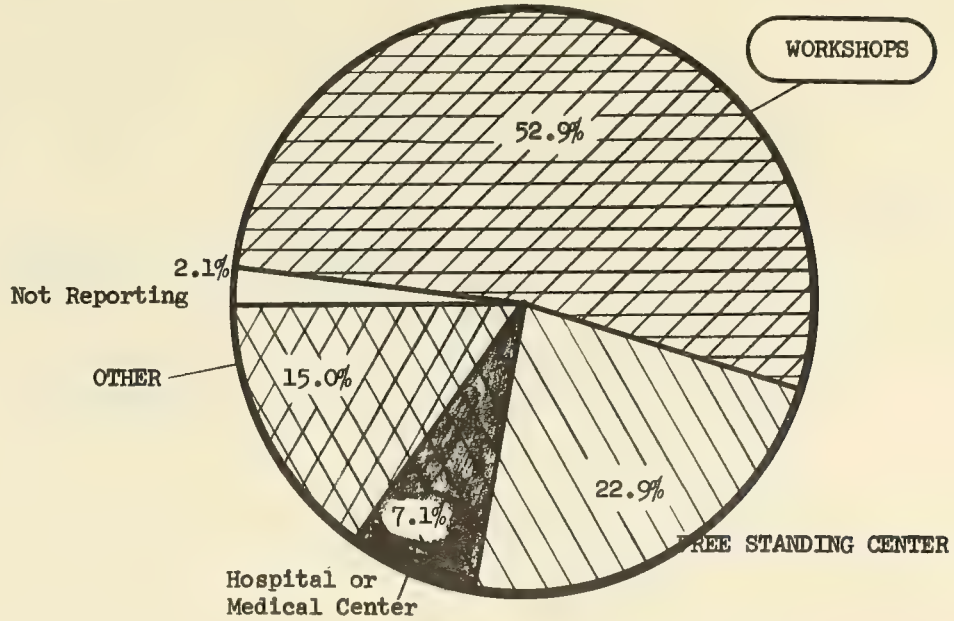
PERCENTAGE DISTRIBUTION OF TYPE OF FACILITIES REPORTING

FISCAL YEAR-1968
(N=72)



FY-1968

FISCAL YEAR-1969
(N=253)



FY-1969

FIGURE 1.

RSA-43: Annual Report (RRR)

RRRI-CORNELL UNIVERSITY

REHABILITATION CENTERS AND WORKSHOPS

FISCAL YEARS 1968-1969

TAX EXEMPTION STATUS REPORTING

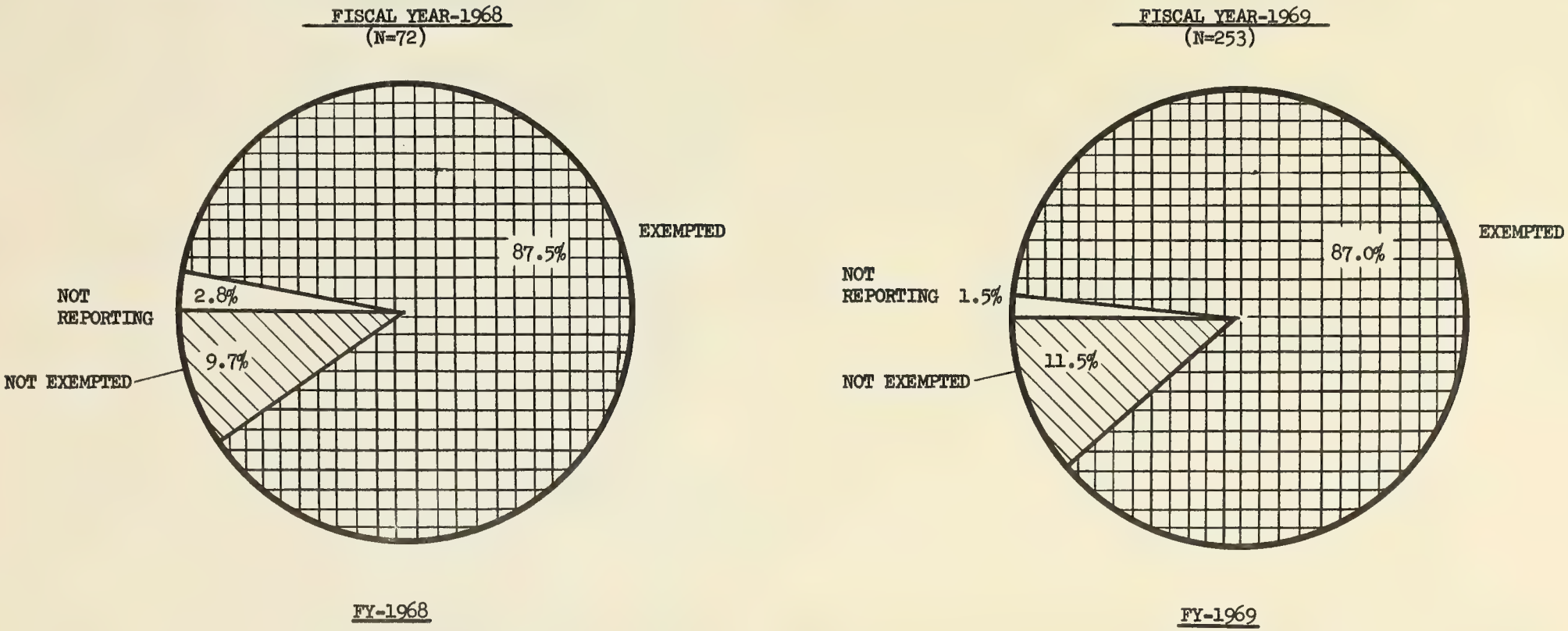


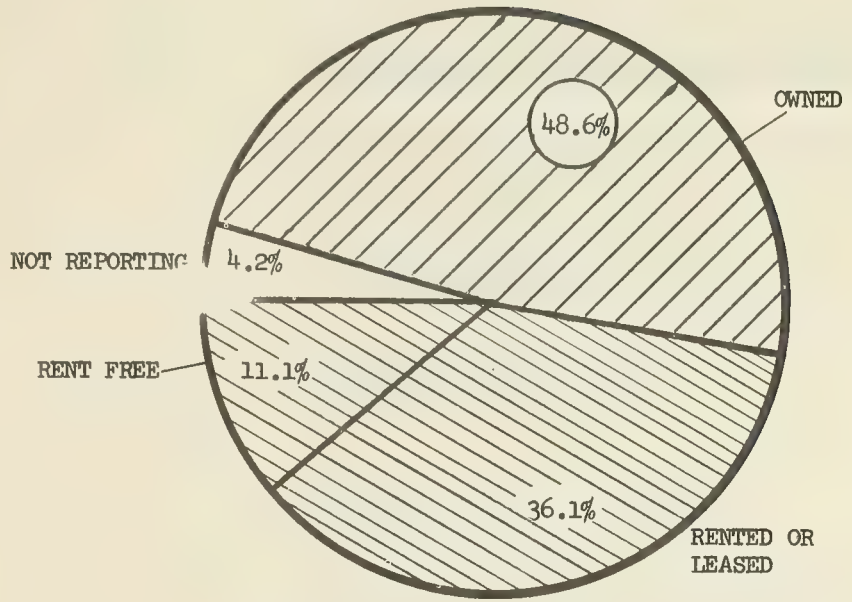
FIGURE 2.

REHABILITATION CENTERS AND WORKSHOPS

FISCAL YEAR 1968-1969

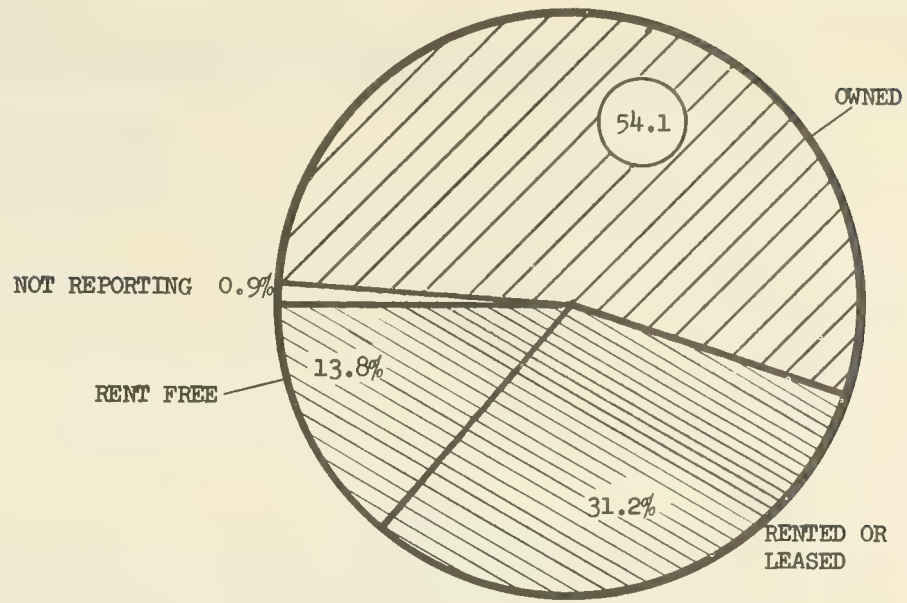
TYPE OF TENURE REPORTING

FISCAL YEAR-1968
(N=72)



FY-1968

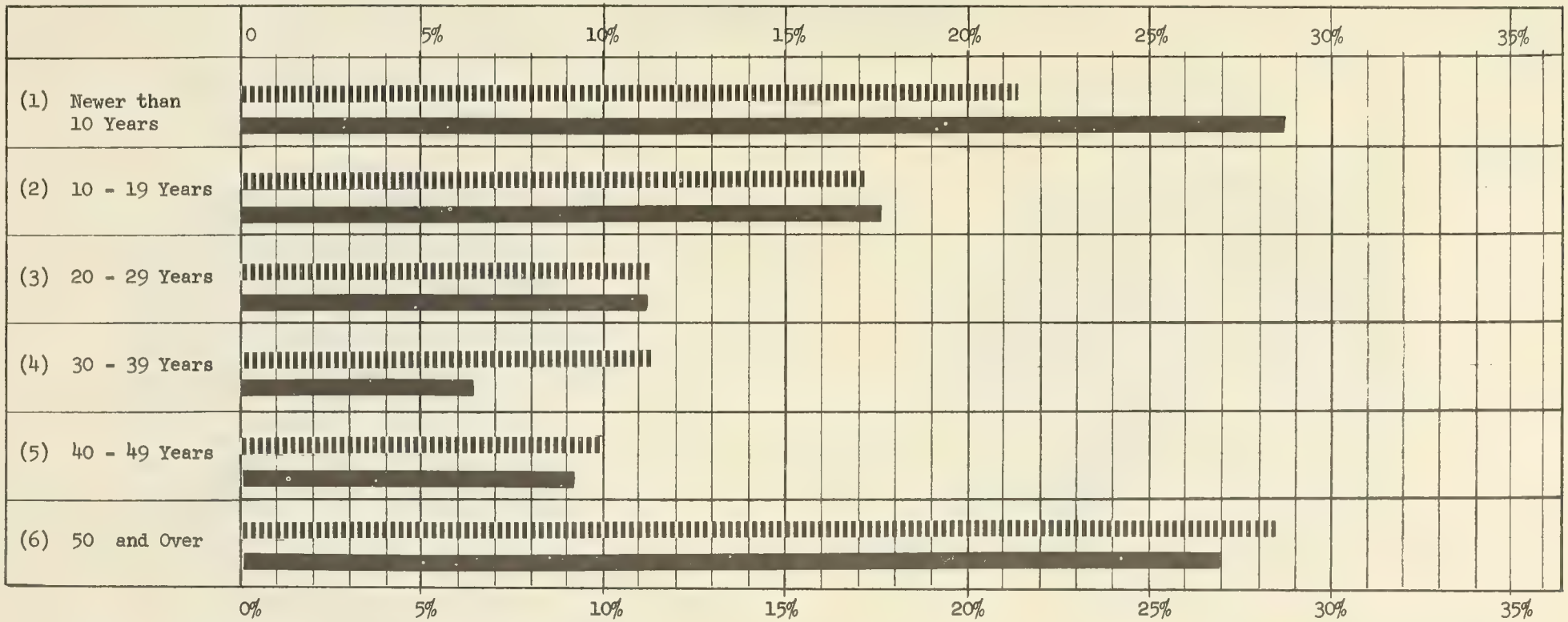
FISCAL YEAR-1969
(N=253)



FY-1969

FIGURE 3.

FREQUENCY DISTRIBUTION: AGE OF PRINCIPAL BUILDING
IN FISCAL YEARS -(1968 - 1969)



Number of Facilities Reporting: FISCAL YEAR-1968 N= 70
FISCAL YEAR-1969 N=250

FISCAL YEAR-1968
FISCAL YEAR-1969

FIGURE 4.

REHABILITATION CENTERS AND WORKSHOPS

PERCENTAGE DISTRIBUTION BY PROGRAM EMPHASIS
IN FISCAL YEARS 1968-1969

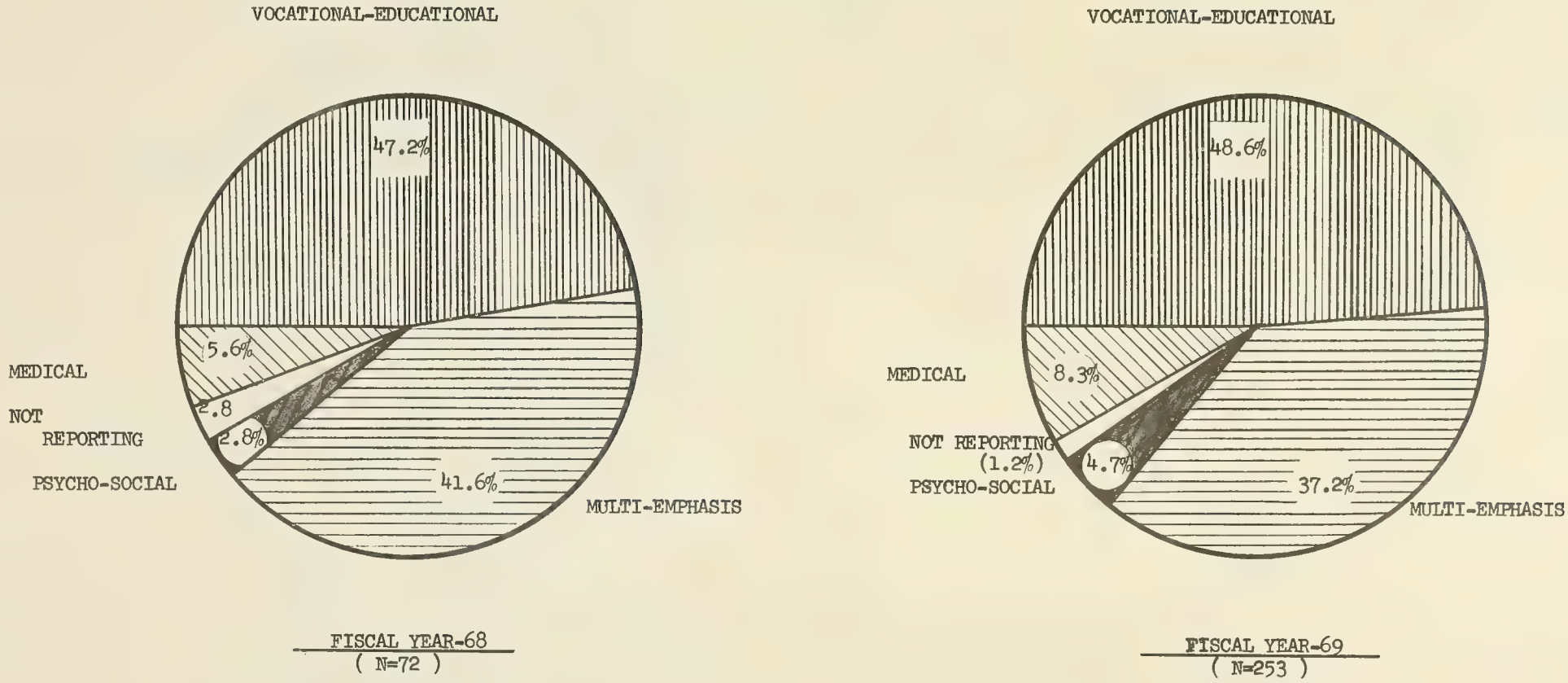


FIGURE 5.

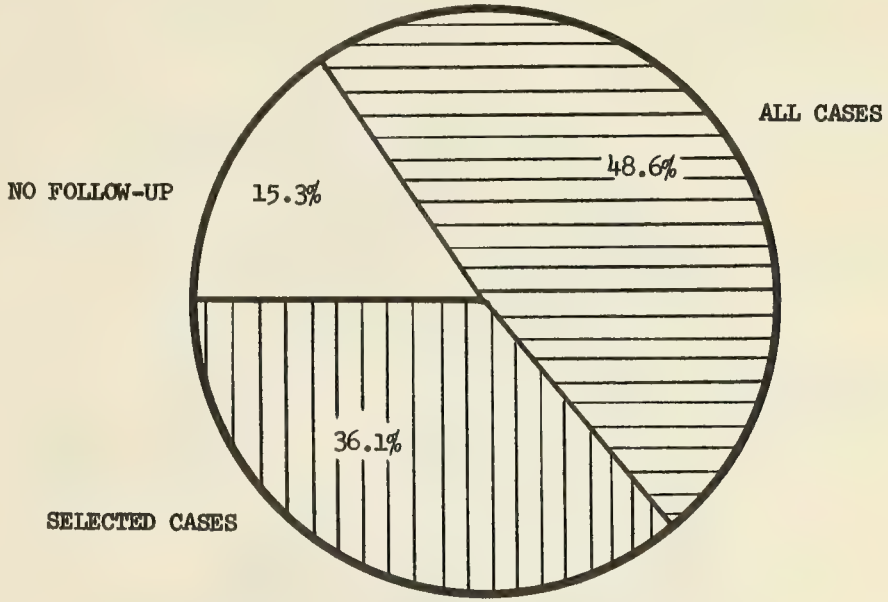
REHABILITATION CENTERS AND WORKSHOPS

FISCAL YEARS 1968-1969

CASE FOLLOW-UP AFTER DISCHARGE REPORTING

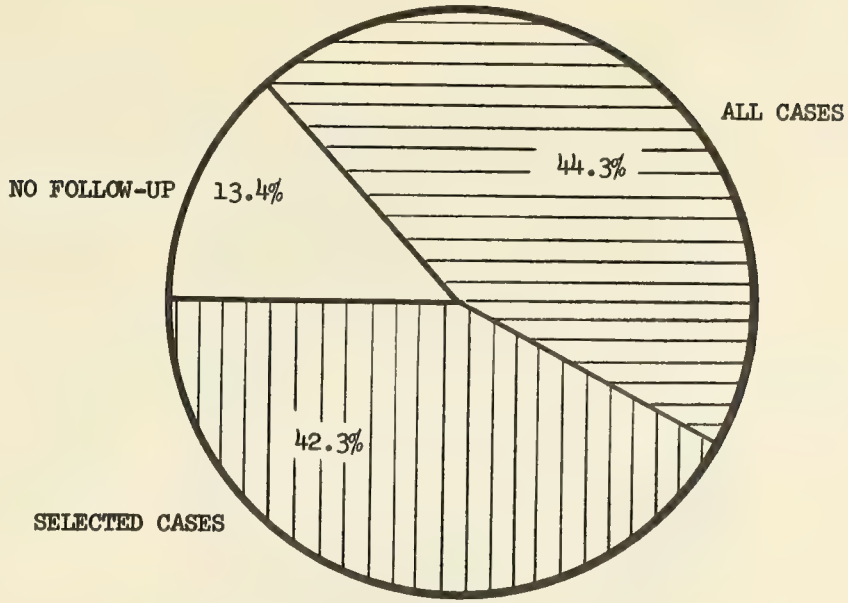
RRRI-CORNELL UNIVERSITY

FISCAL YEAR-1968
(N=72)



FY-1968

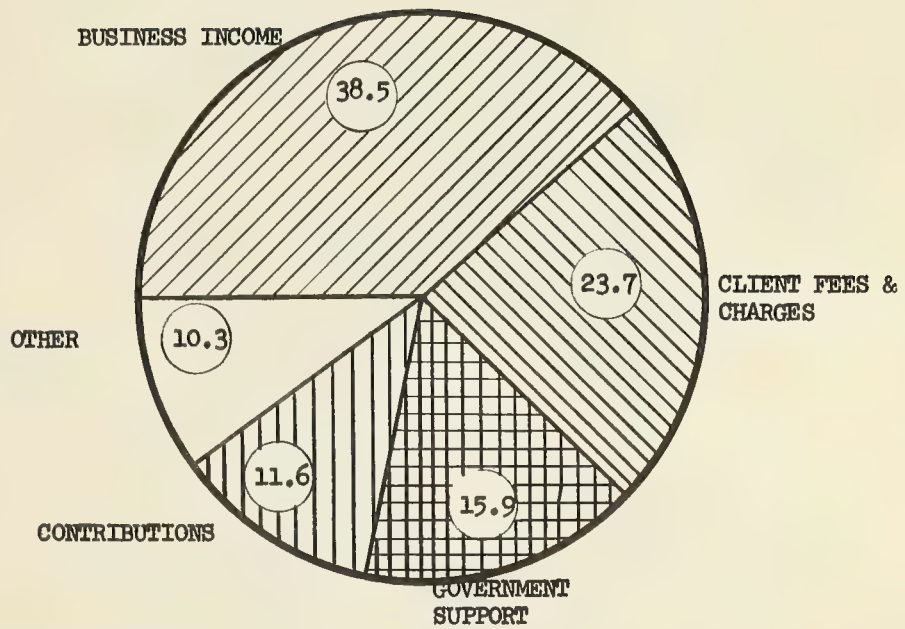
FISCAL YEAR-1969
(N=253)



FY-1969

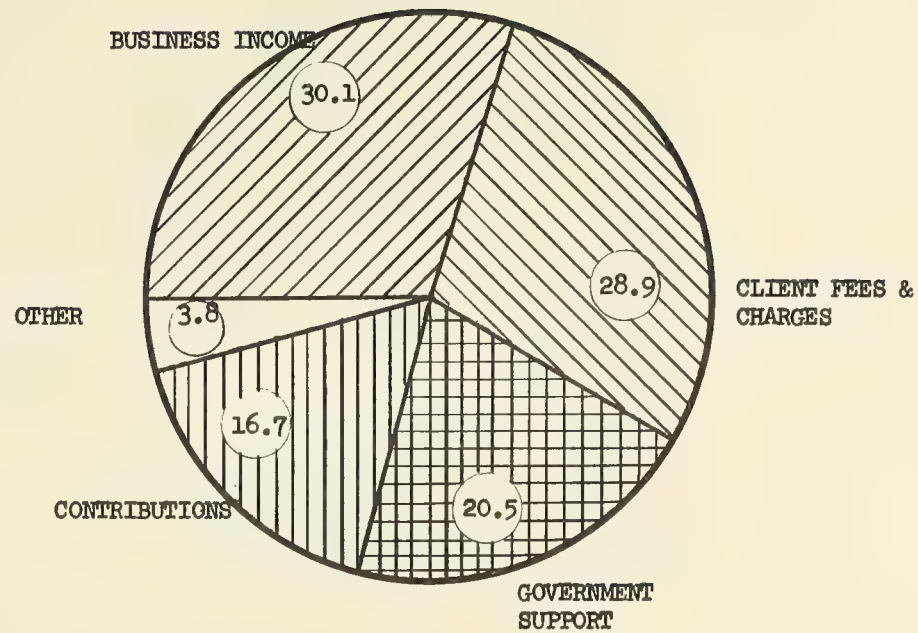
FIGURE 6.

PERCENT CONTRIBUTION OF MAJOR SOURCES OF INCOME
TO TOTAL INCOME : FISCAL YEARS - 1968-1969



MEAN ANNUAL INCOME $ 418,361

FISCAL YEAR-68
(N=68)

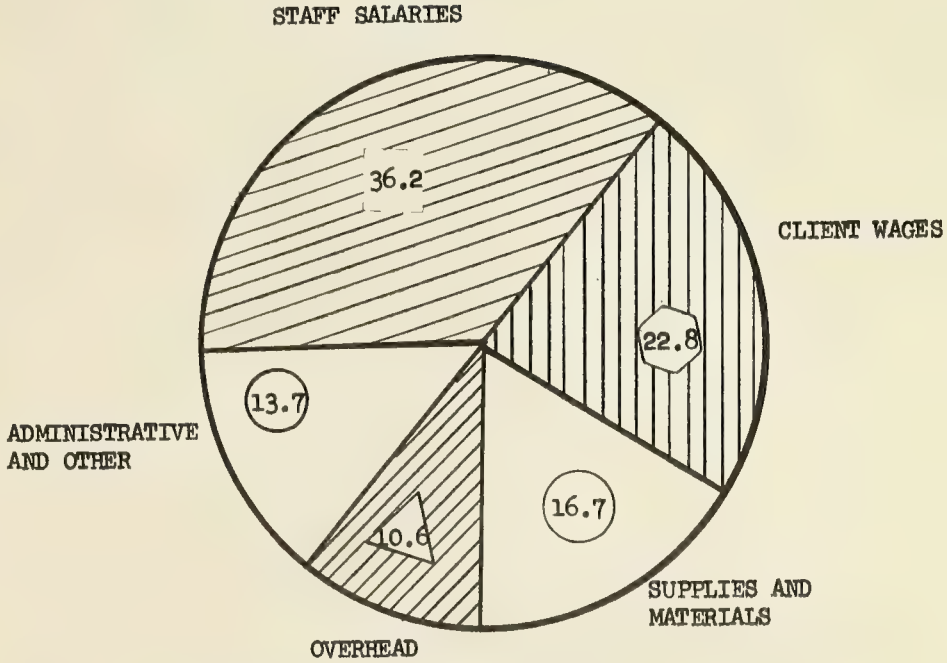


$ 439,990

FISCAL YEAR-1969
(N=237)

FIGURE 7.

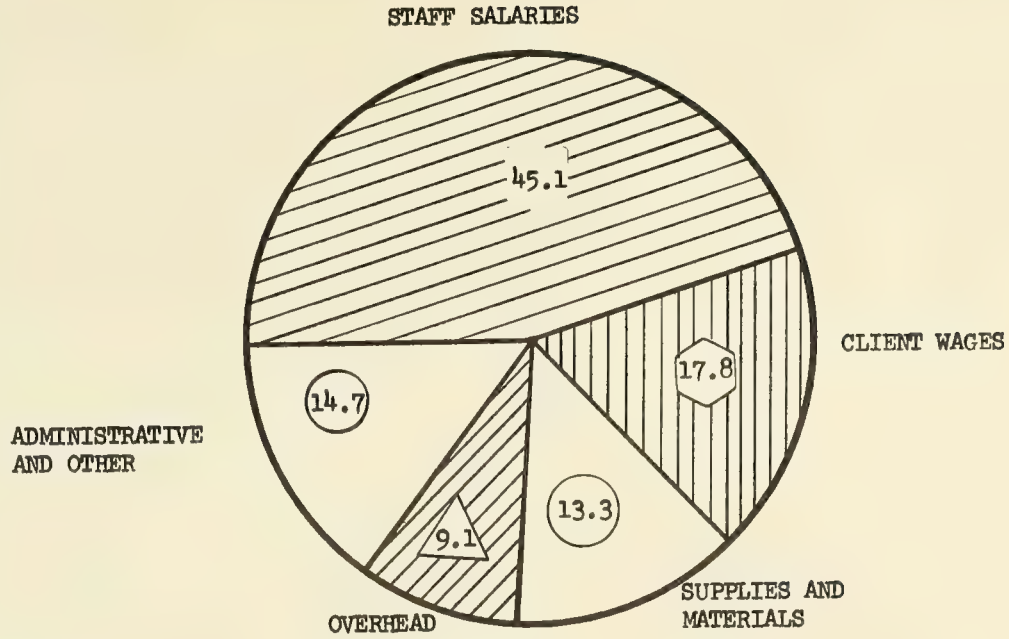
PERCENT CONTRIBUTION OF MAJOR EXPENSE ITEMS TO TOTAL EXPENSES IN FISCAL YEARS 68-69



MEAN ANNUAL EXPENDITURES PER FACILITY

$ 372,664

FISACAL YEAR-1968
(N=66)



MEAN ANNUAL EXPENDITURES PER FACILITY
$ 415,934

FISCAL YEAR-1969
(N=242)

FIGURE 8.

RSA-43: Annual Report (Summary)
Reciprocal Rehabilitation Reporting
Fiscal Year 1969

The questionnaire, Form RSA-43 Reciprocal Rehabilitation Reporting, forces the classification of the type of facility into four categories:

1. Free Standing Rehabilitation Center - An organizationally autonomous and legally constituted nonprofit entity providing a range of services in the field of rehabilitation. While such a facility may have a workshop component or adjunct, the workshop does not constitute the focal point of its program.

2. Department of General Hospital or University Medical Center

3. Workshop - An organizationally autonomous and a legally constituted nonprofit entity oriented toward the vocational aspects of rehabilitation and providing evaluative and theraputic vocational services and/or renumerative employment to the disabled and disadvantaged.

4. Other - A rehabilitation facility which does not appropriately fall within any of the above definitions such as: Treatment and Training Center, Vocational Evaluation Center etc.

In most instances these categories are a realistic approximation of the facility conditions. The data are classified and summarized into two categories: Workshop and Rehabilitation Center.

Notes:

1. Rehabilitation Center includes Free Standing Center, Department of General Hospital or University Medical Center, and Other.

2. No effort has been made to summarize a state with less than four Facilities because of the smallness of the reporting sample, however, these states are included in Regional Summaries.

TABLE OF CONTENTS

Comparison of Profile: Workshops V. Rehabilitation Centers

1. Percent Contribution of Major Sources of Income to Total Income.....Figure 1.
2. Percent Contribution of Major Expense Items of Total Expenses.....Figure 2.
3. Characteristics of Staff Composition by Classification.....Figure 3.
4. Percentage Distribution of Staffs by Services Category.....Figure 4.
5. Summary of Staff Composition by Classification per State.....Table I
6. Comparison of Significant Client Data per State.....Table II
7. Major Sources of Income per State.....Table III
8. Summary Table of Staff Salaries and Client Wages.....Table IV
9. Percent Contribution of Major Sources of Income of Total Income per State.....Table V
10. Percent Contribution of Major Expense Items to Total Expenses per State.....Table VI
11. Client Caseload Data, Shop Utilization and Method of Payment for Clients per State and Overall.....Table VII
12. Total Number of Existing Facilities and Reciprocal Rehabilitation Reporting Participants by State.....Appendix

PERCENT CONTRIBUTION OF MAJOR SOURCES OF INCOME TO TOTAL INCOME

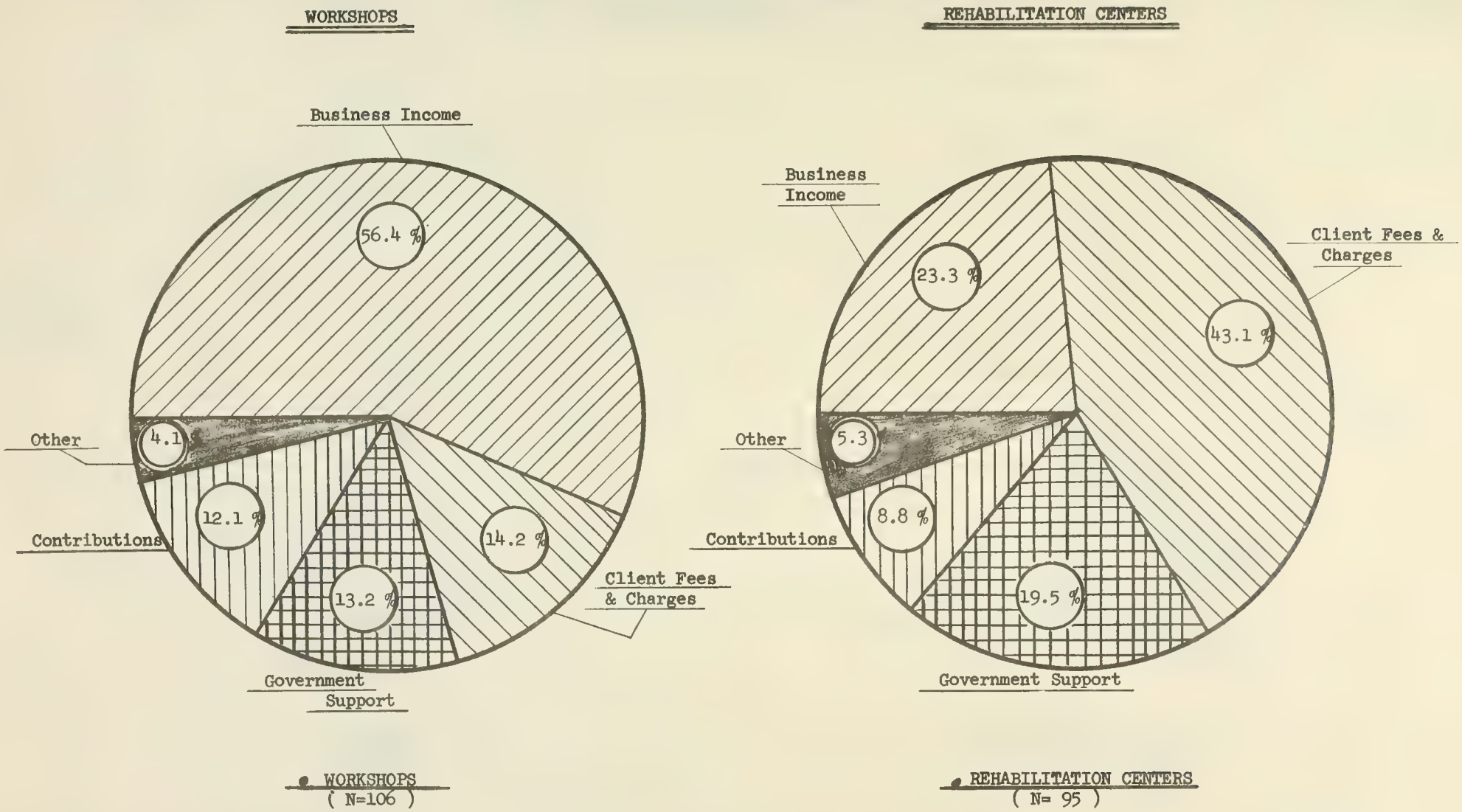
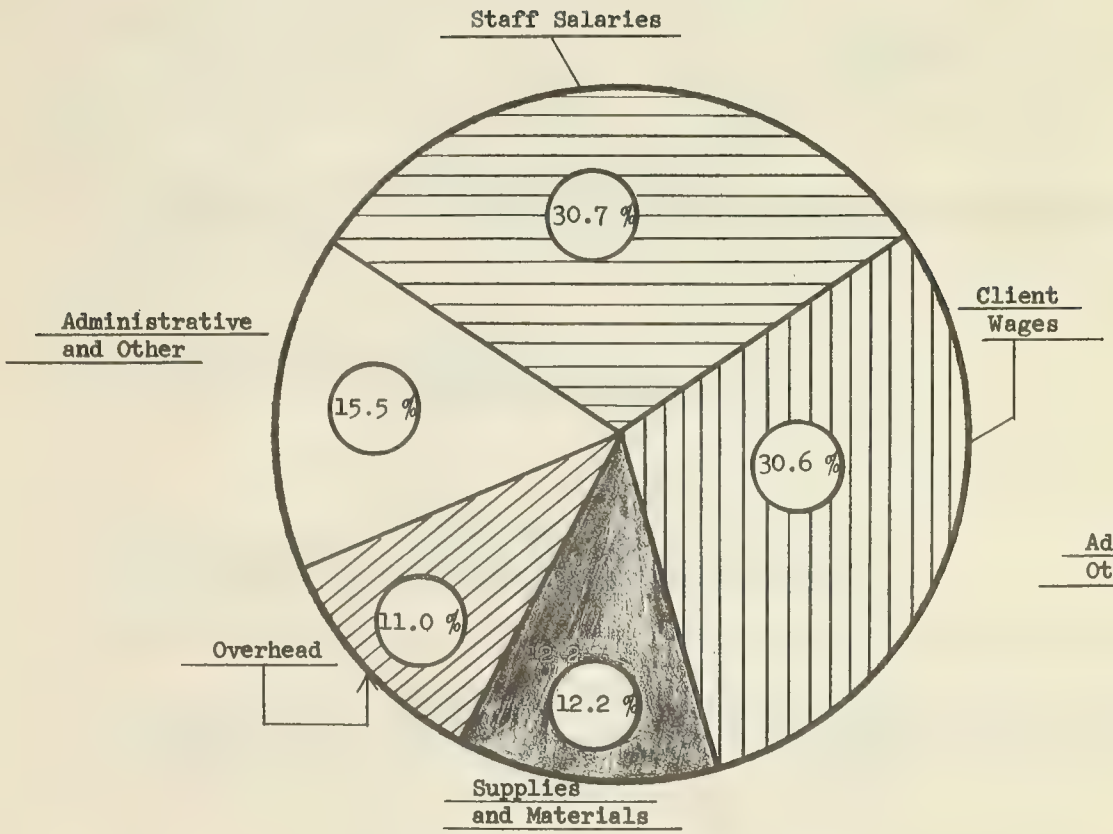
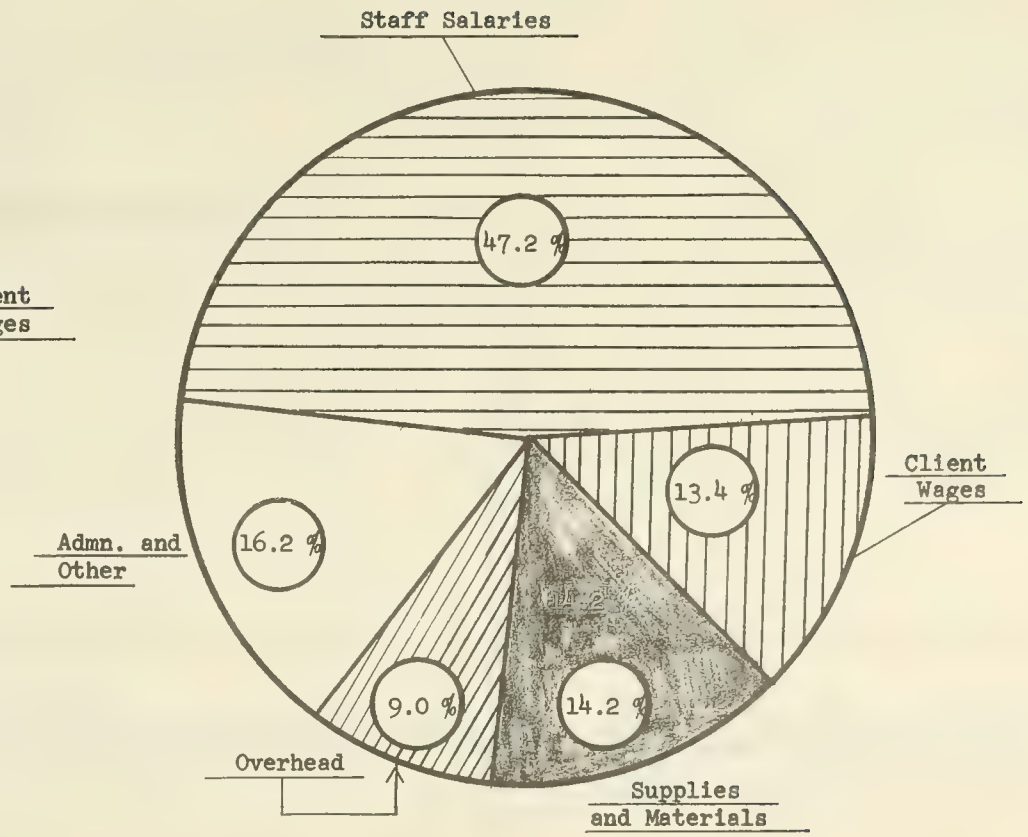


FIGURE 1.

PERCENT CONTRIBUTION OF MAJOR EXPENSE ITEMS
TO TOTAL EXPENSES



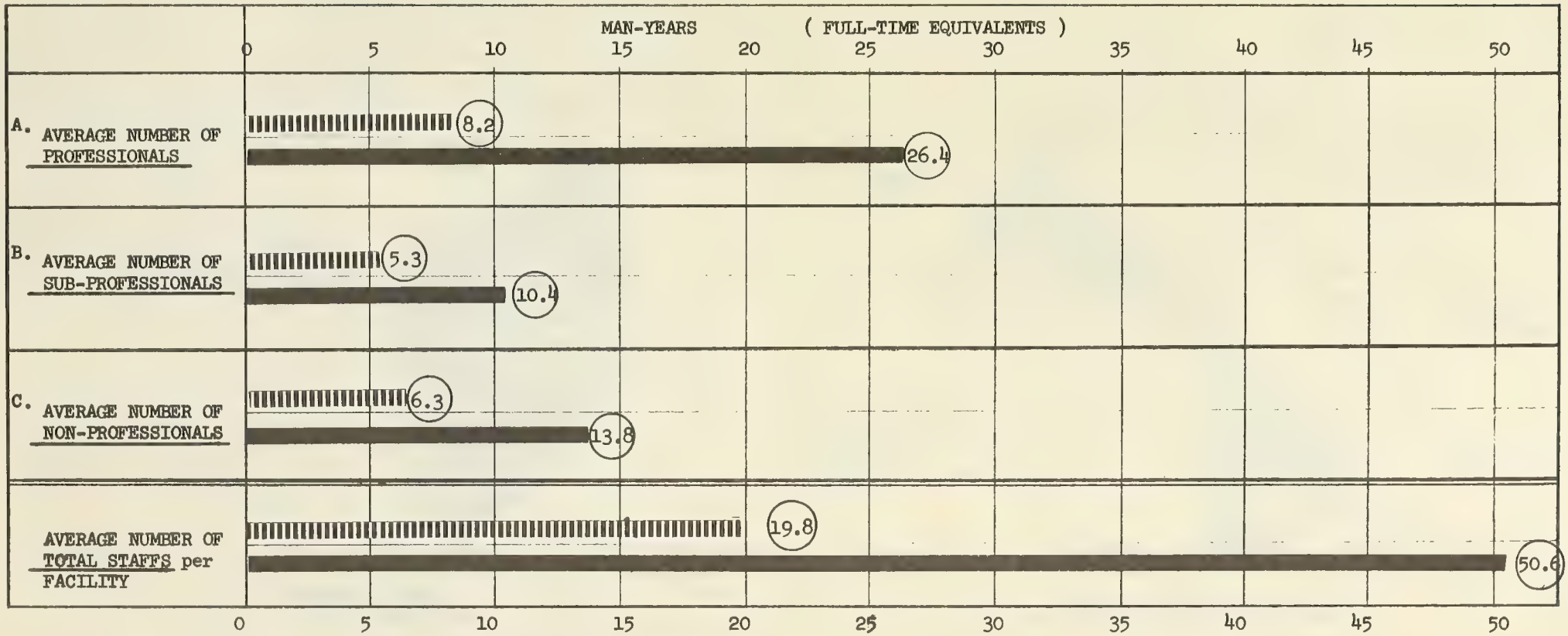
• WORKSHOPS
(N=110)



• REHABILITATION CENTERS
(N= 95)

FIGURE 2.

CHARACTERISTICS OF FULL-TIME STAFF COMPOSITION
OF
WORKSHOPS and REHABILITATION CENTERS

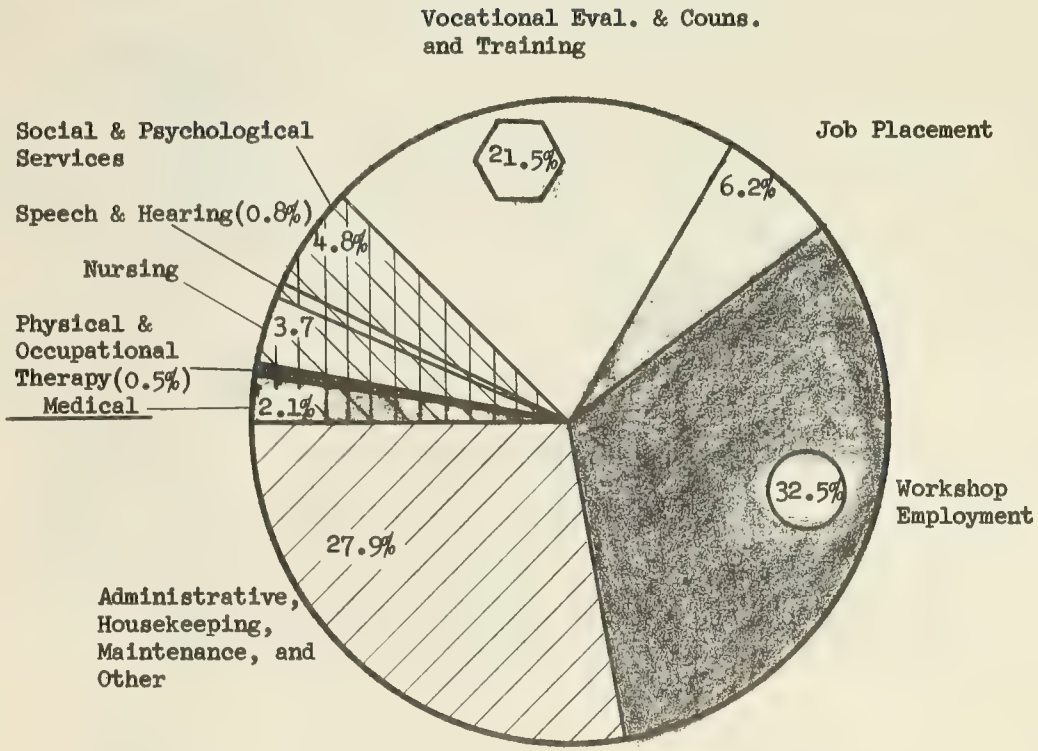


* Number of WORKSHOPS Reporting N= 90
Number of REHAB. CENTERS Reporting N= 92

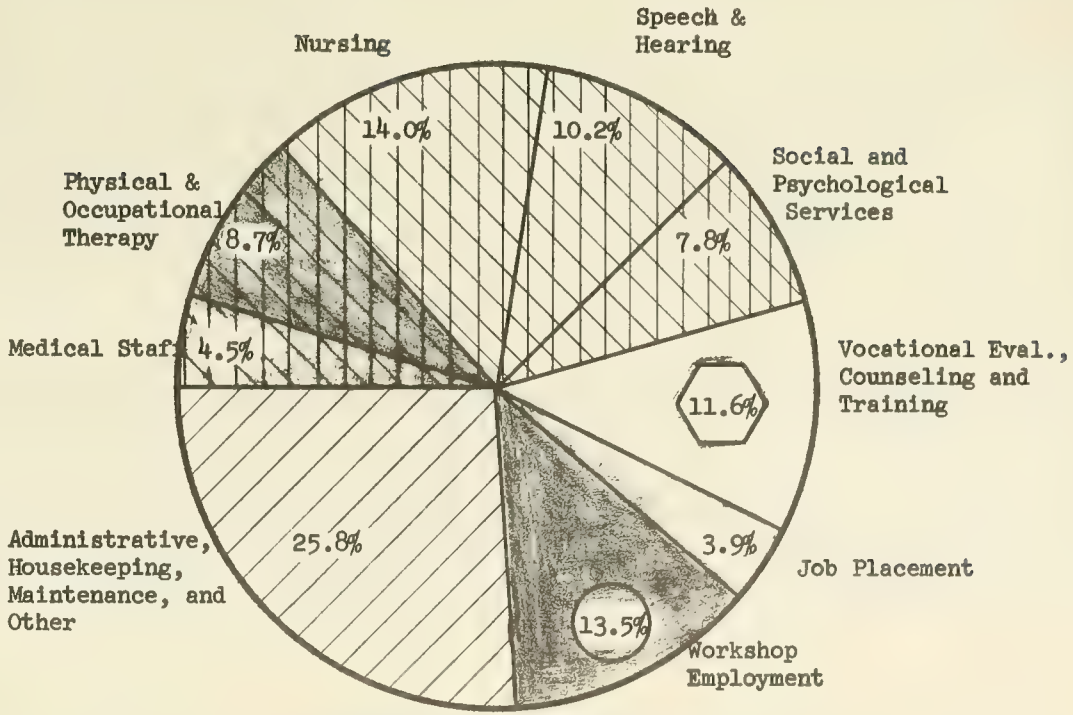
WORKSHOPS
REHAB. CENTERS

FIGURE 3.

PERCENTAGE DISTRIBUTION OF FACILITY STAFFS



WORKSHOPS (N=90)



REHABILITATION CENTERS (N=92)

FIGURE 4.

RSA-43: Reciprocal Rehabilitation Reporting
FISCAL YEAR-1969

SUMMARY OF STAFF COMPOSITION
of
WORKSHOPS and REHABILITATION CENTERS

RRRI-CORNELL UNIVERSITY
10/1970

State Abbreviations	MASS		NJ		NY		PA		ALA		IND		MICH		OHIO		WISC		ARK		TEXAS		OVER-ALL (*) /w	
x WORKSHOPS	9		8		7		19		8		7		7		4		13		4		4		90	
1. Ave. Number of Professionals	6.2	48.3%	4.3	60.6%	9.2	32.4%	10.8	51.4%	5.4	23.0%	7.5	55.0%	5.6	23.3%	11.2	41.8%	10.3	46.5%	8.3	32.9%	6.3	41.7%	8.2	41.3%
2. Ave. Number of Sub-professionals	3.6	28.1%	1.9	26.6%	5.9	20.8%	6.9	33.0%	3.5	14.4%	6.2	45.0%	7.4	30.6%	3.0	11.2%	6.0	27.3%	6.7	26.5%	5.5	36.7%	5.3	27.1%
3. Ave. Number of Non-professionals	3.0	23.6%	0.9	12.8%	13.2	46.7%	3.3	15.6%	14.6	62.6%	0.0	0.0%	11.2	46.1%	12.7	47.0%	5.8	26.2%	10.3	40.6%	3.2	21.6%	6.3	31.6%
4. Ave. Number of Total Staff	12.9	100%	7.1	100%	28.3	100%	21.0	100%	23.5	100%	13.7	100%	24.2	100%	26.9	100%	22.1	100%	25.3	100%	15.0	100%	19.8	100%
x REHAB. CENTERS	10		5		20		15		19		4		4		4		5		--		6		92	
1. Ave. Number of Professionals	[illegible]	64.3%	10.3	68.6%	26.6	48.7%	20.9	53.0%	20.2	58.5%	14.3	85.1%	31.9	68.2%	19.4	49.5%	48.6	35.2%	--	--	7.2	20.9%	26.4	52.2%
2. Ave. Number of Sub-professionals	12.3	13.3%	4.3	26.6%	7.0	12.9%	6.1	15.6%	8.3	24.2%	1.0	5.9%	8.9	19.2%	13.1	33.3%	47.2	34.1%	--	--	15.4	44.4%	10.4	20.5%
3. Ave. Number of Non-professionals	20.8	22.4%	2.0	4.8%	20.9	38.4%	12.4	31.4%	6.0	17.3%	1.5	9.0%	5.9	12.6%	6.8	17.2%	42.4	30.7%	--	--	12.0	34.7%	13.8	27.3%
4. Ave. Number of Total Staff	92.9	100%	16.8	100%	54.5	100%	39.4	100%	34.5	100%	16.8	100%	46.7	100%	39.3	100%	138.3	100%	--	--	34.6	100%	50.6	100%

Notes:

- Professionals-personnel who have met certification or State licensure requirements or who have attained recognized degrees related to their specialities.
- Sub-professionals--personnel not meeting professional requirements but who assist or serve under professional supervisor and who have done some training or experience in a professional speciality.
- Non-professionals--personnel engaged in manual, caretaking, and associated activities where formal academic training is not a consideration.
- REHABILITATION CENTERS include Free Standing Rehabilitation Center, Dept. of General Hospital or University Medical Center, and Training and Treatment Center.

(*) State averages weighted by Number of Facilities reporting per State.

TABLE I.

Comparison of Client Data
WORKSHOPS and REHABILITATION CENTERS

State Abbreviations	MASS	NJ	NY	PA	ALA	IND	MICH	OHIO	WISC	ARK	TEXAS	Overall/w
[x] WORKSHOPS												
Number of Workshops responding	9	8	7	19	8	7	7	4	13	4	4	90
A. Ave. No. of Clients Served per Workshop During Year	85.4	98.3	264.8	117.3	152.2	75.8	153.6	677.7	245.1	57.9	92.3	161.3
B. Ave. No. of Clients Discharged per Workshop During Year	46.3	41.6	99.4	48.3	88.2	32.7	100.6	496.0	142.7	33.0	65.0	87.4
C. % Discharged Clients by Clients Served During Year	54.2%	42.3%	37.5%	41.2%	58.0%	43.1%	65.5%	73.2%	58.2%	57.0%	70.0%	54.2%
D. Ave. No. of Clients Served per Workshop Staff	6.6	13.8	9.4	5.6	6.5	5.5	6.3	25.2	11.1	2.3	6.2	8.1
[x] REHABILITATION CENTERS												
Number of Rehab. Centers responding	10	5	20	15	19	4	4	4	5	--	6	92
A. Ave. No. of Clients Served per Rehab. Center During Year	1574.3	88.6	829.2	534.6	376.2	1245.7	851.5	781.5	1644.8	--	275.2	736.5
B. Ave. No. of Clients Discharged per Rehab. Center During Year	1045.7	37.8	442.9	294.3	282.1	470.0	566.8	531.9	1019.0	--	203.0	461.1
C. % Discharged Clients by Clients Served During Year	66.4%	42.7%	53.4%	55.1%	75.0%	37.7%	66.6%	68.1%	62.0%	--	73.8%	62.6%
D. Ave. No. of Clients Served per Rehab. Center Staff	17.0	5.3	15.2	13.6	10.9	74.1	18.2	19.9	11.9	--	8.0	14.6

REHABILITATION CENTERS include Free Standing Rehabilitation Center, Dept. of General Hospital or University Medical Center, and Training and Treatment Center

TABLE II.

RSA-43: RRR Annual Report
FISCAL YEAR-1969

Comparison of Financial Data
WORKSHOPS and REHABILITATION CENTERS
(INCOME STATEMENT)

RRRI-CORNELL UNIVERSITY

	MASS	NJ	NY	PA	ALA	IND	MICH	OHIO	WISC	ARK	TEXAS	OVER-ALL/W
[x] WORKSHOPS	14	9	7	20	9	8	10	5	15	5	4	106
1. Business Income (*) as % of Total Income	43.3%	32.6%	63.9%	55.3%	65.4%	78.1%	72.6%	68.1%	24.3%	49.2%	34.9%	56.4%
2. Client Fees and Charges (**) as % of Total Income	21.7%	36.4%	18.6%	12.7%	20.8%	2.8%	5.4%	2.0%	17.4%	20.0%	38.6%	14.2%
3. Mean Annual Business Income per Workshop	$ 44,394	$ 35,611	$314,011	$176,014	$149,334	$270,205	$157,450	$441,566	$ 50,474	$ 48,717	$ 92,403	$144,561
4. Mean Client Fees and Charges per Workshop	$ 22,188	$ 39,894	$ 91,374	$ 40,650	$ 47,595	$ 9,680	$ 11,504	$ 13,260	$ 36,246	$ 19,807	$102,270	$ 36,430
5. Mean Annual Total Income per Workshop	$102,284	$109,336	$491,087	$318,987	$228,569	$345,672	$216,681	$649,098	$207,968	$ 98,981	$264,731	$256,094
[x] REHAB. CENTERS	11	5	19	17	19	4	5	5	6	--	4	95
1. Business Income as % of Total Income	2.5%	6.7%	30.5%	5.3%	34.2%	23.5%	42.1%	60.8%	9.4%	--	0.0%	23.3%
2. Client Fees and Charges as % of Total Income	90.3%	84.6%	17.1%	72.3%	40.6%	24.1%	4.8%	12.5%	41.4%	--	26.6%	43.1%
3. Mean Annual Business Income per Rehab. Center	$ 17,818	$ 12,000	$169,084	$ 31,613	$126,360	$ 51,805	$433,456	$673,400	$ 77,444	--	$ 0	$132,787
4. Mean Client Fees and Charges	$644,506	$151,680	$ 94,900	$428,381	$149,526	$ 53,088	$ 49,872	$138,266	$341,334	--	$ 84,244	$245,400
5. Mean Annual Total Income per Rehab. Center	$713,670	$179,385	$555,440	$592,692	$368,162	$220,551	$1,030,708	$1,106,274	$823,718	--	$316,250	$569,957

(*) includes Manufacturing Activities, Service and Assembly Contracts, and Sale of Salvaged and Revovated Items

(**) include all revenues received by the Facility as a result of fees and charges rendered for services to clients and include all such revenues whether paid directly by the client or received on the client's behalf from insurance, Workmen's Compensation, the State Department of Vocational Rehabilitation, the Agency for Blind, etc..

TABLE III.

Comparison of Financial Data
WORKSHOPS and REHABILITATION CENTERS
(EXPENDITURES STATEMENT)

	MASS	NJ	NY	PA	ALA	IND	MICH	OHIO	WISC	ARK	TEXAS	OVER-ALL/w
[x] WORKSHOPS	16	9	8	20	9	9	10	5	15	5	4	110
1. Total Staff Salaries as % of Total Expenses	45.0%	48.3%	30.6%	25.8%	24.2%	21.6%	24.4%	16.7%	52.6%	49.6%	47.0%	30.7%
2. Client Wages (*) as % of Total Expenses	27.8%	21.6%	45.2%	18.7%	32.3%	47.4%	39.1%	40.6%	15.3%	15.2%	21.7%	30.6%
3. Mean Annual Total Staff Salaries per Workshop	$ 39,992	$ 50,841	$148,559	$ 92,255	$ 55,902	$ 68,873	$ 57,282	$107,839	$109,932	$ 47,964	$121,313	$ 79,493
4. Mean Annual Client Wages per Workshop	$ 24,773	$ 22,715	$219,248	$ 67,000	$ 74,636	$151,730	$ 91,900	$261,899	$ 31,873	$ 14,728	$ 56,034	$ 79,426
5. Mean Annual Total Expenditures per Workshop	$ 89,047	$105,126	$485,917	$358,106	$230,881	$320,027	$235,269	$645,553	$208,917	$ 96,697	$258,703	$260,153
[x] REHABILITATION CENTERS	9	5	19	17	19	4	5	5	6	--	6	95
1. Total Staff Salaries as % of Total Expenses	63.5%	62.3%	48.7%	59.9%	34.3%	63.8%	30.6%	23.8%	55.4%	--	29.0%	47.2%
2. Client Wages (*) as % of Total Expenses	1.8%	4.9%	12.4%	2.2%	10.3%	15.4%	16.7%	38.3%	15.4%	--	22.8%	13.4%
3. Mean Annual Total Staff Salaries per Rehab. Center	$450,542	$111,600	$271,272	$322,852	$114,861	$130,525	$328,361	$299,051	$666,123	$ --	$103,920	$271,509
4. Mean Annual Client Wages per Rehab. Center	$ 12,667	$ 8,800	$ 69,203	$ 11,806	$ 35,740	$ 31,540	$178,665	$480,528	$184,520	$ --	$ 82,010	$ 77,435
5. Mean Annual Expenditures per Rehab. Center	$709,729	$179,168	$557,192	$538,515	$346,741	$204,675	1,070,905	1,253,151	1,198,956	$ --	$359,290	$575,618

(*) Client Wages include all wages and monetary benefits paid to clients.

TABLE IV.

RSA-43: RRR Annual Report
FISCAL YEAR-1969

RRRI-CORNELL UNIVERSITY

PERCENT CONTRIBUTION OF MAJOR EXPENSE ITEMS TO TOTAL EXPENSES

	MASS	N.J.	N.Y.	PA	ALA	IND	MICH	OHIO	WISC	ARK	TEXAS	OVERALL/w
[x] WORKSHOPS	16	9	8	20	9	9	10	5	15	5	4	110
1. Staff Salaries	45.0%	48.3%	30.6%	25.8%	24.2%	21.6%	24.4%	16.7%	52.6%	49.6%	47.0%	30.7%
2. Client Wages	27.8%	21.6%	45.2%	18.7%	32.3%	47.4%	39.1%	40.6%	15.3%	15.2%	21.7%	30.6%
3. Supplies and Materials	4.7%	3.0%	8.1%	22.2%	19.8%	10.0%	8.9%	9.3%	3.9%	7.9%	10.0%	12.2%
4. Overhead(*)	11.2%	12.6%	6.9%	13.9%	11.8%	10.7%	12.2%	9.4%	8.3%	15.4%	10.7%	11.0%
5. Administrative and Other	11.3%	14.5%	9.2%	19.4%	11.9%	10.3%	15.4%	24.0%	19.9%	11.9%	10.6%	15.5%
Total Expenditures	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
[x] REHAB. CENTERS	9	5	19	17	19	4	5	5	6	--	6	95
1. Staff Salaries	63.5%	62.3%	48.7%	59.9%	34.3%	63.8%	30.6%	23.8%	55.5%	---	29.0%	47.2%
2. Client Wages	1.8%	4.9%	12.4%	2.2%	10.3%	15.4%	16.7%	38.3%	15.4%	---	22.8%	13.4%
3. Supplies and Materials	19.7%	7.7%	15.5%	8.8%	33.5%	3.1%	23.8%	8.4%	4.9%	---	22.8%	14.2%
4. Overhead (*)	3.0%	10.4%	10.7%	10.4%	5.9%	10.0%	6.6%	10.2%	12.9%	---	7.4%	9.0%
5. Administrative and Other	12.0%	14.7%	12.7%	18.7%	16.0%	7.7%	22.3%	19.3%	11.3%	---	18.0%	16.2%
Total Expenditures	100%	100%	100%	100%	100%	100%	100%	100%	100%	---	100%	100%

(*) Overhead -- includes all sums paid for rent, taxes, utilities, telephones, insurance, repairs, and maintenance.

FISCAL YEAR-1969

RRRI-CORNELL UNIVERSITY

PERCENT CONTRIBUTION OF MAJOR SOURCES OF INCOME TO TOTAL INCOME

	MASS	N.J.	N.Y.	PA	ALA	IND	MICH	OHIO	WISC	ARK	TEXAS	OVERALL/w
[x] WORKSHOPS	14	9	7	20	9	8	10	5	15	5	4	106
1. Business Income (1)	43.4%	32.6%	63.9%	55.3%	65.4%	78.1%	72.6%	68.1%	24.3%	49.2%	34.9%	56.4%
2. Client Fees and Charges	21.7%	36.4%	18.6%	12.7%	20.8%	2.8%	5.4%	2.0%	17.4%	20.0%	38.6%	14.2%
3. Government Support	11.2%	14.3%	5.8%	11.2%	7.7%	8.4%	5.3%	11.2%	43.8%	24.4%	0.0%	13.2%
4. Contributions (2)	16.9%	15.7%	8.2%	16.3%	4.9%	7.8%	13.5%	16.9%	8.5%	5.8%	10.6%	12.1%
5. Other Income	6.8%	1.0%	3.5%	4.5%	1.2%	2.9%	3.2%	1.8%	6.0%	0.6%	15.9%	4.1%
Total Income	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
[x] REHAB. CENTERS	11	5	19	17	19	4	5	5	6	--	4	95
1. Business Income (1)	2.5%	6.7%	30.5%	5.3%	34.2%	23.5%	42.1%	60.8%	9.4%	---	0.0%	23.3%
2. Client Fees and Charges	90.3%	84.6%	17.1%	72.3%	40.6%	24.1%	4.8%	12.5%	41.4%	---	26.6%	43.1%
3. Government Support	4.5%	2.2%	33.5%	11.2%	8.9%	19.2%	38.1%	4.7%	35.2%	---	21.7%	19.5%
4. Contributions (2)	1.9%	3.2%	9.0%	5.5%	15.2%	32.7%	5.9%	17.7%	2.8%	---	27.4%	8.8%
5. Other Income	0.8%	3.3%	9.9%	5.7%	1.1%	0.5%	9.1%	4.3%	1.2%	---	24.3%	5.3%
Total Income	100%	100%	100%	100%	100%	100%	100%	100%	100%	---	100%	100%

(1) Business Income include Manufacturing Activities, Service and Assembly Contracts, and Sale of Salvaged and Renovated Items

(2) Contributions include Community Chest, Fund Drives, and Parent Organizations

WORKSHOPS

THE APPLICATION AND ANALYSIS OF SIGNIFICANT
STATISTICAL AND FINANCIAL DATA OF WORKSHOPS

RRRI-Cornell University
10/1970

State Abbreviations	MASS	NJ	NY	PA	ALA	IND	MICH	OHIO	WISC	ARK	TEXAS	OVERALL/w
I. Client Data(*)												
A. Ave. No. of Clients Served per Workshop	85.4	98.3	264.8	117.3	152.2	75.8	153.6	677.7	245.1	57.9	92.3	161.3
B. Ave. No. of Clients Discharged per Workshops	46.3	41.6	99.4	48.3	88.2	32.7	100.6	496.0	142.7	33.0	65.0	87.4
C. % Discharged Clients by Served during	54.2%	42.3%	37.5%	41.2%	58.0%	43.1%	65.5%	73.2%	58.2%	57.0%	70.0%	54.2%
D. Max. No. of Clients who can be served daily (Max. Capacity)	55.3	76.8	210.6	98.5	97.3	104.7	104.1	170.0	120.3	50.0	NA	105.6
E. Ave. Daily Attendance	39.6	56.7	184.9	76.2	73.4	70.9	64.6	100.3	85.4	27.3	NA	75.5
F. % Utilization of Workshop	71.6%	73.8%	87.8%	77.4%	75.4%	67.7%	62.1%	59.0%	71.0%	54.6%	NA	71.5%
G. Method of Payment for Clients:												
1. Hourly Rate	58.5%	40.4%	53.2%	73.4%	100.0%	61.0%	88.0%	90.7%	84.5%	100.0%	72.9%	74.5%
2. Piece Rate	41.5%	59.6%	46.8%	26.6%	0.0%	29.0%	12.0%	9.3%	15.5%	0.0%	27.1%	25.5%

(*) Mean all Workshops Responding in State(Detailed Table see Pages W-5 to W-8)

TOTAL NUMBER OF EXISTING FACILITIES[1] AND RECIPROCAL REHABILITATION REPORTING

BY STATE

STATE	WORKSHOP			REHABILITATION CENTER		
	# of Existing Workshops	RRR Reporting (FY-1969)	Percent RRR Participation	# of Existing Rehab. Centers	RRR Reporting (FY-1969)	Percent RRR Participation
MASS.	39	16	41.0 %	35	12	34.3 %
N.J.	28	9	32.1 %	74	5	6.8 %
N.Y.	90	8	8.9 %	117	24	20.5 %
Penn.	87	20	23.0 %	23	18	78.3 %
ALA.	13	9	69.2 %	36	19	52.8 %
IND.	40	9	22.5 %	25	4	16.0 %
MICH.	48	10	20.8 %	25	5	20.0 %
OHIO	42	5	11.9 %	33	5	15.2 %
WISC.	30	15	50.0 %	28	6	21.4 %
ARK.	11	5	45.5 %	13	2	15.4 %
TEXAS	33	4	12.1 %	87	6	6.9 %
TOTAL	461	110	—	496	106	—
MEAN	41.9	10.0	30.64%	45.1	9.6	26.14%

(1) "Rehabilitation Facility Needs in the 70's - A National Summary of the Need for Rehabilitation Facilities" Monograph # 1, P.24 by US Department of Health, Education and Welfare, Social and Rehabilitation Service, Rehabilitation Service Administration

Fiscal Year-1969

TABLE OF CONTENTS

PAGE

I. Frequency Distributions:

-- Identification and Status....1.
-- Accreditations and Program Services....2.
-- Case Follow-up....3.

II. Number of Staff (Full-Time Equivalents) by:

-- Professional Staff....4.
-- Sub-Professional Staff....5.
-- Non-Professional Staff....6.

III. Services and Staff by Sum, Percent of Total Staff, and Mean:

-- Part 1 of 3 (Regions I, II, and III)....7.
-- Part 2 of 3 (Regions IV, V, VI)....8.
-- Part 3 of 3 (Regions VII, IX, and TOTAL)....9.

IV. Capacity and Utilization....10.

V. Clients Caseload Data....11.

VI. Geographical Distribution of Clients, and Workshops Wage Scales (Last Year)....12.

VII. Annual Financial Report:

-- A. Sources of Income (Mean)....13.
-- Sources of Income (Sum)....14.
-- B. Distribution of Expenditures (Mean)....15.
-- Distribution of Expenditures (Sum)....16.
-- C. Assets and Liabilities (Mean)....17.
-- Assets and Liabilities (Total)....18.

SUMMARY OF ANNUAL FINANCIAL AND STATISTICAL REPORT OF

REHABILITATION CENTERS & WORKSHOPS
(Fiscal Year 1969)

FREQUENCY DISTRIBUTIONS

Part 1 of 3

TOTAL NUMBER OF FACILITIES	Region I N=30		Region II N=84		Region III N=12		Region IV N=30		Region V N=65		Region VI N=5		Region VII N=23		Region IX N=4		TOTAL N=253	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
I. IDENTIFICATION & STATUS																		
A. Status :		%		%		%		%		%		%		%		%		
1. Voluntary Non-profit	29	96.7	83	98.8	12	100.0	30	100.0	65	100.0	5	100.0	23	100.0	4	100.0	251	(99.2%
2. Proprietary Profit	0	0.	0	0.	0	0.	0	0.	0	0.	0	0.	0	0.	0	0.	0	(0.0
* Not Reporting	1	3.3	1	1.2	0	0.	0	0.	0	0.	0	0.	0	0.	0	0.	2	(0.8
B. Tax Exemption		%		%		%		%		%		%		%		%		
1. YES	27	90.0	79	94.0	11	91.7	13	43.3	60	92.3	3	60.0	23	100.0	4	100.0	220	(87.0%
2. NO	3	10.0	5	6.0	1	8.3	16	53.3	4	6.2	0	0.	0	0.	0	0.	29	(11.5
* Not Reporting	0	0.	0	0.	0	0.	1	3.4	1	1.5	2	40.0	0	0.	0	0.	4	(1.5
C. Type of Facility		%		%		%		%		%		%		%		%		
1. Free Standing Center	3	10.0	21	25.0	3	25.0	9	30.0	12	18.5	1	20.0	8	34.8	1	25.0	58	(22.9%
2. Dept. of Gen. Hospital	6	20.0	10	11.9	0	0.	1	3.3	1	1.5	0	0.	0	0.	0	0.	18	(7.1
3. Workshop	17	56.7	37	44.0	8	66.7	10	33.3	43	66.2	1	20.0	15	65.2	3	75.0	134	(52.9
4. Other	4	13.3	13	15.5	1	8.3	10	33.3	8	12.3	2	40.0	0	0.	0	0.	38	(15.0
* NOt Reporting	0	0.	3	3.6	0	0.	0	0.	1	1.5	1	20.0	0	0.	0	0.	5	(2.1
D. Type of Tenure		%		%		%		%		%		%		%		%		
1. Owned	15	50.0	55	65.5	6	50.0	11	36.7	35	53.8	2	40.0	10	43.5	3	75.0	137	(54.1%
2. Rented or Leased	8	26.7	24	28.6	4	33.3	5	16.7	25	38.5	2	40.0	10	43.5	1	25.0	79	(31.2
3. Rent Free	7	23.3	4	4.8	2	16.7	14	46.6	5	7.7	1	20.0	2	8.7	0	0.	35	(13.8
* Not Reporting	0	0.	1	1.1	0	0.	0	0.	0	0.	0	0.	1	4.3	0	0.	2	(0.9
E. Age of Principal Building		%		%		%		%		%		%		%		%		
1. Newer than 10 Years	3	10.0	21	25.0	4	33.3	13	43.3	19	29.2	0	0.	10	43.5	2	50.0	72	(28.5%
2. 10 - 19 Years	4	13.3	11	13.1	1	8.3	8	26.7	13	20.0	3	60.0	4	17.4	0	0.	44	(17.4
3. 20 - 29 "	2	6.7	9	10.7	1	8.3	3	10.0	9	13.8	1	20.0	2	8.7	1	25.0	28	(11.1
4. 30 - 39 "	0	0.	4	4.8	2	16.7	1	3.3	5	7.7	1	20.0	2	8.7	1	25.0	16	(6.3
5. 40 - 49 "	3	10.0	10	11.9	1	8.3	3	10.0	5	7.7	0	0.	1	4.3	0	0.	23	(9.1
6. 50 Years and over	16	53.3	28	33.3	3	25.0	2	6.7	14	21.5	0	0.	4	17.4	0	0.	67	(26.4
* Not Reporting	2	6.7	1	1.2	0	0.	0	0.	0	0.	0	0.	0	0.	0	0.	3	(1.2

#: NUMBER OF FACILITIES

	Region I N=30		Region II N=84		Region III N=12		Region IV N=30		Region V N=65		Region VI N=5		Region VII N=23		Region IX N=4		TOTAL N=253	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
II. ACCREDITATIONS																		
A. Licensed by State, County, or City	N=30		N=84		N=12		N=30		N=65		N=5		N=23		N=4		N=253	
1. YES	20	(66.7)	52	(61.9)	9	(75.0)	9	(30.0)	30	(46.2)	4	(80.0)	12	(52.2)	2	(50.0)	138	(54.5)
2. NO	8	(26.7)	31	(36.9)	3	(25.0)	21	(70.0)	29	(44.6)	1	(20.0)	10	(43.5)	2	(50.0)	105	(41.5)
* Not Reporting	2	(6.6)	1	(1.2)	0	(0)	0	(0)	6	(9.2)	0	(0)	1	(4.3)	0	(0)	10	(4.0)
B. Membership of Prof. Assoc.	N=30		N=84		N=12		N=30		N=65		N=5		N=23		N=4		N=253	
1. YES (indicate sources#)	28	(93.3)	77	(91.7)	11	(91.7)	24	(80.0)	57	(87.7)	4	(80.0)	15	(65.2)	4	(100)	220	(87.0)
2. NO	1	(3.3)	6	(7.1)	0	(0)	6	(20.0)	5	(7.7)	0	(0)	6	(26.1)	0	(0)	24	(9.5)
* Not Reporting	1	(3.3)	1	(1.2)	1	(8.3)	0	(0)	3	(4.6)	1	(20.0)	2	(8,7)	0	(0)	9	(3.5)
# Certified or Accredited by:	N=28		N=77		N=11		N=24		N=57		N=4		N=15		N=4		N=220	
a. Wage and Hour Div. (US Dept. Of Labor)	18	(64.3)	55	(71.4)	9	(81.8)	16	(66.7)	55	(96.5)	2	(50.0)	12	(80.0)	4	(100)	171	(77.7)
b. Medicare-S.S.A. (H.E.W.)	11	(39.3)	17	(22.1)	1	(9.1)	4	(16.7)	12	(21.1)	0	(0)	1	(6.7)	0	(0)	46	(20.9)
c. J.C.A. of Hospitals	6	(21.4)	10	(13.0)	0	(0)	2	(8.3)	0	(0)	0	(0)	2	(13.3)	0	(0)	20	(9.1)
d. J.C.A. of Facilities & Workshops	3	(10.7)	9	(11.7)	0	(0)	0	(0)	7	(0)	1	(25.0)	4	(26.7)	0	(0)	24	(10.9)
e. Other	10	(35.7)	16	(20.8)	3	(27.3)	5	(20.8)	31	(54.4)	2	(50.0)	8	(53.3)	0	(0)	75	(34.1)
III. PROGRAM, SERVICES, & STAFF	N=30	%	N=84	%	N=12	%	N=30	%	N=65	%	N=5	%	N=23	%	N=4	%	N=253	%
A. Program Emphasis																		
1. Medical	6	(20.0)	8	(9.5)	1	(8.3)	0	(0)	3	(4.6)	1	(20.0)	2	(8.7)	0	(0)	21	(8.3)
2. Psycho-Social	2	(6.7)	5	(6.0)	0	(0)	1	(3.3)	2	(3.1)	0	(0)	1	(4.3)	1	(25.0)	12	(4.7)
3. Vocational-Educational	14	(46.7)	33	(39.3)	9	(75.0)	16	(53.3)	36	(55.4)	2	(40.0)	11	(47.8)	2	(50.0)	123	(48.6)
4. Multi-Emphasis	8	(26.6)	37	(44.0)	2	(16.7)	13	(43.4)	23	(35.4)	1	(20.0)	9	(39.2)	1	(25.0)	94	(37.2)
* Not Reporting	0	(0)	1	(1.2)	0	(0)	0	(0)	1	(1.5)	1	(20.0)	0	(0)	0	(0)	3	(1.2)
@ Admission Limitations	N=30		N=84		N=12		N=30		N=62		N=3		N=18		N=4		N=241	
a. Disabilities	15	(50.0)	43	(51.2)	9	(75.0)	14	(46.7)	21	(33.8)	1	(33.3)	11	(61.1)	2	(50.0)	116	(48.1)
b. Age Group	18	(60.0)	47	(56.0)	8	(66.7)	17	(56.7)	42	(67.7)	3	(100.0)	18	(100.0)	4	(100.0)	157	(65.1)
c. Other	10	(33.3)	17	(20.2)	5	(41.7)	1	(3.3)	17	(27.4)	2	(66.7)	7	(38.9)	4	(100.0)	63	(26.1)
* Not Reporting	0		0		0		0		3		2		7		0		12	
(@ Multi-entry)																		

#: NUMBER OF FACILITIES

Part 3 of 3

	Region I N=30		Region II N=84		Region III N=12		Region IV N=30		Region V N=65		Region VI N=5		Region VII N=23		Region IX N=4		TOTAL N=253	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
B. Training Program for Professional Staff																		
1. YES	15	(50.0%)	43	(51.2)	5	(41.7)	15	(50.0)	24	(37.0)	1	(20.0)	10	(43.4)	1	(25.0)	114	(45.1)
2. NO	11	(36.7)	34	(40.5)	5	(41.7)	12	(40.0)	29	(44.6)	3	(60.0)	10	(43.4)	3	(75.0)	107	(42.3)
* Not Reporting	4	(13.3)	7	(8.3)	2	(16.6)	3	(10.0)	12	(18.4)	1	(20.0)	3	(13.2)	0	(0)	32	(12.6)
C. Training Program for Sub-Professional																		
1. YES	16	(53.3)	51	(60.7)	8	(66.7)	19	(63.3)	36	(55.4)	1	(20.0)	11	(47.8)	1	(25.0)	143	(56.5)
2. NO	10	(33.3)	23	(27.4)	4	(33.3)	8	(26.7)	23	(35.4)	3	(60.0)	9	(39.1)	3	(75.0)	83	(32.8)
* Not Reporting	4	(13.4)	10	(11.9)	0	(0)	3	(10.0)	6	(9.2)	1	(20.0)	3	(13.1)	0	(0)	27	(10.7)
IV. CASE-FOLLOW UP																		
1. All Cases	14	(46.7)	42	(50.0)	4	(33.3)	12	(40.0)	26	(40.0)	4	(80.0)	10	(43.4)	0	(0)	112	(44.3)
2. Selected Cases	13	(43.3)	35	(41.7)	6	(50.0)	12	(40.0)	32	(49.2)	1	(20.0)	7	(30.4)	1	(25.0)	107	(42.3)
3. No Follow up or Not Reporting	3	(10.0)	3	(8.3)	2	(16.7)	6	(20.0)	7	(10.8)	0	(0)	6	(26.2)	3	(75.0)	30	(13.4)

#: NUMBER OF FACILITIES

A. Professional Staff

Fiscal Year - 1969

Full-Time Equivalents (Man-Years)

NUMBER OF FACILITIES	Region I N=26		Region II N=77		Region III N=9		Region IV N=30		Region V N=49		Region VI N=5		Region VII N=20		Region IX N=4		TOTAL N=220	
NUMBER OF STAFF (Sum)	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
1. Medical Evaluation	65.2	7.9 %	64.8	4.7 %	2.7	3.0 %	8.4	2.0 %	11.0	1.2 %	2.5	3.1 %	1.7	0.7 %	0.0	0.0 %	156.3	4.0 %
2. Medical Management	50.0	6.0%	26.1	1.9 %	0.0	0.0 %	5.2	1.3%	15.4	1.7%	0.0	0.0%	2.5	1.0%	0.0	0.0 %	99.2	2.5 %
3. Physical Therapy	38.0	4.6%	107.8	7.9 %	0.0	0.0 %	13.9	3.3%	33.2	3.7%	0.0	0.0%	8.4	3.3%	0.0	0.0 %	201.3	5.1 %
4. Occupational Therapy	25.6	3.1%	52.5	3.8 %	0.0	0.0 %	9.4	2.4%	19.7	2.2%	0.0	0.0%	5.1	2.0%	0.0	0.0 %	112.7	2.9 %
5. Nursing	315.0	38.2%	200.1	14.6 %	7.8	8.6 %	10.4	2.5%	29.0	3.2%	0.0	0.0%	5.9	2.3%	0.0	0.0 %	568.2	14.4 %
6. Speech and Hearing	46.8	5.7%	70.6	5.2 %	2.0	2.2 %	31.5	7.6%	42.1	4.6%	1.1	1.4%	5.1	2.0%	0.0	0.0 %	199.2	5.0 %
7. Social [illegible]ce	33.0	4.0%	131.0	9.6 %	12.0	13.3%	9.0	2.2%	61.5	6.8%	7.2	8.9%	11.8	4.7%	0.0	0.0 %	265.5	6.7%
8. Psychological	16.5	2.0%	53.8	3.9 %	3.8	4.2%	8.4	2.0%	38.3	4.2%	6.1	7.5%	13.5	5.3%	0.0	0.0 %	140.4	3.6%
9. Vocational Eval. & Counseling	17.0	2.1%	140.2	10.3 %	15.0	16.6%	83.1	20.0%	144.6	15.9%	6.5	8.0%	23.4	9.2%	0.0	0.0 %	429.8	10.9%
10. Vocational Training	8.0	1.0%	63.7	4.7 %	15.0	16.6%	6.8	1.6%	84.3	9.3%	16.0	19.8%	17.0	6.7%	0.0	0.0 %	210.8	5.3%
11. Job Placement	13.8	1.7%	47.6	3.5 %	7.2	8.0%	32.5	7.8%	64.8	7.2%	3.0	3.7%	5.5	2.2%	0.0	0.0 %	174.4	4.4%
12. Workshop Employment: a. Transitional	9.0	1.1%	37.4	2.7 %	0.0	0.0%	80.0	19.2%	75.9	8.4%	27.0	33.4%	20.0	7.9%	0.6	8.7 %	249.9	6.3%
b. Extended	38.0	4.6%	23.1	1.7 %	4.0	4.4%	58.9	14.1%	25.1	2.8%	0.0	0.0%	9.0	3.6%	0.8	11.6 %	158.9	4.1%
c. Work Activities	43.0	5.2%	156.8	11.5 %	0.0	0.0%	51.8	12.5%	57.5	6.4%	0.0	0.0%	4.0	1.6%	0.0	0.0 %	313.1	7.9%
13. Administrative, Housekeeping	53.3	6.5%	138.6	10.1 %	21.0	23.1%	6.3	1.5%	145.0	16.0%	11.5	14.2%	84.0	33.1%	0.0	0.0 %	459.7	11.7%
14. Other	52.2	6.3%	53.2	3.9 %	0.0	0.0%	0.0	0.0%	58.0	6.4%	0.0	0.0%	36.5	14.4%	5.5	79.7 %	205.4	5.2%
TOTAL	824.4	100.0 %	1367.3	100.0 %	90.5	100.0 %	416.0	100.0 %	905.4	100.0 %	80.9	100.0 %	253.4	100.0 %	6.9	100.0 %	3944.8	100.0 %
Number Not Reporting	4		7		3		0		16		0		3		0		33	

B. Sub-Professional-Full Time Equivalents
(Man-Years)

Fiscal Year 1969

NUMBER OF STAFF (SUM)	Region I N=26		Region II N=77		Region III N=9		Region IV N=30		Region V N=49		Region VI N=5		Region VII N=20		Region IX N=4		TOTAL N=220	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
1. Medical Evaluation	0.0	0.0%	7.2	1.3%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	7.2	0.4%
2. Medical Management	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.8	0.8	0.0	0.0	0.0	0.0	0.0	0.0	4.8	0.3
3. Physical Therapy	4.5	2.4	14.8	2.7	0.0	0.0	9.0	4.6	11.0	1.8	0.0	0.0	2.2	1.0	0.0	0.0	41.4	2.2
4. Occupational Therapy	2.0	1.1	9.3	1.7	0.0	0.0	5.0	2.5	7.1	1.1	0.0	0.0	3.6	1.6	0.0	0.0	27.0	1.4
5. Nursing	90.0	47.6	81.8	14.7	0.0	0.0	26.0	13.2	10.5	1.7	0.0	0.0	3.2	1.4	0.0	0.0	211.5	11.3
6. Speech & Hearing	10.6	5.6	0.0	0.0	0.0	0.0	4.5	2.3	5.5	0.9	0.0	0.0	0.0	0.0	0.0	0.0	20.6	1.1
7. Social Service	0.0	0.0	33.0	5.9	0.0	0.0	2.7	1.4	14.5	2.3	0.0	0.0	9.6	4.2	0.0	0.0	59.8	3.2
8. Psychological	4.0	2.1	0.0	0.0	0.0	0.0	3.0	1.5	2.5	0.4	0.0	0.0	2.0	0.9	0.0	0.0	11.5	0.6
9. Vocational Eval.	3.0	1.6	24.0	4.3	3.5	6.5	20.3	10.3	28.4	4.5	0.0	0.0	10.4	4.5	4.0	32.0	93.6	5.0
10. Vocational Training	18.7	9.9	54.7	9.8	10.0	18.7	35.2	17.9	98.4	15.7	0.0	0.0	41.0	17.8	3.0	24.0	261.0	14.0
11. Job Placement	1.5	0.8	5.0	0.9	5.0	9.3	1.6	0.8	7.4	1.2	0.0	0.0	6.1	2.6	0.0	0.0	26.6	1.4
12. Workshop Employment:																		
a. Transitional	2.7	1.4	54.0	9.7	0.0	0.0	12.8	6.5	103.8	16.5	0.0	0.0	14.5	6.3	0.0	0.0	187.8	10.1
b. Extended	2.0	1.1	45.6	8.2	0.0	0.0	11.7	5.9	167.4	26.7	0.0	0.0	20.4	8.8	0.0	0.0	247.1	13.2
c. Work Activities	1.7	0.9	35.7	6.4	7.0	13.2	0.0	0.0	31.5	5.0	0.0	0.0	2.0	0.9	0.0	0.0	77.9	4.2
13. Administrative, House-keeping, Maintenance	28.2	14.9	165.8	29.8	28.0	52.3	57.5	29.3	103.2	16.4	0.0	0.0	109.9	47.5	5.5	44.0	498.1	26.7
14. Other	20.0	10.6	25.4	4.6	0.0	0.0	7.5	3.8	31.5	5.0	0.0	0.0	6.0	2.5	0.0	0.0	90.4	4.9
TOTAL	188.9	100.0	556.3	100.0	53.5	100.0	196.8	100.0	627.5	100.0	0.0		230.9	100.0	12.5	100.0	1866.4	100.0
NUMBER REPORTING	26		77		9		30		49		5		20		4		220	
NUMBER NOT REPORTING	4		7		3		0		16		0		3		0		33	

NUMBER OF STAFF (SUM)	Region I N=26		Region II N=77		Region III N=9		Region IV N=30		Region V N=49		Region VI N=5		Region VII N=20		Region IX N=4		TOTAL N=220	
	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%
1. Medical Evaluation	4.0	0.9%	0.	0. %	0.	0. %	0.	0. %	2.0	0.2%	0.	0. %	0.	0.%	0.	0. %	6.0	0.2%
2. Medical Management	0.	0.	4.0	0.3	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	4.0	0.1
3. Physical Therapy	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.
4. Occupational Therapy	5.0	1.2	68.3	5.7	0.	0.	15.0	6.2	9.0	0.8	0.	0.	2.0	0.6	0.	0.	99.3	2.9
5. Nursing	4.0	0.9	35.1	2.9	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	39.1	1.1
6. Speech & Hearing	150.0	35.2	183.0	15.4	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	0.	333.0	9.7
7. Social Service	11.0	2.6	1.9	0.2	0.	0.	11.1	4.6	0.	0.	0.	0.	0.	0.	0.	0.	24.0	0.7
8. Psychology	4.5	1.1	16.7	1.4	0.	0.	0.	0.	0.	0.	0.	0.	1.3	0.4	0.	0.	22.5	0.6
9. Vocational Eval. & Counseling	0.	0.	0.	0.	0.	0.	0.	0.	1.3	0.1	0.	0.	0.	0.	0.	0.	1.3	0.0
10. Vocational Training	4.3	1.0	3.0	0.2	0.	0.	6.0	2.5	11.8	1.0	0.	0.	0.	0.	0.	0.	25.1	0.7
11. Job Placement	15.1	3.5	117.6	9.9	0.	0.	16.0	6.6	32.3	2.9	0.	0.	28.8	8.5	0.	0.	209.8	6.1
12. Workshop Employment:																		
a. Transitional	2.4	0.6	166.6	14.0	8.5	9.6	22.6	9.4	570.4	50.6	0.	0.	112.9	33.3	7.0	100.	890.4	26.0
b. Extended	2.4	0.6	170.7	14.3	35.5	39.9	58.0	24.0	159.7	14.2	0.	0.	67.0	19.8	0.	0.	493.3	14.4
c. Work Activities	8.2	1.9	31.0	2.6	5.0	5.6	0.	0.	20.8	1.8	0.	0.	11.0	3.2	0.	0.	76.0	2.2
13. Administrative, House-keeping, & Maintenance	114.7	26.9	283.4	23.8	22.0	24.7	101.7	42.1	233.9	20.8	0.	0.	112.7	33.2	0.	0.	868.4	25.4
14. Other	101.0	23.6	108.6	9.1	18.0	20.2	11.0	4.6	85.8	7.6	0.	0.	3.0	1.0	0.	0.	327.4	9.9
TOTAL	426.6	100.0	1189.9	100.0	89.0	100.0	241.4	100.0	1127.0	100.0	0.		338.7	100.0	7.0	100.0	3419.6	100.0
NUMBER REPORTING	26		77		9		30		49		5		20		4		220	
NUMBER NOT REPORTING	4		7		3		0		16		0		3		0		33	

Part 1 of 3

	REGION I (N=26)						REGION II (N=77)						REGION III (N=9)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	MEAN Staff	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	MEAN Staff	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	MEAN Staff
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	65.2	0.0	4.0	69.2	4.8%	2.7	64.8	7.2	0.0	72.0	2.3%	0.9	2.7	0.0	0.0	2.7	1.2%	0.3
(2) Medical Management	50.0	0.0	0.0	50.0	3.5%	1.9	26.1	0.0	4.0	30.1	1.0%	0.4	0.0	0.0	0.0	0.0	0.0%	0.0
(3) Physical Therapy	38.0	4.5	0.0	42.5	3.0%	1.6	107.8	14.8	0.0	122.6	3.9%	1.6	0.0	0.0	0.0	0.0	0.0%	0.0
(4) Occupational Therapy	25.6	2.0	5.0	32.6	2.3%	1.3	52.5	9.3	68.3	130.1	4.2%	1.7	0.0	0.0	0.0	0.0	0.0%	0.0
(5) Nursing	315.0	90.0	4.0	409.0	28.4%	15.7	200.1	81.8	35.1	317.0	10.2%	4.1	7.8	0.0	0.0	7.8	3.3%	0.9
(6) Speech and Hearing	46.8	10.6	150.0	207.4	14.4%	8.0	70.6	0.0	183.0	253.6	8.0%	3.3	2.0	0.0	0.0	2.0	0.9%	0.2
(7) Social Service	33.0	0.0	11.0	44.0	3.1%	1.7	131.0	33.0	1.9	165.9	5.3%	2.2	12.0	0.0	0.0	12.0	5.2%	1.3
(8) Psychological	16.5	4.0	4.5	25.0	1.7%	1.0	53.8	0.0	16.7	70.5	2.3%	1.0	3.8	0.0	0.0	3.8	1.6%	0.4
(9) Vocational Eval.	17.0	3.0	0.0	20.0	1.4%	0.8	140.2	24.0	0.0	164.2	5.3%	2.1	15.0	3.5	0.0	18.5	7.7%	2.1
(10) Vocational Training	8.0	18.7	4.3	31.0	2.2%	1.2	63.7	54.7	3.0	121.4	3.9%	1.6	15.0	10.0	0.0	25.0	10.7%	2.8
(11) Job Placement	13.8	1.5	15.1	30.4	2.1%	1.2	47.6	5.0	117.6	170.2	5.5%	2.2	7.2	5.0	0.0	12.2	5.3%	1.4
(12) Workshop Employment:																		
a. Transitional	9.0	2.7	2.4	14.1	1.0%	0.5	37.4	54.0	166.6	258.0	8.3%	3.4	0.0	0.0	8.5	8.5	3.7%	0.9
b. Extended	38.0	2.0	2.4	42.4	2.9%	1.6	23.1	45.6	170.7	239.4	7.7%	3.1	4.0	0.0	35.5	39.5	17.0%	4.4
c. Work Activities	43.0	1.7	8.2	52.9	3.7%	2.0	156.8	35.7	31.0	223.5	7.2%	2.9	0.0	7.0	5.0	12.0	5.2%	1.3
(13) Administrative, etc.	53.3	28.2	114.7	196.2	13.5%	7.5	138.6	165.8	283.4	587.8	18.8%	7.6	21.0	28.0	22.0	71.0	30.5%	7.9
(14) Other	52.2	20.0	101.0	173.2	12.0%	6.7	53.2	25.4	108.6	187.2	6.1%	2.4	0.0	0.0	18.0	18.0	7.7%	2.0
TOTAL	824.4	188.9	426.6	1439.9	100%	55.4	1367.3	556.3	1189.9	3113.5	100%	40.5	90.5	53.5	89.0	233.0	100%	25.9
% of Total	57.3%	13.1%	29.6%	100%	--	--	43.9%	17.9%	38.2%	100%	--	--	38.8%	23.0%	38.2%	100%	--	--

FULL-TIME STAFF

Part 2 of 3

	REGION IV (N=30)						REGION V (N=49)						REGION VI (N=5)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	MEAN Staff	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	MEAN Staff	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	MEAN
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	8.4	0.0	0.0	8.4	1.0%	0.3	11.0	0.0	2.0	13.0	0.5%	0.3	2.5	0.0	0.0	2.5	3.1%	0.5
(2) Medical Management	5.2	0.0	0.0	5.2	0.6%	0.2	15.4	4.8	0.0	20.2	0.8%	0.4	0.0	0.0	0.0	0.0	0.0%	0.0
(3) Physical Therapy	13.9	9.0	0.0	22.9	2.7%	0.8	33.2	11.0	0.0	44.2	1.7%	0.9	0.0	0.0	0.0	0.0	0.0%	0.0
(4) Occupational Therapy	9.8	5.0	15.0	29.8	3.5%	1.0	19.7	7.1	9.0	35.8	1.3%	0.7	0.0	0.0	0.0	0.0	0.0%	0.0
(5) Nursing	10.4	26.0	0.0	36.4	4.3%	1.2	29.0	10.5	0.0	39.5	1.5%	0.8	0.0	0.0	0.0	0.0	0.0%	0.0
(6) Speech and Hearing	31.5	4.5	0.0	36.0	4.2%	1.2	42.1	5.5	0.0	47.6	1.8%	1.0	1.1	0.0	0.0	1.1	1.4%	0.2
(7) Social Service	9.0	2.7	11.1	22.8	2.7%	0.8	61.5	14.5	0.0	76.0	2.9%	1.6	7.2	0.0	0.0	7.2	8.9%	1.4
(8) Psychological	8.4	3.0	0.0	11.4	1.3%	0.4	38.3	2.5	0.0	40.8	1.5%	0.8	6.1	0.0	0.0	6.1	7.5%	1.2
(9) Vocational Evaluation	83.1	20.3	0.0	103.4	12.1%	3.4	144.6	28.4	1.3	174.3	6.6%	3.6	6.5	0.0	0.0	6.5	8.0%	1.3
(10) Vocational Training	6.8	35.2	6.0	48.0	5.6%	1.6	84.3	98.4	11.8	194.5	7.3%	4.0	16.0	0.0	0.0	16.0	19.8%	3.2
(11) Job Placement	32.5	1.6	16.0	50.1	5.9%	1.7	64.8	7.4	32.3	104.5	3.9%	2.1	3.0	0.0	0.0	3.0	3.7%	0.6
(12) Workshop Employment																		
a. Transitional	80.0	12.0	22.6	115.4	13.4%	3.9	75.9	103.8	570.4	750.1	28.2%	15.3	27.0	0.0	0.0	27.0	33.4%	5.4
b. Extended	58.9	11.7	58.0	128.6	15.0%	4.3	25.1	167.4	159.7	352.2	13.2%	7.2	0.0	0.0	0.0	0.0	0.0%	0.0
c. Work Activities	51.8	0.0	0.0	51.8	6.1%	1.7	57.5	31.5	20.8	109.8	4.1%	2.2	0.0	0.0	0.0	0.0	0.0%	0.0
(13) Administrative	6.3	57.5	101.7	165.5	19.4%	5.5	145.0	103.2	233.9	482.1	18.1%	9.8	11.5	0.0	0.0	11.5	14.2%	2.3
(14) Other	0.0	7.5	11.0	18.5	2.2%	0.6	58.0	31.5	85.8	175.3	6.6%	3.6	0.0	0.0	0.0	0.0	0.0%	0.0
TOTAL	416.0	196.8	241.4	854.2	100 %	28.6	905.4	627.5	1127.0	2659.9	100 %	54.3	80.9	0.0	0.0	80.9	100 %	16.2
% of Total	48.7%	23.0%	28.3%	100%	--	--	34.0%	23.6%	42.4%	100%	--	--	100%	0.0%	0.0%	100%	--	--

FULL-TIME STAFF

Part 3 of 3

	REGION VII (N=20)						REGION IX (N=4)						OVER-ALL (N=220)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff (Sum)	% of TOTAL	MEAN Staff	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	MEAN Staff	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	MEAN
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	1.7	0.0	0.0	1.7	0.2%	0.1	0.0	0.0	0.0	0.0	0.0%	0.0	156.3	7.2	6.0	169.5	1.8%	0.8
(2) Medical Management	2.5	0.0	0.0	2.5	0.3%	0.1	0.0	0.0	0.0	0.0	0.0%	0.0	99.0	4.8	4.0	108.0	1.2%	0.5
(3) Physical Therapy	8.4	2.2	0.0	10.6	1.7%	0.5	0.0	0.0	0.0	0.0	0.0%	0.0	201.3	41.5	0.0	242.8	2.6%	1.1
(4) Occupation Therapy	5.1	3.6	2.0	10.7	1.3%	0.5	0.0	0.0	0.0	0.0	0.0%	0.0	112.7	27.0	99.3	239.0	2.5%	1.1
(5) Nursing	5.9	3.2	0.0	9.1	1.1%	0.4	0.0	0.0	0.0	0.0	0.0%	0.0	568.2	211.5	39.1	818.8	8.9%	3.7
(6) Speech and Hearing	5.1	0.0	0.0	5.1	0.6%	0.3	0.0	0.0	0.0	0.0	0.0%	0.0	199.2	20.6	333.0	552.8	6.0%	2.5
(7) Social Service	11.8	9.6	0.0	21.4	2.6%	1.1	0.0	0.0	0.0	0.0	0.0%	0.0	265.5	59.8	24.0	349.3	3.8%	1.6
(8) Psychological	13.5	2.0	1.3	16.8	2.0%	0.8	0.0	0.0	0.0	0.0	0.0%	0.0	140.4	11.5	22.5	174.4	1.9%	0.8
(9) Vocational Eval.	23.4	10.4	0.0	33.8	4.1%	1.7	0.0	4.0	0.0	4.0	15.2%	1.0	429.8	93.6	1.3	524.7	5.7%	2.4
(10) Vocational Training	17.0	41.0	0.0	58.0	7.0%	2.9	0.0	3.0	0.0	3.0	11.4%	0.8	210.8	261.0	25.1	496.9	5.4%	2.3
(11) Job Placement	5.5	6.1	28.8	40.4	4.9%	2.0	0.0	0.0	0.0	0.0	0.0%	0.0	174.4	26.6	209.8	410.8	4.5%	1.9
(12) Workshop Employment																		
a. Transitional	20.0	14.5	112.9	147.4	17.8%	7.4	0.6	0.0	7.0	7.6	28.8%	1.9	249.9	187.8	890.4	1328.1	14.4%	6.0
b. Extended	9.0	20.4	67.0	96.4	11.6%	4.8	0.8	0.0	0.0	0.8	3.0%	0.2	158.9	247.1	493.3	899.3	9.7%	4.1
c. Work Activities	4.0	2.0	11.0	17.0	2.1%	0.9	0.0	0.0	0.0	0.0	0.0%	0.0	313.1	77.9	76.0	467.0	5.1%	2.1
(13) Administrative	84.0	109.9	112.7	306.6	37.2%	15.3	0.0	5.5	0.0	5.5	20.8%	1.4	459.7	498.1	868.4	1826.2	19.8%	8.3
(14) Other	36.5	6.0	3.0	45.5	5.5%	2.3	5.5	0.0	0.0	5.5	20.8%	1.4	205.4	90.4	327.4	623.2	6.7%	2.8
TOTAL	253.4	230.0	338.7	823.0	100%	41.1	6.9	12.5	7.0	26.4	100%	6.7	3944.8	1866.4	3419.6	9230.8	100%	42.0
% of Total	30.8%	28.1%	41.1%	100%	--	--	26.1%	47.3%	26.6%	100%	--	--	42.7%	20.2%	37.1%	100%	--	--

	Region I		Region II		Region III		Region IV		Region V		Region VI		Region VII		Region IX		TOTAL	
CAPACITY AND UTILIZATION																		
1. Inpatients:																		
a. Bed Capacity (Mean)	83.3	N=6	40.4	N=18	25.0	N=2	52.0	N=4	98.7	N=6	21.0	N=2	54.8	N=5	0.	N=0	55.65	N=43
b. Bed Utilization(%)	81.2%	N=6	79.5%	N=17	--	--	78.7%	N=4	72.4%	N=5	92.0%	N=2	82.8%	N=5	--	--	79.8%	N=39
2. Outpatients:																		
a. Max. Daily Capacity	57.8	N=19	96.2	N=67	64.7	N=11	105.5	N=28	148.8	N=56	50.3	N=3	92.9	N=13	87.5	N=2	105.91	N=199
b. Ratio: Active Case-load to Capacity	67.6%	N=17	73.2%	N=65	74.3%	N=11	77.9%	N=27	72.9%	N=53	70.0%	N=3	66.2	N=12	--	--	72.85%	N=188
3. Per diem Rate:																		
a. Inpatients (Mean)	$50.4	N=7	$30.9	N=16	--	--	$27.6	N=5	$22.8	N=4	--	--	$19.7	N=6	--	--	$31.43	N=38
b. Outpatients (Mean)	$19.3	N=13	$11.9	N=32	$11.7	N=3	$18.6	N=22	$11.8	N=31	$23.3	N=3	$14.7	N=10	$8.0	N=2	$14.46	N=116
4. Value of Free Service Rendered (Mean)	$29533	N=15	$62431	N=51	$12170	N=6	$11410	N=12	$63390	N=31	$20500	N=3	$32636	N=11	$14500	N=2	$47721.4	N=131
CLIENT CASELOAD DATA																		
A. On Hand beginning of Year																		
1. Inpatients (Total)	3790	N=9	3606	N=20	--	--	230	N=5	797	N=9	--	--	171	N=6	--	--	8594	N=49
2. Outpatients "	5043	N=21	11656	N=66	663	N=10	2050	N=28	9611	N=56	113	N=2	1098	N=15	86	N=3	30320	N=201
3. Total	8833		15262		663		2280		10408		113		1269		86		38914	
B. Admitted																		
1. Inpatients	4181	N=10	6988	N=21	--	--	1227	N=5	2912	N=9	--	--	577	N=7	--	--	15885	N=52
2. Outpatients	8983	N=22	12090	N=68	1125	N=11	5167	N=27	14561	N=55	245	N=2	1744	N=16	138	N=3	44053	N=204
3. Total	13164		19078		1125		6394		17473		245		2321		138		59938	
C. Discharged																		
1. Inpatients	4234	N=10	6834	N=20	--	--	1141	N=5	2771	N=8	--	--	571	N=7	--	--	15551	N=50
2. Outpatients	8848	N=21	9728	N=66	325	N=9	4995	N=27	13669	N=55	240	N=2	1921	N=16	121	N=3	39847	N=199
3. Total	13082		16562		325		6136		16440		240		2492		121		55398	
D. On Hand Ending																		
1. Inpatients	422	N=10	4499	N=22	--	--	267	N=5	853	N=9	--	--	303	N=7	--	--	6344	N=53
2. Outpatients	5110	N=22	12924	N=67	1137	N=11	2208	N=28	10083	N=58	118	N=2	900	N=17	152	N=4	32632	N=209
3. Total	5532		17423		1137		2475		10936		118		1203		152		38976	

N= # of Facilities and Workshops Reporting

CLIENT CASELOAD DATA (MEAN)

NUMBER OF CLIENTS PER FACILITY OR WORKSHOP	REGION I		REGION II		REGION III		REGION IV		REGION V		REGION VI		REGION VII		REGION IX		TOTAL	
	#	N	#	N	#	N	#	N	#	N	#	N	#	N	#	N	#	N
A. On hand beginning of Year																		
1. Inpatients -- (Mean)	421.1	N=9	180.3	N=20	---	---	46.0	N=5	88.6	N=9	---	---	28.5	N=6	---	---	175.4	N=49
2. Outpatients-- (Mean)	240.1	21	176.6	66	66.3	10	73.2	28	171.6	56	56.5	2	73.2	15	28.7	3	150.8	201
B. Admitted During Year																		
1. Inpatients	418.1	10	332.8	21	---	---	245.4	5	323.6	9	---	---	82.4	7	----	---	305.5	52
2. Outpatients	408.3	22	177.8	68	102.3	11	191.4	27	264.7	55	122.5	2	109.0	16	46.0	3	215.9	204
C. Discharged During Year																		
1. Inpatients	423.4	10	341.7	20	---	---	228.2	5	346.4	8	---	---	81.6	7	----	---	311.0	50
2. Outpatients	421.3	21	147.4	66	36.1	9	185.0	27	248.5	55	120.0	2	120.0	16	40.3	3	200.2	199
D. On Hand Ending of Year																		
1. Inpatients	42.2	10	204.5	22	---	---	53.4	5	95.0	9	---	---	43.3	7	---	---	119.7	53
2. Outpatients	232.3	22	192.9	67	103.4	11	78.9	28	173.8	58	59.0	2	52.9	17	38.0	4	156.1	209

N= # of Facilities and Workshops Reporting

REPORT OF REHABILITATION CENTERS AND SHELTERED WORKSHOPS (Fiscal Year 1969)

	REGION I	REGION II	REGION III	REGION IV	REGION V	REGION VI	REGION VII	REGION IX	TOTAL
GEOGRAPHICAL DISTRIBUTION OF CLIENTS	N=27	N=77	N=12	N=30	N=62	N=3	N=22	N=4	N=237
1. Same County as Facility	68.9%	74.7%	87.3%	59.6%	80.1%	55.3%	54.4%	86.3%	71.54%
2. Other Counties in Same State	27.4	23.4	9.9	39.9	17.8	44.7	43.6	13.7	25.77
3. Outside of State	3.7	1.9	2.8	0.5	2.1	0.0	2.0	0.0	2.69
	100%	100%	100%	100%	100%	100%	100%	100%	100%
Number Reporting	# 27	# 77	# 12	# 30	# 62	# 3	# 22	# 4	# 237
Not Reporting	3	7	0	0	3	2	1	0	16
Sum	30	84	12	30	65	5	23	4	253
WORKSHOPS WAGE SCALES (LAST QUARTER OF YEAR) Hourly Rate ($)	N=11	N=37	N=7	N=10	N=45	N=3	N=12	N=3	N=128
1. 0.00 - 0.39	14.8%	19.1%	63.8%	39.4%	18.8%	10.9%	27.5%	0%	22.55%
2. 0.40 - 0.79	17.6	19.3	10.6	6.0	22.8	22.1	27.3	0	18.76
3. 0.80 - 1.39	14.9	17.9	19.4	23.1	20.4	0.	20.7	50.1	18.33
4. 1.40 - 1.59	1.5	2.8	0.9	7.2	4.2	15.5	5.1	2.9	3.94
5. 1.60 and above	4.1	7.4	5.3	6.9	8.7	14.5	10.6	8.5	7.91
6. Piece work basis	47.1	33.5	0.0	17.5	25.1	37.0	8.8	38.5	28.51
Number Reporting (# of Workshops)	# 11	# 37	# 7	# 10	# 45	# 3	# 12	# 3	# 128

A. SOURCES OF INCOME (MEAN)

	REGION I		REGION II		REGION III		REGION IV		REGION V		REGION VI		REGION VII		REGION IX		TOTAL	
	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$	%
1. Community and Federated Charities	11,608	2.6	18,857	3.6	9,517	3.6	12,957	4.2	47,444	9.4	8,700	5.3	9,410	3.3	7,000	5.2	23,233	5.3
2. Sponsoring Organization	2,092	0.4	80,416	15.3	2,737	1.0	18,409	6.0	8,733	1.7	10,265	6.3	7,390	2.6	0	0.0	31,975	7.3
3. Gifts, Solicitations and Drives	3,739	0.8	18,260	3.5	86,513	32.5	9,066	2.9	14,003	2.8	36,900	22.6	17,657	6.3	11,775	8.7	17,979	4.1
4. Client Fees and Charges	342,358	71.9	151,432	28.8	16,756	6.3	112,649	36.4	67,903	13.5	20,400	12.5	73,557	26.2	26,300	19.5	127,222	28.9
5. Government Support: RSA Grants	9,692	2.0	10,592	2.0	11,742	4.4	7,453	2.4	31,241	6.2	0	0.0	16,533	5.9	43,502	32.3	16,546	3.8
6. Government Support: All Other	10,918	2.3	141,783	26.8	20,297	7.6	18,127	5.9	79,611	15.8	18,650	11.4	15,814	5.6	9,750	7.2	73,627	16.7
7. Manufacturing Activities	51,046	10.7	17,302	3.3	54,667	20.5	86,785	28.1	7,067	1.4	0	0.0	35,133	12.5	32,750	24.3	30,519	6.9
8. Service and Assembly Contracts	18,500	3.9	34,434	6.5	27,800	10.4	10,880	3.5	83,314	16.5	19,275	11.8	10,571	3.8	2,700	2.0	39,456	9.0
9. Sale of Salvaged and Renovated Items	16,462	3.5	26,416	5.0	15,719	5.9	29,083	9.4	146,533	29.0	47,580	29.2	88,262	31.4	0	0.0	62,441	14.2
10. Investment and Other Income	9,185	1.9	27,143	5.2	20,793	7.8	3,779	1.2	18,822	3.7	1,320	0.9	6,705	2.4	900	0.8	16,992	3.8
11. Total Income	475,598	100%	526,635	100%	266,541	100%	309,188	100%	504,671	100%	163,090	100%	281,032	100%	134,677	100%	439,990	100%
# of Facilities and Workshops Reporting	N=26		N=77		N=12		N=30		N=63		N=4		N=21		N=4		N=237	

A. SOURCES OF INCOME (SUM)

	Region I	Region II	Region III	Region IV	Region V	Region VI	Region VII	Region IX	TOTAL
NUMBER REPORTING	N=26	N=77	N=12	N=30	N=63	N=4	N=21	N=4	N=237
FUNCTIONS									
1. Community and Federated Charities	$ 301,800	$ 1,452,000	$ 114,200	$ 388,710	$ 2,989,000	$ 34,800	$ 197,600	$ 28,000	$ 5,506,110
Percent of Total Income	(2.4%)	(3.6%)	(3.6%)	(4.2%)	(9.4%)	(5.3%)	(3.3%)	(5.2%)	(5.3%)
2. Sponsoring Organization	$ 54,390	$ 6,192,000	$ 32,850	$ 552,276	$ 550,200	$ 41,060	$ 155,200	$ 0	$ 7,577,976
Percent of Total Income	(0.4%)	(15.3%)	(1.0%)	(6.0%)	(1.7%)	(6.3%)	(2.6%)	(0.0%)	(7.3%)
3. Gifts, Solicitations and Drives	$ 97,210	$ 1,406,000	$1,038,160	$ 271,980	$ 882,200	$ 147,600	$ 370,800	$ 47,100	$ 4,261,050
Percent of Total Income	(0.8%)	(3.5%)	(32.5%)	(2.9%)	(2.8%)	(22.6%)	(6.3%)	(8.7%)	(4.1%)
4. Client Fees and Charges	$8,901,300	$11,660,280	$ 201,070	$3,379,480	$ 4,277,880	$ 81,600	$1,544,700	$ 105,200	$ 30,151,510
Percent of Total Income	(71.9%)	(28.8%)	(6.3%)	(36.4%)	(13.5%)	(12.5%)	(26.2%)	(19.5%)	(28.9%)
5. Government Support: RSA Grants	$ 252,000	$ 815,620	$ 140,900	$ 223,600	$ 1,968,200	$ 0	$ 347,200	$ 174,000	$ 3,921,520
Percent of Total Income	(2.0%)	(2.0%)	(4.4%)	(2.4%)	(6.2%)	(0.0%)	(5.9%)	(32.3%)	(3.8%)
6. Government Support: All Other	$ 283,860	$10,917,270	$ 243,570	$ 543,800	$ 5,015,500	$ 74,600	$ 332,100	$ 39,000	$ 17,449,700
Percent of Total Income	(2.3%)	(26.9%)	(7.6%)	(5.9%)	(15.8%)	(11.4%)	(5.6%)	(7.2%)	(16.7%)
7. Manufacturing Activities	$1,327,200	$ 1,332,250	$ 656,000	$2,603,560	$ 445,200	$ 0	$ 737,800	$ 131,000	$ 7,233,010
Percent of Total Income	(10.7%)	(3.3%)	(20.5%)	(28.1%)	(1.4%)	(0.0%)	(12.5%)	(24.3%)	(6.9%)
8. Service and Assembly Contracts	$ 481,000	$ 2,651,440	$ 338,600	$ 326,395	$ 5,248,800	$ 77,100	$ 222,000	$ 10,800	$ 9,351,135
Percent of Total Income	(3.9%)	(6.5%)	(10.4%)	(3.5%)	(16.5%)	(11.8%)	(3.8%)	(2.0%)	(9.0%)
9. Sale of Salvaged & Renovated Items	$ 428,000	$ 2,034,000	$ 188,625	$ 872,480	$ 9,231,600	$ 190,320	$1,853,500	$ 0	$ 14,798,525
Percent of Total Income	(3.5%)	(5.0%)	(5.9%)	(9.4%)	(29.0%)	(29.2%)	(31.4%)	(0.0%)	(14.2%)
10. Investment and Other Income	$ 238,800	$ 2,090,000	$ 249,520	$ 113,376	$ 1,185,810	$ 5,280	$ 140,800	$ 3,600	$ 4,027,186
Percent of Total Income	(1.9%)	(5.2%)	(7.8%)	(1.2%)	(3.7%)	(0.9%)	(2.4%)	(0.8%)	(3.8%)
11. Total Income	$12,365,560	$40,550,860	$3,198,495	$9,275,657	$31,794,390	$ 652,360	$5,901,700	$ 538,700	$104,277,722
	(100.0%)	(100.0%)	(100.0%)	(100.0%)	(100.0%)	(100.0%)	(100.0%)	(100.0%)	(100.0%)

N= # of Facilities and Workshops Reporting

B. DISTRIBUTION OF EXPENDITURES (MEAN)

	REGION I		REGION II		REGION III		REGION IV		REGION V		REGION VI		REGION VII		REGION IX		TOTAL	
	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$	%
1. Executive and Professional Salaries	74,308	20.4	99,526	22.9	50,625	19.7	55,440	19.1	247,929	41.9	29,800	16.5	58,826	22.9	22,050	14.1	122,196	29.4
2. Other Staff Wages	151,712	41.7	99,665	22.9	58,023	22.5	36,773	12.8	20,479	3.5	24,600	13.6	35,774	13.9	30,500	19.5	63,360	15.7
3. Client Wages	22,499	6.2	63,397	14.6	37,296	14.5	47,189	16.2	136,828	23.1	66,738	36.9	55,730	21.7	30,600	19.6	74,221	17.8
4. Overhead: Rent, Taxes, Telephone, Maintenance	17,955	4.9	48,717	11.2	24,241	9.4	21,092	7.3	49,970	8.4	21,312	11.8	25,700	10.0	14,600	9.4	37,792	9.1
5. Operational Supplies, and Materials	53,587	14.7	59,873	13.8	51,333	19.9	87,271	30.1	48,703	8.2	16,084	8.9	37,800	14.7	15,900	10.2	55,441	13.3
6. Capital Expenditures: Plant and Equipments	3,690	1.0	9,888	2.3	5,222	2.0	6,237	2.2	34,929	5.9	11,220	6.2	12,957	5.0	30,800	19.7	15,929	3.8
7. Interest Charges and Depreciation	17,920	4.9	11,943	2.7	8,522	3.3	3,345	1.2	11,225	1.9	1,628	0.9	3,300	1.3	3,675	2.4	9,986	2.4
8. Administrative Expenses	8,654	2.4	19,200	4.4	6,662	2.6	11,811	4.1	13,791	2.3	6,484	3.6	7,852	3.1	3,500	2.2	13,476	3.2
9. Professional and Related Services	1,842	0.5	8,065	1.9	9,583	3.7	7,129	2.5	6,964	1.2	2,888	1.6	11,087	4.3	0	0.0	7,107	1.7
10. Reserves and Other Expenditures	12,015	3.3	14,827	3.3	5,946	2.4	13,141	4.5	21,102	3.6	0	0.0	7,913	3.1	4,450	2.9	14,426	3.6
11. Total Expenditures	364,182	100%	435,100	100%	257,453	100%	289,428	100%	591,920	100%	180,754	100%	256,939	100%	156,075	100%	415,934	100 %
# of Facilities and Workshops Reporting	N=26		N=77		N=12		N=30		N=65		N=5		N=23		N=4		N=242	

B. DISTRIBUTION OF EXPENDITURES (SUM)

	Region I	Region II	Region III	Region IV	Region V	Region VI	Region VII	Region IX	TOTAL
NUMBER REPORTING	N=26	N=77	N=12	N=30	N=65	N=5	N=23	N=4	N=242
FUNCTIONS									
1. Executive and Professional Salaries	$ 1,932,000	$ 7,663,500	$ 607,500	$ 1,663,200	$16,115,400	$ 149,000	$ 1,353,000	$ 88,200	$ 29,571,800
Percent of Total	(20.4%)	(22.9%)	(19.7%)	(19.1%)	(41.9%)	(16.5%)	(22.9%)	(14.1%)	(29.4%)
2. Other Staff Wages	$ 3,944,500	$ 7,674,180	$ 696,280	$ 1,103,200	$ 1,331,120	$ 123,000	$ 822,800	$ 122,000	$ 15,817,080
Percent of Total	(41.7%)	(22.9%)	(22.5%)	(12.8%)	(3.5%)	(13.6%)	(13.9%)	(19.5%)	(15.7%)
3. Client Wages	$ 585,000	$ 4,881,600	$ 447,550	$ 1,415,680	$ 8,893,800	$ 333,690	$ 1,281,800	$ 122,400	$ 17,961,520
Percent of Total	(6.2%)	(14.6%)	(14.5%)	(16.2%)	(23.1%)	(36.9%)	(21.7%)	(19.6%)	(17.8%)
4. Overhead:Rent,Taxes,Telephone,Maint.	$ 466,800	$ 3,751,200	$ 290,890	$ 632,772	$ 3,248,050	$ 106,560	$ 591,100	$ 58,400	$ 9,145,772
Percent of Total	(4.9%)	(11.2%)	(9.4%)	(7.3%)	(8.4%)	(11.8%)	(10.0%)	(9.4%)	(9.1%)
5. Operational Supplies & Materials	$ 1,393,260	$ 4,610,200	$ 616,000	$ 2,618,140	$ 3,165,720	$ 80,420	$ 869,400	$ 63,600	$13,416,740
Percent of Total	(14.7%)	(13.8%)	(19.9%)	(30.1%)	(8.2%)	(8.9%)	(14.7%)	(10.2%)	(13.3%)
6. Capital Expenditures:Plant & Equip.	$ 95,940	$ 761,400	$ 62,660	$ 187,100	$ 2,270,400	$ 56,100	$ 298,000	$ 123,200	$ 3,854,800
Percent of Total	(1.0%)	(2.3%)	(2.0%)	(2.2%)	(5.9%)	(6.2%)	(5.0%)	(19.7%)	(3.8%)
7. Interest Charges and Depreciation	$ 465,930	$ 919,600	$ 102,260	$ 100,363	$ 729,600	$ 8,140	$ 75,900	$ 14,700	$ 2,416,493
Percent of Total	(4.9%)	(2.7%)	(3.3%)	(1.2%)	(1.9%)	(0.9%)	(1.3%)	(2.4%)	(2.4%)
8. Administrative Expenses	$ 225,000	$ 1,478,400	$ 79,940	$ 354,332	$ 896,400	$ 32,420	$ 180,600	$ 14,000	$ 3,261,092
Percent of Total	(2.4%)	(4.4%)	(2.6%)	(4.1%)	(2.3%)	(3.6%)	(3.1%)	(2.2%)	(3.2%)
9. Professional and Related Services	$ 47,880	$ 621,000	$ 115,000	$ 213,883	$ 452,640	$ 14,440	$ 255,000	$ 0	$ 1,719,843
Percent of Total	(0.5%)	(1.9%)	(3.7%)	(2.5%)	(1.2%)	(1.6%)	(4.3%)	(0%)	(1.7%)
10. Reserves and Other Expenditures	$ 312,400	$ 1,141,650	$ 71,350	$ 394,230	$ 1,371,600	$ 0	$ 182,000	$ 17,800	$ 3,491,030
Percent of Total	(3.3%)	(3.3%)	(2.4%)	(4.5%)	(3.6%)	(0%)	(3.1%)	(2.9%)	(3.6%)
11. Total Expenditures	$ 9,468,710	$33,502,730	$3,089,530	$ 8,682,900	$38,474,730	$ 903,770	$ 5,909,600	$ 624,300	$100,656,270
	(100.0%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)

C. ASSETS AND LIABILITIES (MEAN)

	REGION I		REGION II		REGION III		REGION IV		REGION V		REGION VI		REGION VII		REGION IX		TOTAL	
ASSETS		%		%		%		%		%		%		%		%		%
1. Land and Buildings	$275,143	66.4 %	$293,250	36.0	$251,984	50.4	$296,800	69.2	$464,505	54.9	$174,000	66.7	$122,414	22.3	$100,180	63.7	$313,200	47.0
2. Equipments	59,095	14.3	125,938	15.5	68,111	13.6	95,342	22.2	227,816	26.9	44,600	17.1	61,200	11.2	32,000	20.3	130,336	15.6
3. Cash and Other Resources	80,229	19.3	395,794	48.5	180,000	36.0	36,519	8.6	154,177	18.2	42,120	16.2	365,314	66.5	25,200	16.0	223,042	33.4
4. Total Assets	$414,467	100%	$814,982	100%	$500,095	100%	$428,661	100%	$846,498	100%	$260,720	100%	$548,928	100%	$157,380	100%	$666,578	100%
Number of Facilities and Workshops Reporting	21		64		9		27		57		5		21		4		208	
LIABILITIES		%		%		%		%		%		%		%		%		%
1. Short Term: Current	$ 90,092	45.9	$ 72,000	46.0	$ 28,360	28.7	$ 20,156	57.7	$279,253	73.6	$ 10,700	26.5	$ 36,500	39.7	$ 5,900	13.1	$126,512	61.8
2. Long Term: Mortgage and Notes	$106,369	54.1	84,500	54.0	70,333	71.3	14,805	42.3	100,267	26.4	29,733	73.5	55,491	60.3	39,300	86.9	78,282	38.2
3. Total Liabilities	$196,461	100%	$156,500	100%	$ 98,693	100%	$ 34,961	100%	$379,520	100%	$ 40,433	100%	$ 91,991	100%	$ 45,200	100%	$204,794	100%
Number of Facilities and Workshops Reporting	13		42		6		16		45		3		11		4		140	

C. ASSETS AND LIABILITIES (SUM)

ANALYSIS OF ANNUAL FINANCIAL REPORT
(FISCAL YEAR 1969)

	REGION I	REGION II	REGION III	REGION IV	REGION V	REGION VI	REGION VII	REGION IX	TOTAL
ASSETS									
NUMBER REPORTING	N=21	N=64	N= 9	N=27	N=57	N= 5	N=21	N= 4	N=208
1. Land and Buildings	$ 5,778,000	$18,768,000	$ 2,267,860	$ 8,013,600	$26,476,800	$ 870,000	$ 2,570,700	$ 400,720	$ 65,145,680
% of Total	(66.4%)	(36.0%)	(50.4%)	(69.2%)	(54.9%)	(66.7%)	(22.3%)	(63.7%)	(47.0%)
2. Equipment	$ 1,241,000	$ 8,060,000	$ 613,000	$ 2,574,235	$12,985,500	$ 223,000	$ 1,285,200	$ 128,000	$ 27,109,935
% of Total	(14.3%)	(15.5%)	(13.6%)	(22.2%)	(26.9%)	(17.1 %)	(11.1%)	(20.3%)	(15.6%)
3. Cash & Other Resources	$ 1,684,800	$25,330,800	$ 1,620,000	$ 986,010	$ 8,788,080	$ 210,600	$ 7,671,600	$ 100,800	$ 46,392,690
% of Total	(19.3%)	(48.5%)	(36.0%)	(8.6%)	(18.2%)	(16.2%)	(66.5%)	(16.0%)	(33.4%)
4. Total Assets	$ 8,703,800	$52,158,800	$ 4,500,860	$11,573,845	$48,250,380	$ 1,303,600	$11,527,500	$ 629,520	$138,648,305
	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)
NUMBER REPORTING	21	64	9	27	57	5	21	4	208
NOT REPORTING	9	20	3	3	8	0	2	0	45
SUM	30	84	12	30	65	5	23	4	253
LIABILITIES									
Number Reporting	N=13	N=42	N=6	N=16	N=45	N=3	N=11	N=4	N=140
1. Short-Term: Current	$ 1,171,200	$ 3,024,000	$ 170,160	$ 322,500	$12,566,400	$ 32,100	$ 401,500	$ 23,600	$ 17,711,460
% of Total	(45.9%)	(46.0%)	(28.7%)	(57.7%)	(73.6%)	(26.5%)	(39.7%)	(13.1%)	(61.8%)
2. Long-Term:	$ 1,382,800	$ 3,549,000	$ 422,000	$ 236,880	$ 4,512,000	$ 89,200	$ 610,400	$ 157,200	$ 10,959,480
% of Total	(54.1%)	(54.0%)	(71.3%)	(42.3%)	(26.4%)	(73.5%)	(60.3%)	(86.9%)	(38.2%)
3. Total Liabilities	$ 2,554,000	$ 6,573,000	$ 592,160	$ 559,380	$17,078,400	$ 121,300	$ 1,011,900	$ 180,800	$ 28,670,940
	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)
Number Reporting	13	42	6	16	45	3	11	4	140
Not Reporting	17	42	6	14	20	2	12	0	113
Sum (Facilities & Workshops)	30	84	12	30	65	5	23	4	253

N = # of Facilities and Workshops Reporting

TABLE OF CONTENTS

PAGE

I. Frequency Distributions:

-- Identification and Status....1
-- Accreditations and Program services....2
-- Case Follow-up....3

II. Number of Full-Time Staffs by:

-- A. Professionals....4
-- B. Sub-Professionals....5
-- C. Non-Professionals....6
-- D. Total Staffs....7

III. Services and Staff by Sum, Percent of Total Staff and Mean:

-- Part 1 of 2....8
-- Part 2 of 2....9

IV. Capacity and Utilization....10

V. Clients Caseload Data....11

VI. Geographical Distribution of Clients and Workshops Wage Scales....12

VII. Annual Financial Report:

-- A. Sources of Income (Mean)....13
Sources of Income (Sum)....14
-- B. Distribution of Expenditures (Mean)....15
Distribution of Expenditures (Sum)....16
-- C. Assets and Liabilities (Mean)....17
Assets and Liabilities (Sum)....18

SUMMARY OF ANNUAL FINANCIAL AND STATISTICAL REPORT OF
REHABILITATION CENTERS AND WORKSHOPS

RRRI-CORNELL UNIVERSITY

FREQUENCY DISTRIBUTIONS

(Fiscal Year 1968)

TOTAL NUMBER OF FACILITIES AND PERCENT OF TOTAL	Region I N=7		Region II N=27		Region III N=7		Region V N=22		Region VII N=9		TOTAL N=72	
	#	%	#	%	#	%	#	%	#	%	#	%
I. IDENTIFICATION & STATUS												
A. Status:		%		%		%		%		%		%
1. Voluntary Non-Profit	7	100	25	92.6	7	100	21	95.5	7	77.8	67	93.1
2. Proprietary Profit	0	0	0	0	0	0	1	4.5	0	0	1	1.4
* Not Reporting	0	0	2	7.4	0	0	0	0	2	22.2	4	5.5
B. Tax Exemption		%		%		%		%		%		%
1. YES	5	71.4	26	96.3	5	71.4	19	86.4	8	88.9	63	87.5
2. NO	2	28.6	1	3.7	2	28.6	1	4.5	1	11.1	7	9.7
* Not Reporting	0	0	0	0	0	0	2	9.1	0	0	2	2.8
C. Type of Facility		%		%		%		%		%		%
1. Free Standing Center	1	14.3	11	40.7	2	28.6	3	13.7	4	44.45	21	29.2
2. Dept. of Gen. Hospital	3	42.8	2	7.4	0	0	0	0	0	0	5	6.9
3. Workshop	2	28.6	14	51.9	5	71.4	18	81.8	4	44.45	43	59.7
4. Other	1	14.3	0	0	0	0	0	0	1	11.1	2	2.8
* Not Reporting	0	0.0	0	0	0	0	1	4.5	0	0	1	1.4
D. Type of Tenure		%		%		%		%		%		%
1. Owned	2	28.6	15	55.6	3	42.9	10	45.5	5	55.6	35	48.6
2. Rented or Leased	1	14.3	10	37.0	1	14.2	11	50.0	3	33.3	26	36.1
3. Rent Free	2	28.6	2	7.4	3	42.9	0	0	1	11.1	8	11.1
* Not Reporting	2	28.6	0	0	0	0	1	4.5	0	0	3	4.2
E. Age of Principal Building		%		%		%		%		%		%
1. Newer than 10 Years	1	14.3	6	22.2	0	0	4	18.0	4	44.4	15	20.8
2. 10 - 19 Years	1	14.3	4	14.8	2	28.7	2	9.1	3	33.3	12	16.7
3. 20 - 29 Years	1	14.3	3	11.1	1	14.2	3	13.7	0	0	8	11.1
4. 30 - 39 Years	0	0	4	14.8	1	14.2	3	13.7	0	0	8	11.1
5. 40 - 49 Years	1	14.3	2	7.4	1	14.2	3	13.7	0	0	7	9.7
6. 50 Years and over	2	28.5	8	29.7	2	28.7	6	27.3	2	22.2	20	27.8
* Not Reporting	1	14.3	0	0	0	0	1	4.5	0	0	2	2.8

#: NUMBER OF FACILITIES

	Region I N=7		Region II N=27		Region III N=7		Region V N=22		Region VII N=9		TOTAL N=72	
II. ACCREDITATIONS	#	%	#	%	#	%	#	%	#	%	#	%
A. Licensed by State, County, or City												
1. YES	5	71.4	17	63.0	6	85.7	11	50	5	55.6	44	61.6
2. NO	1	14.3	9	33.3	1	14.3	8	36.4	4	44.4	23	31.9
* Not Reporting	1	14.3	1	3.7	0	0	3	13.6	0	0	5	7.0
B. Membership of Professional Associates												
1. YES (Indicate sources #)	6	85.7	25	92.6	5	71.4	19	86.4	8	88.9	63	87.5
2. NO	1	14.3	2	7.4	1	14.3	2	9.1	1	11.1	7	9.7
* Not Reporting	0	0	0	0	1	14.3	1	4.5	0	0	2	2.8
# Certified or Accredited by: (@ Multi-entry)	N=6		N=25		N=5		N=19		N=8		N=63	
a. Wage and Hour Div. (US Dept. Of Labor)	3	50.0	21	84.0	5	100.0	18	94.7	4	50.0	51	81.0
b. Medicare-S.S.A. (HEW)	3	50.0	4	16.0	1	20.0	0	0	1	12.5	9	14.3
c. J.C.A. of Hospitals	3	50.0	2	8.0	0	0	1	5.3	2	25.0	8	12.7
d. J.C.A. of Faculties & Workshops	0	0	5	20.0	0	0	1	5.3	2	25.0	8	12.7
e. Other	2	33.3	7	28.0	0	0	1	5.3	3	37.5	13	20.6
III. PROGRAM, SERVICES & STAFF												
A. Program Emphasis												
1. Medical	1	14.3	1	3.7	0	0	1	4.5	1	11.1	4	5.6
2. Psycho-Social	0	0	2	7.4	0	0	0	0	0	0	2	2.8
3. Vocational-Educational	2	28.6	14	51.9	4	57.1	11	50.0	3	33.3	34	47.2
4. Multi-Emphasis	4	57.1	10	37.0	3	42.9	9	41.10	4	44.4	30	41.6
* Not Reporting	0	0	0	0	0	0	1	4.5	1	11.1	2	2.8

#: NUMBER OF FACILITIES

	Region I N=7		Region II N=27		Region III N=7		Region V N=22		Region VII N=9		Total N=72	
	#	%	#	%	#	%	#	%	#	%	#	%
A. Admission Limitations (@ Multi-entry)												
a. Disabilities	3	42.8	15	55.6	6	85.7	4	18.2	3	33.3	31	43.1
b. Age Group	4	57.1	22	81.5	5	71.4	17	77.3	7	77.8	55	76.4
c. Other	3	42.8	7	25.9	2	28.6	4	18.2	2	22.2	18	25.0
B. Training program for professional staff												
1. YES	5	71.4	15	55.6	3	42.8	9	40.9	3	33.3	35	48.6
2. NO	2	28.6	7	25.9	4	57.2	11	50.0	5	55.6	29	40.3
* Not Reporting	0	0	5	18.5	0	0	2	9.1	1	11.1	8	11.1
C. Training Program for Non-Professional												
1. YES	4	57.2	13	48.2	4	57.2	14	63.6	6	66.7	41	56.9
2. NO	3	42.8	7	25.9	3	42.8	8	36.4	3	33.3	24	33.3
* Not Reporting	0	0	7	25.9	0	0	00	0	0	0	7	9.8
IV. CASE-FOLLOW-UP												
1. All Cases	5	71.4	16	59.3	2	28.6	9	40.9	3	33.3	35	48.6
2. Selected Cases	2	28.6	9	33.3	2	28.6	9	40.9	4	44.5	26	36.1
3. No Follow up or Not Reporting	0	0	2	7.4	3	42.8	4	18.2	2	22.2	11	15.3

TOTAL NUMBER OF PROFESSIONAL STAFFS
(Man-Years)

FISCAL YEAR-1968

A. Professionals	REGION I (N= 6)		REGION II (N=25)		REGION III (N= 5)		REGION V (N=18)		REGION VII (N= 9)		TOTAL (N=63)	
1. Medical Evaluation	9.2	4.2%	9.5	2.9%	0.0	0.0%	213.0	48.9%	0.0	0.0%	231.7	20.39%
2. Medical Management	5.2	2.3%	6.2	1.9%	0.0	0.0%	0.2	0.0%	1.3	1.5%	12.9	1.14%
3. Physical Therapy	14.4	6.5%	16.0	4.9%	0.0	0.0%	0.0	0.0%	7.5	8.4%	37.9	3.34%
4. Occupational Therapy	11.1	5.0%	10.0	3.1%	0.0	0.0%	0.0	0.0%	3.9	4.4%	25.0	2.20%
5. Nursing	72.9	32.9%	42.8	13.1%	0.0	0.0%	3.1	0.7%	4.6	5.2%	123.4	10.86%
6. Speech and Hearing	25.3	11.4%	7.9	2.4%	0.0	0.0%	2.2	0.5%	3.2	3.6%	38.6	3.40%
7. Social Service	8.3	3.8%	37.3	11.4%	11.5	17.4%	15.6	3.6%	5.4	6.1%	78.1	6.87%
8. Psychological Service	7.4	3.3%	15.4	4.7%	2.8	4.2%	2.8	0.6%	5.4	6.1%	33.8	2.97%
9. Vocational Evaluation and Counsl	3.3	4.0%	38.3	11.8%	14.0	21.1%	47.2	10.8%	4.5	5.1%	10.8	9.50%
10. Vocational Training	1.8	3.0%	24.0	7.4%	11.0	16.6%	35.0	8.0%	18.0	20.2%	91.0	8.01%
11. Job Placement	1.4	2.5%	15.2	4.7%	6.0	9.0%	19.5	4.5%	5.1	5.7%	48.3	4.25%
12. Workshop Employment:												
a. Transitional	1.1	0.0%	40.0	12.3%	0.0	0.0%	31.0	7.1%	0.0	0.0%	71.0	6.25%
b. Extended	0.0	0.0%	13.0	4.0%	0.0	0.0%	7.0	1.6%	0.0	0.0%	20.0	1.76%
c. Work Activities	0.0	0.0%	5.0	1.5%	7.0	10.6%	10.2	2.3%	0.0	0.0%	22.0	1.94%
13. Administrative, Maintenance	35.0	15.8%	45.2	13.9%	14.0	21.1%	42.8	9.8%	30.2	33.7%	167.2	14.71%
14. Other	23.0	10.4%	0.0	0.0%	0.0	0.0%	6.0	1.6%	0.0	0.0%	29.0	2.41%
Total Professionals	221.3	100%	325.8	100%	66.3	100%	435.4	100%	89.1	100%	1,137.9	100%
Average No. of Professionals	36.88	---	13.03	---	13.26	---	24.19	---	9.90	---	18.06	---

TOTAL NUMBER OF SUB-PROFESSIONAL STAFFS
(Man-Years)

B. Sub-Professionals	REGION I (N= 6)		REGION II (N=25)		REGION III (N= 5)		REGION V (N=18)		REGION VII (N= 9)		TOTAL (N=63)	
1. Medical Evaluation	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%
2. Medical Management	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%
3. Physical Therapy	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%
4. Occupational Therapy	0.0	0.0%	1.9	1.0%	0.0	0.0%	2.0	1.4%	1.3	1.7%	5.2	1.18%
5. Nursing	0.0	0.0%	14.0	7.6%	0.0	0.0%	0.0	0.0%	4.0	5.4%	18.0	4.10%
6. Speech and Hearing	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%
7. Social Service	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	6.8	9.1%	6.8	1.55%
8. Psychological Service	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0 %
9. Vocational Evaluation & Couns.	0.0	0.0%	7.0	3.8%	0.0	0.0%	14.4	9.9%	6.4	8.6%	27.4	6.24%
10. Vocational Training	3.0	16.5%	24.0	13.0%	6.0	28.6%	10.5	7.5%	7.0	9.4%	50.5	11.49%
11. Job Placement	0.0	0.0%	0.0	0.0%	0.0	0.0%	1.1	0.8%	2.2	3.0%	3.3	0.75%
12. Workshop Employment:												
a. Transitional	0.0	0.0%	14.0	7.6%	0.0	0.0%	42.7	30.3%	0.0	0.0%	56.7	12.90%
b. Extended	0.0	0.0%	10.5	5.7%	0.0	0.0%	9.7	6.9%	17.0	22.8%	37.2	8.47%
c. Work Activities	0.0	0.0%	7.5	4.1%	0.0	0.0%	25.5	18.1%	0.0	0.0%	33.0	7.50%
13. Administrative, Maintenance	15.2	83.5%	100.0	54.0%	15.0	71.4%	29.9	21.2%	13.8	18.5%	173.9	39.58%
14. Other	0.0	0.0%	6.0	3.2%	0.0	0.0%	5.5	3.9%	16.0	21.5%	27.5	6.23%
Total Sub-Professionals	18.2	100%	184.9	100%	21.0	100%	140.0	100%	74.5	100%	439.5	100%
Average No. of Sub-Professionals	3.03	---	7.40	---	4.20	---	7.78	---	8.28	---	6.98	---

TOTAL NUMBER OF NON-PROFESSIONAL STAFFS

C. Non-Professionals	REGION I (N= 6)		REGION II (N=25)		REGION III (N= 5)		REGION V (N=18)		REGION VII (N= 9)		TOTAL (N=63)	
1. Medical Evaluation	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
2. Medical Management	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
3. Physical Therapy	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
4. Occupational Therapy	0.0	0.0%	4.8	1.4%	0.0	0.0%	0.0	0.0%	4.0	6.3%	8.8	1.42%
5. Nursing	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
6. Speech and Hearing	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
7. Social Service	10.0	18.2%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	10.0	1.62%
8. Psychological Service	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
9. Vocational Evaluation	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.00%
10. Vocational Training	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.0	0.0%	6.0	9.4%	6.0	0.97%
11. Job Placement	10.0	18.2%	16.7	5.0%	0.0	0.0%	18.5	11.6%	18.0	28.1%	63.2	10.22%
12. Workshop Employment:												
a. Transitional	0.0	0.0%	0.0	0.0%	0.0	0.0%	28.0	17.6%	0.0	0.0%	28.0	4.53%
b. Extended	0.0	0.0%	72.5	21.7%	0.0	0.0%	19.0	11.9%	0.0	0.0%	91.5	14.80%
c. Work Activities	0.0	0.0%	53.0	15.9%	0.0	0.0%	8.0	5.0%	0.0	0.0%	61.0	9.86%
13. Administrative, Maintenance..	35.0	63.6%	187.0	56.0%	6.0	100.0%	37.5	23.5%	26.0	40.6%	291.5	47.14%
14. Other	0.0	0.0%	0.0	0.0	0.0	0.0	48.5	30.4%	10.0	15.6%	58.5	9.44%
Total Non-Professionals	55.0	100%	334.0	100%	6.0	100%	159.5	100%	64.0	100%	618.5	100%
Average No. of Non-Professionals per Facility	9.2	---	13.4	---	1.2	---	8.9	---	7.1	---	9.8	---

TOTAL STAFFS (Man-Years)

Total Staffs	REGION I (N= 6)		REGION II (N=25)		REGION III (N= 5)		REGION V (N=18)		REGION VII (N= 9)		TOTAL (N=63)	
1. Medical Evaluation	9.2	3.1%	9.5	1.1%	0.0	0.0%	213.0	28.9%	0.0	0.0%	231.7	10.6%
2. Medical Management	5.2	1.8%	6.2	0.7%	0.0	0.0%	0.2	0.0%	1.3	0.6%	12.9	0.6%
3. Physical Therapy	14.4	4.9%	16.0	1.9%	0.0	0.0%	0.0	0.0%	7.5	3.3%	37.9	1.7%
4. Occupational Therapy	11.1	3.8%	16.7	2.0%	0.0	0.0%	2.0	0.3%	9.2	4.0%	39.0	1.8%
5. Nursing	72.9	24.8%	56.8	6.7%	0.0	0.0%	3.1	0.4%	8.6	3.8%	141.4	6.4%
6. Speech and Hearing	25.3	8.6%	7.9	0.9%	0.0	0.0%	2.2	0.3%	3.2	1.4%	38.6	1.8%
7. Social Service	18.3	6.2%	37.3	4.4%	11.5	12.3%	15.6	2.1%	12.2	5.4%	94.9	4.3%
8. Psychological Service	7.4	2.5%	15.4	1.8%	2.8	3.0%	2.8	0.4%	5.4	2.4%	33.8	1.5%
9. Vocational Eval. and Counseling	4.0	1.4%	45.3	5.4%	14.0	15.0%	61.2	8.3%	10.9	4.8%	135.4	6.2%
10. Vocational Training	6.0	2.0%	48.0	5.7%	17.0	18.2%	45.5	6.2%	31.0	13.6%	147.5	6.7%
11. Job Placement	12.5	4.2%	31.9	3.8%	6.0	6.4%	39.1	5.3%	25.3	11.1%	114.8	5.2%
12. Workshop Employment:												
a. Transitional	0.0	0.0%	54.0	6.4%	0.0	0.0%	101.7	13.8%	0.0	0.0%	155.7	7.1%
b. Extended	0.0	0.0%	96.0	11.4%	0.0	0.0%	35.7	4.9%	17.0	7.5%	148.7	6.8%
c. Work Activities	0.0	0.0%	65.5	7.8%	7.0	7.5%	43.5	5.9%	0.0	0.0%	116.0	5.3%
13. Administrative, Maintenance	85.2	28.9%	332.2	39.3%	35.0	37.6%	110.2	15.0%	70.0	30.8%	632.6	28.8%
14. Other	23.0	7.8%	6.0	0.7%	0.0	0.0%	60.0	8.2%	26.0	11.3%	115.0	5.2%
Total Staffs	294.5	100%	844.7	100%	93.3	100%	735.8	100%	227.6	100%	2,195.9	100%
Mean Staffs per Facility	49.1	---	33.8	---	18.7	---	40.9	---	25.3	---	34.9	---

Man-Years	Region I (N=6)						Region II (N=25)						Region III (N=5)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of Total Staff	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of Total Staff	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of Total Staff	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	9.2	0.0	0.0	9.2	3.1%	1.5	9.5	0.0	0.0	9.5	1.1%	0.4	0.0	0.0	0.0	0.0	0.0%	0.0
(2) Medical Management	5.2	0.0	0.0	5.2	1.8%	0.9	6.2	0.0	0.0	6.2	0.7	0.2	0.0	0.0	0.0	0.0	0.0	0.0
(3) Physical Therapy	14.4	0.0	0.0	14.4	4.9%	2.4	16.0	0.0	0.0	16.0	1.9	0.6	0.0	0.0	0.0	0.0	0.0	0.0
(4) Occupational Therapy	11.1	0.0	0.0	11.1	3.8%	1.9	10.0	1.9	4.8	16.7	2.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0
(5) Nursing	72.9	0.0	0.0	72.9	24.8%	12.2	42.8	14.0	0.0	56.8	6.7	2.3	0.0	0.0	0.0	0.0	0.0	0.0
(6) Speech and Hearing	25.3	0.0	0.0	25.3	8.6%	4.2	7.9	0.0	0.0	7.9	0.9	0.3	0.0	0.0	0.0	0.0	0.0	0.0
(7) Social Service	8.3	0.0	10.0	18.3	6.2%	3.1	37.3	0.0	0.0	37.3	4.4	1.5	11.5	0.0	0.0	11.5	12.3	2.3
(8) Psychological	7.4	0.0	0.0	7.4	2.5%	1.2	15.4	0.0	0.0	15.4	1.8	0.6	2.8	0.0	0.0	2.8	3.0	0.6
(9) Vocational Evaluation	4.0	0.0	0.0	4.0	1.4%	0.7	38.3	7.0	0.0	45.3	5.4	1.8	14.0	0.0	0.0	14.0	15.0	2.8
(10) Vocational Training	3.0	3.0	0.0	6.0	2.0%	1.0	24.0	24.0	0.0	48.0	5.7	1.9	11.0	6.0	0.0	17.0	18.2	3.4
(11) Job Placement	2.5	0.0	10.0	12.5	4.2%	2.1	15.2	0.0	16.7	31.9	3.8	1.3	6.0	0.0	0.0	6.0	6.4	1.2
Workshop Employment																		
(12) a. Transitional	0.0	0.0	0.0	0.0	0.0	0.0	40.0	14.0	0.0	54.0	6.4	2.2	0.0	0.0	0.0	0.0	0.0	0.0
b. Extended	0.0	0.0	0.0	0.0	0.0	0.0	13.0	10.5	72.5	96.0	11.4	3.8	0.0	0.0	0.0	0.0	0.0	0.0
c. Work activities	0.0	0.0	0.0	0.0	0.0	0.0	5.0	7.5	53.0	65.5	7.8	2.6	7.0	0.0	0.0	7.0	7.5	1.4
(13) Administrative	35.0	15.2	35.0	85.2	28.9%	14.2	45.2	100.0	187.0	332.2	39.3	13.4	14.0	15.0	6.0	35.0	37.6	7.0
(14) Other	23.0	0.0	0.0	23.0	7.8%	3.7	0.0	6.0	0.0	6.0	0.7	0.2	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL	221.3	18.2	55.0	294.5	100%	49.1	325.8	184.9	334.0	844.7	100%	33.8	66.3	21.0	6.0	93.3	100%	18.7
% of Total	75.1%	6.2%	18.7%	100%	—	—	38.6%	21.9%	39.5%	100%	—	—	71.1%	22.5%	6.4%	100%	—	—
Average Staff	36.9	3.0	9.2	49.1	—	—	13.0	7.4	13.4	33.8	—	—	13.3	4.2	1.2	18.7	—	—

Man-Years	Region V (N=18)						Region VII (N=9)						Average (N=63)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of Total Staff	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of Total Staff	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of Total Staff	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaulation	213.0	0.0	0.0	213.0	28.9%	11.8	0.0	0.0	0.0	0.0	0.0%	0.0	231.7	0.0	0.0	231.7	10.6%	3.7
(2) Medical Management	0.2	0.0	0.0	0.2	0.0	0.0	1.3	0.0	0.0	1.3	0.6	0.1	12.9	0.0	0.0	12.9	0.6	0.2
(3) Physical Therapy	0.0	0.0	0.0	0.0	0.0	0.0	7.5	0.0	0.0	7.5	3.3	0.8	37.9	0.0	0.0	37.9	1.7	0.6
(4) Occupational Therapy	0.0	2.0	0.0	2.0	0.3	0.1	3.9	1.3	4.0	9.2	4.0	1.0	25.0	5.2	8.8	39.0	1.8	0.6
(5) Nursing	3.1	0.0	0.0	3.1	0.4	0.2	4.6	4.0	0.0	8.6	3.8	0.9	123.4	18.0	0.0	141.4	6.4	2.2
(6) Speech and Hearing	2.2	0.0	0.0	2.2	0.3	0.1	3.2	0.0	0.0	3.2	1.4	0.4	38.6	0.0	0.0	38.6	1.8	0.6
(7) Social Service	15.6	0.0	0.0	15.6	2.1	0.9	5.4	6.8	0.0	12.2	5.4	1.4	78.1	6.8	10.0	94.9	4.3	1.5
(8) Psychological	2.8	0.0	0.0	2.8	0.4	0.2	5.4	0.0	0.0	5.4	2.4	0.6	33.8	0.0	0.0	33.8	1.5	0.5
(9) Vocational Evaluation	47.2	14.0	0.0	61.2	8.3	3.4	4.5	6.4	0.0	10.9	4.8	1.2	108.0	27.4	0.0	135.4	6.2	2.1
(10) Vocational Training	35.0	10.5	0.0	45.5	6.2	2.5	18.0	7.0	6.0	31.0	13.6	3.4	91.0	50.5	6.0	147.5	6.7	2.3
(11) Job Placement	19.5	1.1	18.5	39.1	5.3	2.2	5.1	2.2	18.0	25.3	11.1	2.8	48.3	3.3	63.2	114.8	5.2	1.8
Workshop Employment																		
(12) a. Transitional	31.0	42.7	28.0	101.7	13.8	5.7	0.0	0.0	0.0	0.0	0.0	0.0	71.0	56.7	28.0	155.7	7.1	2.5
b. Extended	7.0	9.7	19.0	35.7	4.9	2.0	0.0	17.0	0.0	17.0	7.5	1.9	20.0	37.2	91.5	148.7	6.8	2.4
c. Work activities	10.0	25.5	8.0	43.5	5.9	2.4	0.0	0.0	0.0	0.0	0.0	0.0	22.0	33.0	61.0	116.0	5.3	1.8
(13) Administrative	42.8	29.9	37.5	110.2	15.0	6.1	30.2	13.8	26.0	70.0	30.8	7.9	167.2	173.9	291.5	632.6	28.8	10.3
(14) Other	6.0	5.5	48.5	60.0	8.2	3.3	0.0	16.0	10.0	26.0	11.3	2.9	29.0	27.5	58.5	115.0	5.2	1.8
TOTAL	435.4	140.9	159.5	735.8	100%	40.9	89.1	74.5	64.0	227.6	100%	25.3	1137.9	439.5	618.5	2195.9	100%	34.9
% of Total	59.2%	19.1%	21.7%	100%	—	—	39.1%	32.7%	28.2%	100%	—	—	51.8%	20.0%	28.2%	100%	—	—
Average Staff	24.2	7.8	8.9	40.9	—	—	9.9	8.3	7.1	25.3	—	—	18.1	7.0	9.8	34.9	—	—

CAPACITY AND UTILIZATION	Region I		Region II		Region III		Region V		Region VII		Total	
1. Inpatients:												
a. Bed Capacity (Mean)	72.5	N=2	45.0	N=3	0	0	0	0	61.0	N=3	57.86	N=8
b. Bed Utilization (Percent)	81.0%	N=2	61.7%	N=3	0	0	0	0	77.7%	N=3	72.53%	N=8
2. Outpatients:												
a. Max. Daily Capacity	36.7	N=4	102.5	N=23	59.3	N=7	142.8	N=22	128.3	N=3	109.25	N=59
b. Ratio: Active Caseload Capacity	64.4%	N=3	77.3%	N=23	82.3%	N=7	65.67%	N=21	73.7%	N=3	72.76%	N=57
3. Per diem Rate:												
a. Inpatients (Mean)	$40.00	N=3	$53.00	N=3	0	0	0	0	$29.00	N=2	$42.13	N=8
b. Outpatients (Mean)	$7.66	N=3	$17.69	N=13	$11.7	N=3	$11.1	N=9	$38.50	N=2	$15.50	N=30
4. Value of Free Service Rendered	$145,000	N=5	$18,222	N=18	$15,000	N=5	0	0	$39.00	N=5	$40.00	N=33
CLIENT CASELOAD DATA (SUM)												
A. On Hand Beginning of Year												
1. Inpatients	370	N=2	89	N=2	0	0	784	N=3	120	N=3	1,363	N=10
2. Outpatients	282	N=3	2,350	N=25	379	N=7	2,061	N=17	400	N=4	5,472	N=56
3. Total	652		2,439		379		2,845		520		6,835	
B. Admitted												
1. Inpatients	0	0	1,096	N=4	0	0	727	N=3	345	N=4	2,168	N=11
2. Outpatients	0	0	3,925	N=25	402	N=7	3,276	N=18	677	N=4	8,280	N=54
3. Total	0	0	5,021		402		4,003		1,022		10,448	
C. Discharged												
1. Inpatients	0	0	1,079	N=4	0	0	757	N=3	330	N=4	2,166	N=11
2. Outpatients	0	0	3,368	N=25	256	N=6	331	N=18	652	N=4	7,558	N=53
3. Total	0	0	4,447		256		4,069		982		9,754	
D. On Hand Ending												
1. Inpatients	384	N=2	129	N=4	0	0	753	N=3	140	N=4	1,406	N=13
2. Outpatients	264	N=3	3,300	N=25	517	N=7	1,985	N=18	424	N=4	6,490	N=57
3. Total	648		3,429		517		2,738		564		7,896	

REHABILITATION CENTERS AND WORKSHOPS

FISCAL YEAR 1968

CLIENT CASELOAD DATA (MEAN)

NUMBER OF CLIENTS PER FACILITY OR WORKSHOP	Region I		Region II		Region III		Region V		Region VII		Total	
A. On Hand Beginning of Year												
1. Inpatients	185.0	N=2	44.5	N=2	0	0	261.0	N=3	40	N=3	136.3	N=10
2. Outpatients	94.0	N=3	94.0	N=25	54.1	N=7	118.6	N=17	100.0	N=4	97.7	N=56
B. Admitted During Year												
1. Inpatients	0	0	274.0	N=4	0	0	242.3	N=18	169.3	N=4	153.3	N=54
2. Outpatients	0	0	157.0	N=25	57.4	N=7	182.0	N=18	169.3	N=4	153.3	N=54
C. Discharged During Year												
1. Inpatient	0	0	270.0	N=4	0	0	252.0	N=3	82.5	N=4	196.9	N=53
2. Outpatients	0	0	134.7	N=25	42.7	N=6	184.0	N=18	163.0	N=4	143.2	N=53
D. On Hand Ending of Year												
1. Inpatients	192.0	N=2	32.3	N=4	0	0	251.0	N=3	35.0	N=4	108.2	N=13
2. Outpatients	88.0	N=3	132.0	N=25	73.9	N=7	110.3	N=18	106.0	N=4	113.9	N=57

REHABILITATION CENTERS AND SHELTERED WORKSHOPS

FISCAL YEAR 1968

	Region I N=6	Region II N=21	Region III N=7	Region V N=21	Region VII N=9	Total N=64
GEOGRAPHICAL DISTRIBUTION OF CLIENTS						
1. Same County as Facility	61.8%	71.0%	92.7%	92.5%	69.8%	79.4%
2. Other Counties in Same State	30.5	27.0	4.3	7.5	27.8	18.6
3. Outside of State	7.7	2.0	3.0	0	2.3	2.0
WORKSHOP WAGE SCALES (LAST QUARTER OF YEAR)	N=0	N=12	N=5	N=16	N=4	N=37
1. 0.00 - 0.39	—	25.4	82.1	16.5	33.3	30.1
2. 0.40 - 0.79	—	21.4	1.2	23.2	12.9	18.5
3. 0.80 - 1.39	—	13.8	16.7	24.4	12.5	18.5
4. 1.40 - 1.59	—	4.6	0	1.5	1.7	2.3
5. 1.60 and above	—	5.6	0	5.1	6.2	4.6
6. Piece work basis	—	29.2	0	29.3	33.4	26.0

REHABILITATION CENTERS AND WORKSHOPS
FISCAL YEAR 1968

A. SOURCES OF INCOME (MEAN)

	REGION I		REGION II		REGION III		REGION V		REGION VII		TOTAL	
	$	%	$	%	$	%	$	%	$	%	$	%
1. Community and Federated Charities	$ 7,567	1.7%	$ 21,894	4.6%	$ 9,455	3.9%	$ 29,983	6.5%	$ 15,657	5.4%	$ 21,022	5.0%
2. Sponsoring Organization	0	0	9,221	1.9	3,456	1.4	7,330	1.6	0	0	6,010	1.4
3. Gifts, Solicitations and Drives	0	0	6,053	1.3	77,386	32.1	29,646	6.5	19,566	6.8	21,953	5.2
4. Client Fees and Charges	375,441	84.9	119,405	25.2	10,357	4.3	31,150	6.8	85,133	29.4	98,980	23.7
5. Government Support: RSA Grants	29,833	6.7	13,028	2.7	3,244	1.3	63,762	13.9	19,800	6.8	30,068	7.2
6. Government Support: All Other	5,206	1.2	25,774	5.4	27,686	11.5	69,198	15.1	16,111	5.6	36,288	8.7
7. Manufacturing Activities	0	0	70,894	15.1	99,183	41.2	1,833	0.4	54,667	18.9	44,076	10.5
8. Services and Assembly Contracts	11,583	2.6	50,370	10.6	8,140	3.4	125,201	27.1	6,900	2.4	59,960	14.3
9. Sale of Salvaged and Renovated Items	0	0	54,027	11.4	0	0	91,924	20.0	68,000	23.5	57,251	13.7
10. Investment and Other Income	12,583	2.9	103,356	21.8	2,039	0.9	9,558	2.1	3,780	1.2	42,771	10.3
11. Total Income	$442,213	100%	$474,022	100%	$240,946	100%	$459,585	100%	$289,604	100 %	$418,361	100%
Number of Facilities & Workshops Reporting	6		25		7		21		9		68	

ANALYSIS OF ANNUAL FINANCIAL REPORT

REHABILITATION CENTERS AND SHELTERED WORKSHOPS (FISCAL YEAR 1968)

A. SOURCES OF INCOME
(SUM)

FUNCTIONS	Region I	Region II	Region III	Region V	Region VII	Total
1. Community and Federated Charities	$ 45,400	$ 547,360	$ 66,183	$ 629,650	$ 140.915	$1,429,508
Percent of Total Income	(1.7%)	(4.6%)	(3.9%)	(6.5%)	(5.4%)	(5.0%)
2. Sponsoring Organization	$ 0	$ 230,536	$ 24,190	$ 153,730	$ 0	$ 408,656
Percent of Total Income	(0%)	(1.9%)	(1.4%)	(1.6%)	(0%)	(1.4%)
3. Gifts, Solicitations and Drives	$ 0	$ 151,330	$ 541.700	$ 622,560	$ 176,000	$1,491,590
Percent of Total Income	(0%)	(1.3%)	(32.1%)	(6.5%)	(6.8%)	(5.2%)
4. Client Fees and Charges	$2,252,646	$2,985,128	$ 72,500	$ 654,150	$ 766,200	$6,730,624
Percent of Total Income	(84.9%)	(25.2%)	(4.3%)	(6.8%)	(29.4%)	(23.7%)
5. Government Support: RSA Grants	$ 178,998	$ 325,692	$ 22,710	$1,339,000	$ 178,200	$2,044,600
Percent of Total Income	(6.7%)	(2.7%)	(1.3%)	(13.9%)	(6.8%)	(7.2%)
6. Government Support: All Other	$ 31,236	$ 644,350	$ 193,800	$1,453,168	$ 145,000	$2,467,554
Percent of Total Income	(1.2%)	(5.4%)	(11.5%)	(15.1%)	(5.6%)	(8.7%)
7. Manufacturing Activities	$ 0	$1,772,360	$ 694,280	$ 38,500	$ 492,000	$2,997,140
Percent of Total Income	(0%)	(15.0%)	(41.2%)	(0.4%)	(18.9%)	(10.5%)
8. Service and Assembly Contracts	$ 69,500	$1,259,244	$ 56,980	$2,629,220	$ 62,100	$4,077,044
Percent of Total Income	(2.6%)	(10.6%)	(3.4%)	(27.2%)	(2.4%)	(14.3%)
9. Sales of Salvaged & Renovated	$ 0	$1,350,669	$ 0	$1,930,400	$ 612,000	$3,893,069
Percent of Total Income	(0%)	(11.4%)	(0%)	(20.0%)	(23.5%)	(13.7%)
10. Investment & Other Income	$ 75,502	$2,583,890	$ 14,270	$ 200,720	$ 34,020	$2,908,402
Percent of Total Income	(2.9%)	(21.8%)	(0.9%)	(2.1%)	(1.3%)	(10.3%)
11. Total Income	$2,653,282	$11,850,559	$1,686,613	$9,651,298	2,606,435	$28,448,187
Percent of Total Income	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)
Number Reporting	6	25	7	21	9	68
Number Not Reporting	1	2	0	1	0	7
Number of Total Facilities	7	27	7	22	9	75

REHABILITATION CENTERS AND WORKSHOPS
FISCAL YEAR 1968

B. DIRSTRBUTION OF EXPENDITURES (MEAN)

	REGION I		REGION II		REGION III		REGION V		REGION VII		TOTAL	
1. Executive & Professional Salaries	$ 58,011	17.3%	$115,602	28.6%	$ 40,200	18.0%	$ 88,670	20.3%	$ 68,352	24.6%	$ 88,229	23.7%
2. Other Staff Wages	91,833	27.4	47,975	11.9	41,507	18.6	42,900	9.8	30,691	11.0	46,640	12.5
3. Client Wages	24,500	7.3	98,017	24.3	29,650	13.3	116,714	26.8	52,267	18.8	84,907	22.8
4. Overhead: Rent, Taxes, Telephone, Maintenance	23,820	7.1	39,602	9.8	15,403	6.9	59,048	13.5	22,000	7.9	39,627	10.6
5. Operational Supplies and Materials	109,958	32.8	52,660	13.0	77,876	34.9	59,005	13.5	57,714	20.7	62,383	16.7
6. Capital Expenditures: Plant and Equipments	6,800	2.1	5,702	1.4	8,245	3.7	43,400	10.0	16,356	5.9	19,503	5.2
7. Interest Charges and Depreciation	19,600	5.9	5,495	1.3	0	0	9,210	2.1	1,222	0.4	6,580	1.8
8. Administrative Expenses	300	0.1	18,678	4.6	5,679	2.5	9,628	2.2	10,522	3.8	11,916	3.2
9. Professional and Related Services	0	0	6,635	1.6	0	0	3,940	1.0	3,228	1.2	4,107	1.1
10. Reserves and Ohter Expenditures	0	0	13,826	3.5	4,884	2.1	3,284	0.8	16,000	5.7	8,772	2.4
11. Total Expenditures	$334,822	100%	$404,192	100%	$223,444	100%	$435,799	100%	$278,352	100%	$372,664	100%
Number of Facilities & Workshops Reporting	5		24		7		21		9		66	

ANALYSIS OF ANNUAL FINANCIAL REPORT

REHABILITATION CENTERS AND SHELTERED WORKSHOPS (FISCAL YEAR 1968)

RRRI-CORNELL UNIVERSITY

B. DISTRIBUTION OF EXPENDITURES
(SUM)

FUNCTIONS	Region I	Region II	Region III	Region V	Region VII	Total
1. Executive and Professional Salaries	$ 290,055	$2,744,444	$ 281,400	$1,862,070	$ 615,168	$5,823,137
Percent of Total	(17.3%)	(28.6%)	(18.0%)	(20.3%)	(24.6%)	(23.7%)
2. Other Staff Wages	$ 459,165	$1,151,388	$ 290,550	$ 900,900	$ 276,220	$3,078,223
Percent of Total	(27.4%)	(11.9%)	(18.6%)	(9.8%)	(11.0%)	(12.5%)
3. Client Wages	$ 122,500	$2,352,399	$ 207,550	$2,451,000	$ 470,400	$5,603,849
Percent of Total	(7.3%)	(24.3%)	(13.3%)	(26.8%)	(18.8%)	(22.8%)
4. Overhead: Rent, Taxes, Telephone, Maint.	$ 119,100	$ 950,450	$ 107,820	$1,240,000	$ 198,000	$2,615,370
Percent of Total	(7.1%)	(9.8%)	(6.9%)	(13.5%)	(7.9%)	(10.6%)
5. Operational Supplies & Materials	$ 549,790	$1,263,840	$ 545,130	$1,239,100	$ 519,430	$4,117,290
Percent of Total	(32.8%)	(13.0%)	(34.9%)	(13.5%)	(20.7%)	(16.7%)
6. Capital Expenditures: Plant, & Equip.	$ 34,000	$ 136,850	$ 57,715	$ 911,400	$ 147,200	$1,287,165
Percent of Total	(2.1%)	(1.4%)	(3.7%)	(10.0%)	(5.9%)	(5.2%)
7. Interest Charges and Depreciation	$ 98,000	$ 131,880	$ 0	$ 193,400	$ 11,000	$ 434,280
Percent of Total	(5.9%)	(1.3%)	(0%)	(2.1%)	(0.4%)	(1.8%)
8. Administrative Expenses	$ 1,500	$ 448,280	$ 39,750	$ 202,195	$ 94,700	$ 786,425
Percent of Total	(0.1%)	(4.6%)	(2.5%)	(2.2%)	(3.8%)	(3.2%)
9. Professional & Related Services	$ 0	$ 159,240	$ 0	$ 82,740	$ 29,050	$ 271,030
Percent of Total	(0%)	(1.6%)	(0%)	(0.9%)	(1.2%)	(1.1%)
10. Reserves & Other Expenditures	$ 0	$ 331,820	$ 34,185	$ 68,970	$ 144,000	$ 578,975
Percent of Total	(0%)	(3.5%)	(2.1%)	(0.9%)	(5.7%)	(2.4%)
11. Total Expenditures	$1,674,110	$9,700,591	$1,564,100	$9,151,775	$2,505,168	$24,595,744
Percent of Total	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)
Number Reporting	5	24	7	21	9	66
Number Not Reporting	2	3	0	1	0	9
Number of Total Facilities	7	27	7	22	9	75

REHABILITATION CENTERS AND WORKSHIPS
FISCAL YEAR 1968

C. ASSETS AND LIABILITIES (MEAN)

	REGION I		REGION II		REGION III		REGION V		REGION VII		TOTAL	
ASSETS												
1. Land & Building	$297,590	65.3%	$285,571	62.0%	$103,695	47.1%	$268,000	35.1%	$203,889	57.0%	$250,273	48.8%
2. Equipment	126,767	27.8	70,800	15.4	16,667	7.6	50,164	6.6	72,930	20.4	24,067	12.5
3. Cash & Other Resources	31,570	6.9	104,473	22.6	99,630	45.3	445,667	58.3	80,844	22.6	198,291	38.7
4. Total Assets	$455,927	100%	$460,844	100%	$219,992	100%	$763,831	100%	$357,663	100%	$512,631	100%
Number of Facilities & Workshops Reporting	5		21		6		18		9		59	
LIABILITIES												
1. Short Term: Current	0	0	$ 39,600	43.7%	$ 17,280	13.4%	$657,100	94.3%	$ 44,250	59.8%	$243,297	83.8%
2. Long Term: Mortgage & Notes	$ 30,292	100%	51,114	56.3	112,155	86.6	40,685	4.7	29,714	40.2	46,759	16.2
3. Total Liabilities	$ 30,292	100%	$ 90,714	100%	$129,435	100%	$715,785	100%	$ 73,964	100%	$290,056	100%
Number of Facilities & Workshops Reporting	1		15		3		13		7		39	

ANALYSIS OF ANNUAL FINANCIAL REPORT

REHABILITATION CENTERS AND SHELTERED WORKSHOPS (FISCAL YEAR 1968)

C. ASSETS (SUM)

	Region I	Region II	Region III	Region V	Region VII	Total
1. Land & Building Percent of Total	$1,437,940 (65.3%)	$5,997,000 (62.0%)	$ 622,170 (47.1%)	$4,824,000 (35.1%)	$1,835,000 (57.0%)	$14,766,110 (48.8%)
2. Equipment Percent of Total	$ 633,837 (27.8%)	$1,486,800 (15.4%)	$ 100,000 (7.6%)	$ 902,950 (6.6%)	$ 656,370 (20.4%)	$ 3,779,957 (12.5%)
3. Cash & Other Resources Percent of Total	$ 157,848 (6.9%)	$2,193,930 (22.6%)	$ 597,780 (45.3%)	$8,022,000 (58.3%)	$ 727,600 (22.6%)	$11,699,158 (38.7%)
4. Total Assets	$2,279,625	$9,677,730	$1,319,950	$13,748,950	$3,218,970	$30,245,225
Number Reporting	5	21	6	18	9	59
Number Not Reporting	2	6	1	4	0	16
D. LIABILITIES (SUM)						
1. Short-Term: Current Percent of Total	$ 0 (0%)	$ 594,000 (43.7%)	$ 51,840 (13.4%)	$8,776,300 (94.3%)	$ 309,750 (59.8%)	$ 9,731,890 (83.88%)
2. Long-Term: Mortgages Percent of Total	$ 30,292 (100%)	$ 766,710 (56.3%)	$ 336,465 (86.6%)	$ 528,900 (5.7%)	$ 208,000 (40.2%)	$ 1,870,367 (16.12%)
3. Total Liabilities	$ 30,292	$1,360,710	$ 388,305	$9,305,200	$ 517,750	$11,602,257
Number Reporting	1	15	3	13	7	39
Number Not Reporting	6	12	4	9	2	36

TABLE OF CONTENTS

PAGE

I. Services and Staff by Professional, Sub-Professional, and Non-Professional Staff, Total Staff, Percent of Total, and Average Staff per Workshop:

-- Part 1 of 4 (Massachusetts, New Jersey, and New York).....W-1
-- Part 2 of 4 (Pennsylvania, Alabama, and Indiana).....W-2
-- Part 3 of 4 (Michigan, Ohio, and Wisconsin).....W-3
-- Part 4 of 4 (Arkansas, Texas, and Over-all).....W-4

II. Client Caseload Data: Average Number of Clients per Workshop - On Hand Beginning of Year, Admitted During Year, Discharged During Year, and On Hand End of Year:

-- Part 1 of 2 (Massachusetts, New Jersey, New York, Pennsylvania, Alabama, and Indiana).....W-5
-- Part 2 of 2 (Michigan, Ohio, Wisconsin, Arkansas, and Texas).....W-6

III. Capacity, Utilization and Wage Scales:

-- Part 1 of 2 (Massachusetts, New Jersey, New York, Pennsylvania, Alabama, and Indiana).....W-7
-- Part 2 of 2 (Michigan, Ohio, Wisconsin, Arkansas, and Texas).....W-8

IV. Annual Financial (Summary):

-- A. Source of Income.....W-9,10
-- B. Distribution of Expenditures.....W-11,12
-- C. Assets and Liabilities.....W-13,14

WORKSHOPS

SERVICES AND STAFF
FISCAL YEAR-1969

Part 1 of 4

State and Number of Workshops Reporting	MASSACHUSETTS N= 9						NEW JERSEY N= 8						NEW YORK N= 7					
Full-Time Equivalents (Man-Years)	Professional (SUM)	Sub-Professional (SUM)	Non-Professional (SUM)	Total Staff	% of TOTAL	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	1.2	0.0	0.0	1.2	1.0%	0.1	0.0	0.0	0.0	0.0	0.0%	0.0	0.8	0.0	0.0	0.8	0.4%	0.1
(2) Medical Management	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(3) Physical Therapy	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(4) Occupational Therapy	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(5) Nursing	0.0	0.0	0.0	0.0	0.0%	0.0	1.2	0.0	0.0	1.2	2.1%	0.2	3.5	0.0	0.0	3.5	1.8%	0.5
(6) Speech and Hearing	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(7) Social Service	8.5	0.0	0.0	8.5	7.3%	0.9	1.2	0.0	0.0	1.2	2.1%	0.2	5.0	4.3	0.0	9.3	4.7%	1.3
(8) Psychological	5.0	0.0	0.0	5.0	4.3%	0.6	2.3	0.0	0.0	2.3	4.1%	0.3	2.3	0.0	0.0	2.3	1.2%	0.3
(9) Vocational Evaluation	9.0	3.0	0.0	12.0	10.4%	1.3	10.2	0.0	0.0	10.2	18.1%	1.3	17.1	3.0	0.0	20.1	10.1%	2.9
(10) Vocational Training	4.0	12.7	3.3	20.0	17.2%	2.2	3.6	6.2	0.0	9.8	17.4%	1.2	6.5	7.0	0.0	13.5	6.8%	1.9
(11) Job Placement	12.8	1.5	11.1	25.4	21.9%	2.8	4.1	0.0	0.0	4.1	7.3%	0.5	8.5	0.0	0.0	8.5	4.3%	1.2
(12) Workshop Employment:																		
a. Transitional	0.0	0.7	0.0	0.7	0.6%	0.1	1.1	1.2	0.0	2.3	4.1%	0.3	0.0	6.0	8.0	14.0	7.1%	2.0
b. Extended	0.0	0.9	2.4	3.3	2.8%	0.4	2.3	4.6	1.2	8.1	14.4%	1.0	0.0	5.0	6.0	11.0	5.5%	1.6
c. Work Activities	0.0	1.7	2.4	4.1	3.5%	0.5	1.7	0.0	0.0	1.7	3.0%	0.2	2.0	6.0	26.0	34.0	17.1%	4.8
(13) Administration	9.0	8.1	4.2	21.3	18.4%	2.4	6.5	3.0	6.0	15.5	27.4%	1.9	18.6	5.2	13.0	36.8	18.5%	5.3
(14) Other	6.6	4.0	4.0	14.6	12.6%	1.6	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	5.0	39.5	44.5	22.4%	6.4
TOTAL STAFF	56.1	32.6	27.4	116.1	100%	12.9	34.2	15.0	7.2	56.4	100%	7.1	64.3	41.5	92.5	198.3	100%	28.3
% of Total	48.3%	28.1%	23.6%	100%	--	--	60.6%	26.6%	12.8%	100%	--	--	32.4%	20.8%	46.7%	100%	--	--
Average Staff	6.2	3.6	3.0	12.9	--	--	4.3	1.9	0.9	7.1	--	--	9.2	5.9	13.2	28.3	--	--
Ave. Discharged Clients per Workshop in 1969	46.3						41.6						99.4					

Part 2 of 4

STATE and Number of Workshops Reporting	Pennsylvania N=19						Alabama N= 8						Indiana N= 7					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	22.5	0.0	0.0	22.5	5.6%	1.2	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(2) Medical Management	3.0	0.0	0.0	3.0	0.7%	0.2	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(3) Physical Therapy	5.6	0.0	0.0	5.6	1.4%	0.3	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(4) Occupational Therapy	3.3	0.0	0.0	3.3	0.8%	0.2	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
(5) Nursing	56.0	0.0	0.0	56.0	14.0%	2.9	0.0	0.0	0.0	0.0	0.0%	0.0	2.2	0.0	0.0	2.2	2.3%	0.3
(6) Speech and Hearing	3.1	0.0	0.0	3.1	0.8%	0.2	0.0	0.0	0.0	0.0	0.0%	0.0	3.9	0.0	0.0	3.9	4.1%	0.6
(7) Social Service	13.2	2.0	0.0	15.2	3.8%	0.8	1.2	0.0	0.0	1.2	0.6%	0.2	5.8	2.0	0.0	7.8	8.1%	1.1
(8) Psychological	9.9	0.0	0.0	9.9	2.5	0.5	0.0	0.0	0.0	0.0	0.0%	0.0	5.0	0.0	0.0	5.0	5.2%	0.7
(9) Vocational Evaluation	20.5	3.0	0.0	23.5	5.9%	1.2	21.6	6.0	0.0	27.6	14.8%	3.5	8.5	3.0	0.0	11.5	12.0%	1.6
(10) Vocational Training	10.0	21.0	0.0	31.0	7.7%	1.6	0.0	6.5	0.0	6.5	3.5%	0.8	17.1	12.0	0.0	29.1	30.3%	4.2
(11) Job Placement	7.5	4.0	2.5	14.0	3.5%	0.7	2.0	0.0	9.0	11.0	5.9%	1.4	5.4	1.2	0.0	6.6	6.9%	0.9
(12) Workshop Employment																		
a. Transitional	7.3	35.2	16.3	58.8	14.6%	3.1	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	10.0	0.0	10.0	10.4%	1.4
b. Extended	2.8	15.4	19.1	37.3	9.3%	2.0	0.0	6.5	19.5	26.0	13.9%	3.3	0.0	6.0	0.0	6.0	6.1%	0.9
c. Eork Activities	5.0	19.0	0.0	24.0	6.0%	1.3	0.0	0.0	53.5	53.5	28.6%	6.7	0.0	4.0	0.0	4.0	4.2%	0.6
(13) Administrative, Maint.	32.5	26.0	21.7	80.2	19.9%	4.3	18.1	8.0	35.0	61.1	32.7%	7.6	5.0	5.0	0.0	10.0	10.4%	1.4
(14) Other	4.0	7.0	3.0	14.0	3.5%	0.7	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0
TOTAL STAFF	206.2	132.6	62.6	401.4	100%	21.0	42.9	27.0	117.0	186.9	100%	23.5	52.9	43.2	0.0	96.1	100%	13.7
% of Total	51.4%	33.0%	15.6%	100%	---	---	23.0%	14.4%	62.6%	100%	---	---	55.0%	45.0%	0.0%	100%	---	---
Average Staff	10.8	6.9	3.3	21.0	---	---	5.4	3.5	14.6	23.5	---	---	7.5	6.2	0.0	13.7	---	---
Ave. Discharged Clients per Workshop (Fiscal Year 69)				48.3						88.2						32.7		

	Michigan N= 7						Ohio N= 4						Wisconsin N=13					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	1.1	0.0	0.0	1.1	0.6%	0.2	0.3	0.0	0.0	0.3	0.3%	0.1	1.4	0.0	0.0	1.4	0.5%	1.4
(2) Medical Management	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.3	0.3	0.1	7.0	0.0	0.0	7.0	2.4	0.5
(3) Physical Therapy	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
(4) Occupational "	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
(5) Nursing	1.1	0.0	0.0	1.1	0.6	0.2	1.5	0.0	0.0	1.5	1.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0
(6) Speech and Hearing	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	7.1	0.0	0.0	7.1	2.5	0.5
(7) Social Service	2.7	0.0	0.0	2.7	1.6	0.4	2.5	0.0	0.0	2.5	2.3	0.6	10.3	0.0	0.0	10.3	3.6	0.8
(8) Psychology	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.5	0.0	0.0	1.5	0.5	0.1
(9) Vocational Eval.	10.0	0.0	0.0	10.0	5.9	1.4	7.0	3.0	0.0	10.0	9.3	2.5	35.5	2.5	0.0	38.0	13.2	2.9
(10) Vocational Training	0.0	5.2	0.0	5.2	3.1	0.7	5.0	0.0	2.6	7.6	7.1	1.9	12.0	21.0	26.0	59.0	20.4	4.5
(11) Job Placement	10.8	0.0	7.0	17.8	10.5	2.5	1.2	0.0	0.0	1.2	1.1	0.3	10.0	4.0	0.0	14.0	4.9	1.1
(12) Workshop Employment																		
a. Transitional	3.0	22.4	0.0	25.4	14.9	3.6	5.9	0.0	11.4	17.3	16.1	4.3	4.0	13.3	7.0	24.3	8.4	1.9
b. Extended	0.0	8.4	29.0	37.4	22.0	5.3	3.6	0.0	11.1	14.7	13.7	3.7	5.5	13.0	5.5	24.0	8.3	1.8
c. Work Activities	0.0	5.0	26.0	31.0	18.2	4.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	9.1	24.5	33.6	11.6	2.6
(13) Administrative	11.0	11.0	10.5	32.5	19.1	4.6	16.0	9.0	21.0	46.0	42.8	11.5	26.1	10.0	12.5	48.6	16.8	3.8
(14) Other	0.0	0.0	6.0	6.0	3.5	0.9	1.5	0.0	4.5	6.0	5.6	1.5	14.0	6.0	0.0	20.0	6.9	1.5
TOTAL STAFF	39.7	52.0	78.5	170.2	100%	24.2	44.8	12.0	50.6	107.4	100%	26.9	134.4	78.9	75.5	288.8	100%	22.1
% of Total	23.3%	30.6%	46.1%	100%	---	---	41.8%	11.2%	47.0%	100%	---	---	46.5%	27.3%	26.2%	100%	---	---
Average Staff	5.6	7.4	11.2	24.2	---	---	11.2	3.0	12.7	26.9	---	---	10.3	6.0	5.8	22.1	---	---
Ave. Discharged Clients per Workshop (FY-69)	100.2						496.0						142.7					

SERVICES AND STAFF
FISCAL YEAR-1969

	ARKANSAS N= 4						TEXAS N= 4						OVERALL N=90					
	Professional (SUM)	Sub-Professional (SUM)	Non-Professional (SUM)	Total Staff	% of TOTAL	Average Staff per Workshop	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	27.3	0.0	0.0	27.3	1.5%	0.3
(2) Medical Management	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	10.3	0.0	0.0	10.3	0.6%	0.1
(3) Physical Therapy	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	5.6	0.0	0.0	5.6	0.3%	0.06
(4) Occupational Therapy	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	3.3	0.0	0.0	3.3	0.2%	0.04
(5) Nursing	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	65.5	0.0	0.0	65.5	3.7%	0.7
(6) Speech and Hearing	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	14.1	0.0	0.0	14.1	0.8%	0.2
(7) Social Service	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	50.4	8.3	0.0	58.7	3.3%	0.6
(8) Psychology	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0	0.0%	0.0	26.0	0.0	0.0	26.0	1.5%	0.3
(9) Vocational Evaluation	6.9	0.0	0.0	6.9	6.8%	1.7	6.0	2.0	0.0	8.0	13.3%	2.0	153.2	25.5	0.0	178.7	10.0%	2.0
(10) Vocational Training	0.0	15.0	9.0	24.0	23.8%	6.0	0.0	0.0	0.0	0.0	0.0%	0.0	58.2	106.6	40.9	205.7	11.5%	2.3
(11) Job Placement	3.8	0.0	0.0	3.8	3.8%	1.0	0.0	0.0	0.0	0.0	0.0%	0.0	70.1	10.7	29.6	110.4	6.2%	1.2
(12) Workshop Employment:																		
a. Transitional	13.0	0.0	10.0	23.0	22.8%	5.8	5.0	0.0	0.0	5.0	8.3%	1.3	39.3	88.8	52.7	180.8	10.1%	2.0
b. Extended	0.0	5.0	11.0	16.0	15.8%	4.0	4.0	14.0	0.0	18.0	30.0%	4.5	18.2	78.8	104.8	201.8	11.3%	2.2
c. Work Activities	3.0	0.0	11.0	14.0	13.9%	3.5	0.0	0.0	0.0	0.0	0.0%	0.0	11.7	44.8	143.4	199.9	11.1%	2.2
(13) Administrative	4.0	6.8	0.0	10.8	10.7%	2.7	10.0	6.0	13.0	29.0	48.4%	7.2	156.8	98.1	136.9	391.8	21.9%	4.4
(14) Other	2.5	0.0	0.0	2.5	2.4%	0.6	0.0	0.0	0.0	0.0	0.0%	0.0	28.6	22.0	57.0	107.6	6.0%	1.2
TOTAL STAFF	33.2	26.8	41.0	101.0	100.0%	25.3	25.0	22.0	13.0	60.0	100.0%	15.0	741.6	483.6	565.3	1787.5	100.0%	19.8
% of Total Staff	32.9%	26.5%	40.6%	100.0%	--	--	41.7%	36.7%	21.6%	100.0%	--	--	41.3%	27.1%	31.6%	100%	--	--
Average Staff	8.3	6.7	10.3	25.3	--	--	6.3	5.5	3.2	15.0	--	--	8.2	5.3	6.3	19.8	--	--
Ave. Discharged Clients per Workshop in 1969	33.0						65.0						87.4					

WORKSHOPS CLIENT CASELOAD DATA
FISCAL YEAR-1969

Part 1 of 2	Massachusetts		New Jersey		New York		Pennsylvania		Alabama		Indiana	
Average Number of Clients Per Workshop		N		N		N		N		N		N
A. On Hand Beginning of Year												
1. Inpatients	7.5	2	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
2. Outpatients	38.5	12	52.5	8	154.3	8	62.9	17	68.6	8	32.4	9
B. Admitted During Year												
1. Inpatients	26.5	2	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
2. Outpatients	46.9	13	45.8	8	110.5	8	54.4	17	83.6	8	43.4	7
C. Discharged During Year												
1. Inpatients	4.5	2	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
2. Outpatients	46.3	12	41.6	8	99.4	8	48.3	17	88.2	8	32.7	7
D. On Hand Ending of Year												
1. Inpatients	21.0	2	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
2. Outpatients	38.9	13	57.3	8	166.0	8	69.4	17	64.0	8	38.2	7
Geographical Distribution of Clients	N=16		N= 9		N= 8		N=18		N= 9		N= 9	
1. Same County as Workshop	78.9%		82.3%		87.1%		60.3%		84.2%		93.0%	
2. Other County in Same State	20.5%		17.7%		12.9%		39.7%		15.8%		7.0%	
3. Outside of State	0.6%		0.0%		0.0%		0.0%		0.0%		0.0%	

N= Number of Workshops Reporting

Part 2 of 2	Michigan		Ohio		Wisconsin		Arkansas		Texas		Overall Average	
Average Number of Clients Per Workshop		N		N		N		N		N		N
A. On Hand Beginning of Year												
1. Inpatients	0.0	0	0.0	0	0.0	0	0.0	0	22.0	2	14.8	4
2. Outpatients	55.7	9	163.0	4	87.1	14	25.5	4	34.3	3	68.8	96
B. Admitted During Year												
1. Inpatients	0.0	0	0.0	0	0.0	0	0.0	0	96.5	2	61.5	4
2. Outpatients	97.9	8	514.7	3	158.0	15	32.4	5	58.0	3	92.5	95
C. Discharged During Year												
1. Inpatients	0.0	0	0.0	0	0.0	0	0.0	0	109.5	2	57.0	4
2. Outpatients	100.6	7	496.0	3	142.7	15	33.0	5	65.0	3	87.4	93
D. On Hand Ending of Year												
1. Inpatients	0.0	0	0.0	0	0.0	0	0.0	0	28.0	2	24.5	4
2. Outpatients	64.4	9	209.3	3	87.4	15	19.8	5	30.0	3	72.4	96
Geographical Distribution of Clients	N=10		N= 4		N=15		N= 5		N= 4		N=107	
1. Same County as Workshop	90.5%		88.0%		69.5%		76.3%		82.3%		78.4%	
2. Other County in Same State	9.5%		12.0%		28.7%		23.7%		17.7%		21.2%	
3. Outside of State	0.0%		0.0%		1.8%		0.0%		0.0%		0.4%	

N= Number of Workshops Reporting

CAPACITY, UTILIZATION, AND WAGE SCALES OF WORKSHOP OPERATIONS
FISCAL YEAR - 1969

Part 1 of 2	Massachusetts		New Jersey		New York		Pennsylvania		Alabama		Indiana	
		N		N		N		N		N		N
CAPACITY AND UTILIZATION												
1. Inpatients:												
a. Bed Capacity (Mean)	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
b. Bed Utilization (%)	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
2. Outpatients												
a. Max. Daily Capacity	55.3	10	76.8	8	210.6	7	98.5	17	97.3	8	104.7	7
b. Ratio: Active Case-load to Capacity	71.6%	10	73.8%	8	87.8%	6	77.4%	17	75.4%	7	67.7%	7
3. Per diem Rate:												
a. Inpatients (Mean)	----	0	----	0	----	0	----	0	----	0	----	0
b. Outpatients (Mean)	$ 7.00	8	$ 5.70	3	$---	0	$7.72	11	$21.00	6	$ 7.00	5
4. Value of Free Service Rendered (Mean)	$26,714	7	$17,857	7	$40,500	2	$28,562	16	$ 3,600	6	$78,800	5
WORKSHOPS WAGE SCALES (LAST QUARTER OF YEAR) HOURLY RATE ($)	N= 9		N= 7		N= 8		N=14		N= 5		N= 9	
1. 0.00 - 0.39	17.7%		24.2%		12.7%		22.4%		41.0%		30.3%	
2. 0.40 - 0.79	20.8%		7.4%		10.8%		24.1%		5.4%		17.4%	
3. 0.80 - 1.39	15.1%		4.8%		20.9%		19.2%		30.2%		14.7%	
4. 1.40 - 1.59	0.5%		4.0%		1.6%		1.7%		12.2%		4.3%	
5. 1.60 - above	4.4%		0.0%		7.2%		6.0%		11.2%		4.3%	
6. Piece work basis	41.5%		59.6%		46.8%		26.6%		0.0%		29.0%	

N= Number of Workshops Reporting

CAPACITY, UTILIZATION, AND WAGE SCALES OF WORKSHOP OPERATIONS
FISCAL YEAR - 1969

Part 2 of 2	Michigan	N	Ohio	N	Wisconsin	N	Arkansaa	N	Texas	N	Overall Average	N
CAPACITY AND UTILIZATION												
1. Inpatients:												
a. Bed Capacity (Mean)	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0
b. Bed Utilization (%)	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0
2. Outpatients:												
a. Max. Daily Capacity	104.1	8	170.0	4	120.3	15	50.0	5	-----	0	105.6	89
b. Ratio: Active Caseload to Capacity	62.1%	8	59.0%	4	71.0%	12	54.6%	5	-----	0	71.5%	84
3. Per diem Rate:												
a. Inpatients:	----	0	----	0	----	0	----	0	----	0	----	0
b. Outpatients	$ 9.50	6	$ 8.00	3	$ 8.42	7	$ 4.40	5	----	0	$ 8.90	54
4. Value of Free Service Rendered (Mean)	$ 5,500	4	$31,000	3	$20,000	5	$ 2,500	2	$34,000	2	$26,356	59
WORKSHOPS WAGE SCALES (LAST QUARTER OF YEAR) HOURLY RATE ($)	N=10		N= 4		N=15		N= 5		N= 4		N=90	
1. 0.00 - 0.39	12.4%		2.8%		17.3%		76.2%		3.5%		22.3%	
2. 0.40 - 0.79	25.8%		2.5%		43.4%		23.8%		26.6%		22.1%	
3. 0.80 - 1.39	33.1%		57.0%		17.3%		0.0%		32.3%		20.4%	
4. 1.40 - 1.59	4.6%		2.8%		4.7%		0.0%		7.0%		3.7%	
5. 1.60 - above	12.1%		25.6%		1.8%		0.0%		3.5%		6.0%	
6. Piece work basis	12.0%		9.3%		15.5%		0.0%		27.1%		25.5%	

N= Number of Workshops Reporting

A. SOURCES OF INCOME (MEAN)

Part 1 STATE	Massachusetts		New Jersey		New York		Pennsylvania		Alabama		Indiana	
	$	%	$	%	$	%	$	%	$	%	$	%
1. Community and Federated Charities	10,248	10.0%	12,282	11.2	30,400	6.2	13,840	4.3	8,500	3.7	10,200	3.0
2. Sponsoring Organization	3,715	3.6	3,708	3.4	0	0.0	2,140	0.7	0	0.0	3,650	1.1
3. Gifts, Solicitations and Drives	3,410	3.3	1,183	1.1	9,772	2.0	36,200	11.3	2,800	1.2	12,820	3.7
4. Client Fees and Charges	22,188	21.7	39,894	36.4	91,374	18.6	40,650	12.7	47,595	20.8	9,680	2.8
5. Government Support: RSA Grants	8,345	8.2	9,850	9.0	4,930	1.0	9,030	2.8	17,620	7.7	9,196	2.7
6. Government Support: All Other	3,071	3.0	5,741	5.3	23,800	4.8	26,950	8.4	0	0.0	19,766	5.7
7. Manufacturing Activities	1,500	1.5	0	0.0	0	0.0	112,743	35.4	32,800	14.4	0	0.0
8. Service and Assembly Contracts	24,849	24.3	35,611	32.6	126,750	25.8	31,171	9.8	21,600	9.5	83,430	24.1
9. Sale of Salvaged and Renovated Items	18,045	17.6	0	0.0	187,261	38.1	32,100	10.1	94,934	41.5	186,775	54.0
10. Investment and Other Income	6,913	6.8	1,067	1.0	16,800	3.5	14,163	4.5	2,720	1.2	10,155	2.9
11. TOTAL INCOME	102,284	100%	109,336	100%	491,087	100%	318,987	100%	228,569	100%	345,672	100%
# of Workshops Reporting	14		9		7		20		9		8	

A. SOURCES OF INCOME (MEAN)

Part 2 STATE	Michigan		Ohio		Wisconsin		Arkansas		Texas		OVERALL AVERAGE	
	$	%	$	%	$	%	$	%	$	%	$	%
1. Community and Federated Charities	23,472	10.8	33,817	5.2	11,595	5.5	4,130	4.2	24,122	9.2	15,062	5.9
2. Sponsoring Organization	2,443	1.1	0	0.0	2,200	1.1	0	0.0	0	0.0	2,027	0.8
3. Gifts, Solicitations and Drives	3,384	1.6	75,887	11.7	3,985	1.9	1.600	1.6	3,780	1.4	13,912	5.4
4. Client Fees and Charges	11,504	5.4	13,260	2.0	36,246	17.4	19,807	20.0	102,270	38.6	36,430	14.2
5. Government Support: RSA Grants	11,414	5.3	59,200	9.1	7,933	3.8	8,108	8.2	0	0.0	11,533	4.5
6. Government Support: All Other	0	0.0	13,780	2.1	82,932	40.0	16,017	16.2	0	0.0	22,175	8.7
7. Manufacturing Activities	500	0.2	57,000	8.8	8,431	4.1	6,392	6.4	0	0.0	28,487	11.1
8. Service and Assembly Contracts	35,550	16.4	44,700	6.9	41,543	20.0	21,247	21.5	6,368	2.4	41,315	16.1
9. Sale of Salvaged and Renovated Items	121,400	56.0	339,866	52.4	500	0.2	21,078	21.3	86,035	32.5	74,759	29.2
10. Investment and Other Income	7,014	3.2	11,588	1.8	12,603	6.0	602	0.6	42,156	15.9	10,394	4.1
11. TOTAL INCOME	216,681	100%	649,098	100%	207,968	100%	98,981	100%	264,731	100%	256,094	100%
# of Workshops Reporting	10		5		15		5		4		106	

B. DISTRIBUTION OF EXPENDITURES (MEAN)

ANALYSIS OF FINANCIAL DATA
FISCAL YEAR - 1969

Part 1	Massachusetts		New Jersey		New York		Pennsylvania		Alabama		Indiana	
	$	%	$	%	$	%	$	%	$	%	$	%
1. Executive and Professional Salaries	22,757	25.6	26,738	25.4	67,008	13.8	56,969	15.9	30,302	13.1	14,618	4.6
2. Other Staff Wages	17,235	19.4	24,103	22.9	81,551	16.8	35,286	9.9	25,600	11.1	54,255	17.0
3. Client Wages	24,773	27.8	22,715	21.6	219,248	45.2	67,000	18.7	74,636	32.3	151,730	47.4
4. Overhead: Rent, Taxes, Telephone, Maintenance	9,979	11.2	13,292	12.6	33,752	6.9	49,940	13.9	27,270	11.8	34,331	10.7
5. Operational Supplies, and Materials	4,205	4.7	3,125	3.0	39,200	8.1	79,400	22.2	45,620	19.8	32,110	10.0
6. Capital Expenditures: Plant, and Equipments	762	0.9	1,598	1.5	16,715	3.4	10,966	3.1	6,038	2.6	21,280	6.6
7. Interest Charges and Depreciation	254	0.3	1,207	1.2	10,400	2.1	4,260	1.2	6,016	2.6	1,687	0.5
8. Administrative Expenses	1,868	2.1	2,103	2.1	11,220	2.3	18,060	5.0	8,607	3.7	5,720	1.8
9. Professional and Related Services	1,104	1.2	3,064	2.9	3,860	0.8	4,285	1.2	2,622	1.1	1,333	0.4
10. Reserves and Other Expenditures	6,110	6.8	7,181	6.8	2,963	0.6	31,940	8.9	4,170	1.9	2,963	1.0
11. TOTAL EXPENDITURES	89,047	100%	105,126	100%	485,917	100%	358,106	100%	230,881	100%	320,027	100%
# of Workshops Reporting	16		9		8		20		9		9	

B. DISTRIBUTION OF EXPENDITURES (MEAN)

Part 2	Michigan		Ohio		Wisconsin		Arkansas		Texas		Overall Average	
	$	%	$	%	$	%	$	%	$	%	$	%
1. Executive and Professional Salaries	28,178	12.0	73,394	11.4	79,467	38.0	20,894	21.6	102,249	39.6	45,844	17.7
2. Other Staff Wages	29,104	12.4	34,445	5.3	30,465	14.6	27,070	28.0	19,064	7.4	33,649	13.0
3. Client Wages	91,900	39.1	261,899	40.6	31,873	15.3	14,728	15.2	56,034	21.7	79,426	30.6
4. Overhead: Rent, Taxes, Telephone, Maintenance	28,666	12.2	60,727	9.4	17,326	8.3	14,863	15.4	28,009	10.7	28,544	11.0
5. Operational Supplies, and Materials	21,045	8.9	60,216	9.3	8,210	3.9	7,650	7.9	25,975	10.0	31,581	12.2
6. Capital Expenditures: Plant, and Equipments	6,964	3.0	68,830	10.7	8,453	4.1	2,595	2.7	13,063	5.1	11,194	4.3
7. Interest Charges and Depreciation	18,100	7.7	2,008	0.3	4,872	2.3	2,099	2.2	1.450	0.6	4,846	1.9
8. Administrative Expenses	7,073	3.0	17,051	2.6	11,600	5.6	1,982	2.0	7,771	3.0	9,088	3.5
9. Professional and Related Services	1,988	0.8	4,693	0.7	3,881	1.9	620	0.6	3,313	1.3	2,867	1.1
10. Reserves and Other Expenditures	2,251	0.9	62,267	9.7	12,770	6.0	4,196	4.4	1,775	0.6	13,114	4.7
11. TOTAL EXPENDITURES	235,269	100%	645,553	100%	208,917	100%	96,697	100%	258,703	100%	260,153	100%
# of Workshops Reporting	10		5		15		5		4		110	

C. ASSETS AND LIABILITIES (MEAN)

Part 1 of 2	Massachusetts		New Jersey		New York		Pennsylvania		Alabama		Indiana	
	$	%	$	%	$	%	$	%	$	%	$	%
ASSETS												
1. Land and Buildings	16,365	35.5	20,757	30.4	285,234	60.7	147,086	38.8	154,539	72.6	219,694	73.5
2. Equipments	9,805	21.3	13,662	20.0	66,695	14.2	52,217	13.8	29,382	13.8	30,942	10.4
3. Cash and Other Resources	19,894	43.2	33,790	49.6	117,894	25.1	179,482	47.4	29,086	13.6	48,232	16.1
4. Total Assets	46,064	100 %	68,209	100 %	469,823	100 %	378,785	100 %	213,007	100 %	298,868	100 %
Number of Workshops Reporting	13		7		7		17		8		8	
LIABILITIES												
1. Short-Term: Current	7,239	76.0	31,865	83.1	16,114	22.1	47,264	34.1	17,128	46.8	158,293	65.8
2. Long-Term: Mortgages and Notes	2,279	24.0	6,482	16.9	56,720	77.9	91,142	65.9	19,461	53.2	82,174	34.2
3. Total Liabilities	9,518	100 %	38,347	100 %	72,834	100 %	134,406	100 %	36,589	100 %	240,467	100 %
Number of Workshops Reporting	9		4		7		10		6		4	

ANALYSIS OF FINANCIAL DATA
FISCAL YEAR - 1969

Part 2 of 2	Michigan		Ohio		Wisconsin		Arkansas		Texas		Overall Average	
	$	%	$	%	$	%	$	%	$	%	$	%
ASSETS												
1. Land and Buildings	209,691	71.2	291,424	35.9	158,555	17.0	13,768	32.8	263,750	69.4	151,283	40.0
2. Equipments	46,419	15.8	262,222	32.3	603,006	64.7	18,487	44.1	66,497	17.5	130,949	34.6
3. Cash and Other Resouces	38,350	13.0	257,003	31.8	170,158	18.3	9,640	23.1	49,744	13.1	96,251	25.4
4. Total Assets	294,460	100 %	810,649	100 %	931,719	100 %	41,895	100 %	379,991	100 %	378,483	100 %
Number of Workshops Reporting	9		5		14		4		4		96	
LIABILITIES												
1. Short-TERM: Current	65,951	63.2	372,090	76.7	8,094	7.8	-----	---	27,114	38.5	55,094	49.2
2. Long-Term: Mortgages and Notes	38,348	36.8	113,141	23.3	95,888	92.2	-----	---	43,254	61.5	56,837	50.8
3. Total Liabilities	104,299	100 %	485,231	100 %	103,982	100 %	-----	---	70,368	100 %	111,931	100 %
Number of Workshops Reporting	9		4		12		0		4		69	

TABLE OF CONTENTS

PAGE

I. Services and Staff by Professional, Sub-Professional, and Non-Professional Staff, Total Staff, Percent of Total, and Average Staff per Rehabilitation Center:

-- Part 1 of 4 (Massachusetts, New Jersey. amd New York).....RC-1
-- Part 2 of 4 (Pennsylvania, Alabama, and Indiana).....RC-2
-- Part 3 of 4 (Michigan, Ohio, and Wisconsin).....RC-3
-- Part 4 of 4 (Texas, and Over-all).....RC-4

II. Client Caseload Data: Average Number of Clients per Rehabilitation Center - On Hand Beginning of Year, Admitted During Year, Discharged During Year, and On Hand Ending of Year:

-- Part 1 of 2 (Massachusetts, New Jersey, New York, Pennsylvania, Alabama, and Indiana).....RC-5
-- Part 2 of 2 (Michigan, Ohio, Wisconsin, and Texas).....RC-6

III. Capacity and Utilization:

-- Part 1 of 2 (Massachusetts. New Jersey, New York, Pennsylvania, Alabama, and Indiana).....RC-7
-- Part 2 of 2 (Michigan, Ohio, Wisconsin, and Texas).....RC-8

IV. Annual Financial Report (Summary):

-- A. Source of Income.....RC-9,10
-- B. Distribution of Expenditures.....RC-11,12
-- C. Assets and Liabilities.....RC-13,14

RSA-43: REHABILITATION SERVICE ADMINISTRATION
RECIPROCAL REHABILITATION REPORTING (RRR)
SUMMARY OF ANNUAL REPORT

SERVICES AND STAFF
FISCAL YEAR-1969

RRRI-CORNELL UNIVERSITY

REHABILITATION CENTERS

Part 1 of 4

STATE Name and Number of Rehab. Centers Reporting / Full-Time Equivalents (Man-Years)	Massachusetts (N=10)						New Jersey (N= 5)						New York (N=20)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	Average Staff per Rehab. Center	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff per Rehab. Center	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	60.5	0.0	4.0	64.5	6.9%	6.5	1.0	0.0	0.0	1.0	1.2%	0.2	23.5	0.0	0.0	23.5	2.2%	1.2
(2) Medical Management	49.5	0.0	0.0	49.5	5.3%	5.0	0.0	0.0	0.0	0.0	0.0%	0.0	14.7	0.0	4.0	18.7	1.7%	0.9
(3) Physical Therapy	30.0	3.5	0.0	33.5	3.6%	3.3	0.0	0.0	0.0	0.0	0.0%	0.0	66.6	6.8	0.0	73.4	6.7%	3.7
(4) Occupational Therapy	20.5	0.0	3.0	23.5	2.5%	2.3	4.0	0.0	0.0	4.0	4.8%	0.8	26.8	6.3	55.3	88.4	8.1%	4.4
(5) Nursing	282.5	73.2	2.0	357.7	38.5%	35.8	0.0	0.0	0.0	0.0	0.0%	0.0	73.8	32.5	13.1	119.4	11.0%	6.0
(6) Speech and Hearing	45.1	10.5	110.1	165.7	17.8%	16.6	30.5	0.0	0.0	30.5	36.2%	6.1	28.9	0.0	131.0	159.9	14.7%	8.0
(7) Social Service	19.5	0.0	11.1	30.6	3.3%	3.1	4.6	0.0	0.0	4.6	5.5%	0.9	66.5	19.5	1.9	87.9	8.1%	4.4
(8) Psychological	10.8	4.0	3.5	18.3	2.0%	1.8	1.5	0.0	0.0	1.5	1.8%	0.3	21.3	0.0	13.7	35.0	3.2%	1.8
(9) Vocational Evaluation	7.7	0.0	0.0	7.7	0.8%	0.8	5.8	0.0	0.0	5.8	6.9%	1.2	54.9	9.0	0.0	63.9	5.9%	3.2
(10) Vocational Training	0.0	6.0	0.0	6.0	0.6%	0.6	0.0	0.0	0.0	0.0	0.0%	0.0	29.0	13.0	0.0	42.0	3.9%	2.1
(11) Job Placement	0.0	0.0	0.0	0.0	0.0%	0.0	1.4	0.0	0.0	1.4	1.6%	0.3	16.1	0.0	88.0	104.1	9.5%	5.2
(12) Workshop Employment:																		
a. Transitional	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	2.6	0.0	2.6	3.1%	0.5	23.0	7.0	0.0	30.0	2.7%	1.5
b. Extended	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	2.7	0.0	2.7	3.2%	0.5	16.0	16.8	19.9	52.7	4.8%	2.6
c. Work Activities	0.0	0.0	0.0	0.0	0.0%	0.0	0.0	3.7	0.0	3.7	4.4%	0.7	9.0	4.8	15.0	28.8	2.6%	1.4
(13) Administrative	41.0	18.0	0.0	59.0	6.3%	5.9	2.0	7.0	0.0	9.0	10.7%	1.8	42.0	21.8	0.0	63.8	5.8	3.2
(14) Other	30.5	8.0	74.7	113.2	12.4%	11.3	7.0	6.4	4.0	17.4	20.6%	3.5	18.2	3.1	77.2	98.5	9.1%	4.9
TOTAL STAFF	597.6	123.2	208.4	929.2	100%	92.9	57.8	22.4	4.0	84.2	100%	16.8	530.3	140.6	419.1	1090.0	100%	54.5
Percent of Total	64.3%	13.3%	22.4%	100%	--	--	68.6%	26.6%	4.8%	100%	--	--	48.7%	12.9%	38.4%	100%	--	--
Average Staff per Rehab. Center	59.8	12.3	20.8	92.9	--	--	10.3	4.5	2.0	16.8	--	--	26.6	7.0	20.9	54.5	--	--

Part 2 of 4

Full-Time Equivalents (Man-Years)

STATE Name and Number of Rehab. Centers Reporting	Pennsylvania (N=15)						Alabama (N=19)						Indiana (N= 4)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	Average Staff per Rehab. Center	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff per Rehab. Center	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	16.0	0.0	0.0	16.0	2.8%	1.1	7.7	0.0	0.0	7.7	1.2%	0.4	0.8	0.0	0.0	0.8	1.2%	0.2
(2) Medical Management	7.0	0.0	0.0	7.0	1.2%	0.5	5.2	0.0	0.0	5.2	0.8%	0.3	0.8	0.0	0.0	0.8	1.2%	0.2
(3) Physical Therapy	30.1	0.0	0.0	30.1	5.1%	2.0	13.9	9.0	0.0	22.9	3.5%	1.2	7.4	0.0	0.0	7.4	11.0%	1.8
(4) Occupational Therapy	18.0	0.0	10.0	28.0	4.7%	1.9	9.8	5.0	15.0	29.8	4.5%	1.6	0.0	0.0	0.0	0.0	0.0%	0.0
(5) Nursing	57.1	40.0	21.0	118.1	20.0%	7.9	9.8	26.0	0.0	35.8	5.5%	1.9	2.4	0.0	0.0	2.4	3.6%	0.6
(6) Speech and Hearing	7.1	0.0	47.0	54.1	9.2%	3.6	30.5	4.5	0.0	35.0	5.3%	1.8	9.0	0.0	0.0	9.0	13.4%	2.3
(7) Social Service	40.3	7.2	0.0	47.5	8.0%	3.2	6.0	2.2	11.1	19.3	2.9%	1.0	8.5	0.0	0.0	8.5	12.7%	2.1
(8) Psychological	16.5	0.0	0.0	16.5	2.8%	1.1	7.2	3.0	0.0	10.2	1.5%	0.5	3.5	0.0	0.0	3.5	5.2%	0.9
(9) Vocational Evaluation	30.8	8.0	0.0	38.8	6.6%	2.6	58.2	15.3	0.0	73.5	11.2%	3.9	6.0	0.0	0.0	6.0	9.0%	1.5
(10) Vocational Training	11.4	5.5	2.0	18.9	3.2%	1.3	24.7	28.7	6.0	59.4	9.1%	3.1	2.5	0.0	0.0	2.5	3.7%	0.6
(11) Job Placement	10.1	0.0	16.0	26.1	4.4%	1.7	4.5	1.6	7.0	13.1	2.0%	0.7	1.9	0.0	0.0	1.9	2.8%	0.5
(12) Workshop Employment:																		
a. Transitional	5.0	2.0	0.0	7.0	1.2%	0.5	27.0	6.5	0.0	33.5	5.2%	1.8	0.0	0.0	0.0	0.0	0.0%	0.0
b. Extended	0.0	0.0	5.0	5.0	0.8%	0.3	56.0	0.0	7.6	63.6	9.7%	3.3	2.2	0.0	0.0	2.2	3.3%	0.6
c. Work Activities	2.0	2.0	0.0	4.0	0.7%	0.2	84.0	0.0	0.0	84.0	12.8%	4.4	0.0	0.0	0.0	0.0	0.0%	0.0
(13) Administrative	37.0	23.1	0.0	60.1	10.2%	4.0	33.6	50.0	0.0	83.6	12.7%	4.4	8.0	4.0	0.0	12.0	17.9%	3.0
(14) Other	24.0	4.0	84.5	112.5	19.1%	7.5	5.5	7.0	66.7	79.2	12.1	4.2	4.0	0.0	6.0	10.0	15.0%	2.5
TOTAL STAFF	313.0	91.8	185.5	590.3	100%	39.4	383.6	158.8	113.4	655.8	100%	34.5	57.0	4.0	6.0	67.0	100%	16.8
Percent of Total	53.0%	15.6%	31.4%	100%	--	--	58.5%	24.2%	17.3%	100%	--	--	85.1%	5.9%	9.0%	100%	--	--
Average Staff per Rehab. Center	20.9	6.1	12.4	39.4	--	--	20.2	8.3	6.0	34.5	--	--	14.3	1.0	1.5	16.8	--	--

Part 3 of 4

Full-Time Equivalents
(Man-Years)

	Michigan (N= 4)						Ohio (N= 4)						Wisconsin (N= 5)					
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	Average Staff Per Rehab. Center	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average staff per Rehab. Center	Professional	Sub-Professional	Non-Professional	Total Staff	% of TOTAL	Average Staff
	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6
(1) Medical Evaluation	0.4	0.0	0.0	0.4	0.2%	0.1	2.1	0.0	0.0	2.1	1.3%	0.5	3.8	0.0	0.0	3.8	0.5%	0.8
(2) Medical Management	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.6	0.4	0.2	5.3	0.0	0.0	5.3	0.8	1.1
(3) Physical Therapy	0.0	0.0	0.0	0.0	0.0	0.0	5.0	3.0	0.0	8.0	5.1	2.0	18.1	6.0	0.0	24.1	3.5	4.8
(4) Occupational Therapy	0.0	0.0	0.0	0.0	0.0	0.0	2.5	2.0	0.0	4.5	2.9	1.1	13.1	3.0	3.0	19.1	2.8	3.8
(5) Nursing	2.0	0.0	0.0	2.0	1.1	0.5	3.0	0.0	0.0	3.0	1.9	0.8	13.7	0.0	0.0	13.7	2.0	2.7
(6) Speech and Hearing	5.0	0.0	0.0	5.0	2.7	1.3	4.0	0.0	0.0	4.0	2.5	1.0	10.0	0.0	0.0	10.0	1.4	2.0
(7) Social Srvice	11.0	0.0	0.0	11.0	5.9	2.8	4.5	0.0	0.0	4.5	2.9	1.1	14.0	10.0	0.0	24.0	3.5	4.8
(8) Psychological	2.0	0.0	0.0	2.0	1.1	0.5	6.2	0.0	0.0	6.2	4.0	1.6	13.7	2.0	0.0	15.7	2.3	3.1
(9) Vocational Evaluation	17.0	3.1	0.0	20.1	10.8	5.0	14.0	0.0	0.0	14.0	8.9	3.5	40.3	12.1	0.0	52.4	7.6	10.5
(10) Vocational Training	24.0	6.1	0.0	30.1	16.1	7.5	5.0	16.2	0.0	21.2	13.5	5.3	14.7	35.0	3.5	53.2	7.7	10.6
(11) Job Placement	23.0	0.0	0.0	23.0	12.3	5.8	1.5	0.0	0.0	1.5	1.0	0.4	7.1	2.0	0.0	9.1	1.3	1.8
(12) Workshop Employment:																		
a. Transitional	11.0	4.1	0.0	15.1	8.1	3.8	2.6	19.0	0.0	21.6	13.8	5.4	31.3	11.9	0.0	43.3	6.3	8.7
b. Extended	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	7.3	114.9	0.0	122.2	17.7	24.4
c. Work Activities	5.0	1.1	0.0	6.1	3.2	1.5	0.0	0.0	0.0	0.0	0.0	0.0	5.4	6.3	91.2	102.9	14.9	20.6
(13) Administrative	9.0	21.5	0.0	30.5	16.3	7.6	24.0	12.0	0.0	36.0	22.9	9.0	31.5	24.8	3.7	60.0	8.7	12.0
(14) Other	18.0	0.0	23.5	41.5	22.2	10.5	2.7	0.0	27.0	29.7	18.9	7.4	13.7	8.0	111.0	132.7	19.0	26.6
TOTAL STAFF	127.4	35.9	23.5	186.8	100%	46.7	77.7	52.2	27.0	156.9	100%	39.3	243.1	236.0	212.4	691.5	100%	138.3
Percent of Total	68.2%	19.2%	12.6%	100%	--	--	49.5%	33.3%	17.2%	100%	--	--	35.2%	34.1%	30.7%	100%	--	--
Average Staff per Rehab. Center	31.9	8.9	5.9	46.7	--	--	19.4	13.1	6.8	39.3	--	--	48.6	47.2	42.4	138.3	--	--

Part 4 of 4

Full-Time Equivalents
(Man-Years)

	Texas (N= 6)						TOTAL (N= 92)											
							Professional			Sub-Professional			Non-Professional			Total		
	Professional (Sum)	Sub-Professional (Sum)	Non-Professional (Sum)	Total Staff	% of TOTAL	Average Staff per Rehab. Center	Sum	% of TOTAL	Average Staff per Rehab. Center	Sum	% of TOTAL	Average Staff per Rehab. Center	Sum	% of TOTAL	Average Staff per Rehab. Center	Sum	% of TOTAL	Average Staff
	1	2	3	4	5	6	1			2			3			4	5	6
(1) Medical Evaluation	0.0	0.0	0.0	0.0	0.0%	0.0	116.4	4.8%	1.27	0.0	0.0%	0.0	4.0	0.3%	0.04	120.4	2.6%	1.31
(2) Medical Management	0.4	0.0	0.0	0.4	0.2	0.1	83.5	3.4	0.91	0.0	0.0	0.0	4.0	0.3	0.04	87.5	1.9	0.95
(3) Physical Therapy	4.0	0.0	0.0	4.0	1.9	0.7	175.1	7.2	1.90	28.3	3.0	0.31	0.0	0.0	0.00	203.4	4.4	2.21
(4) Occupational Therapy	1.6	0.6	0.0	2.2	1.1	0.4	96.3	4.0	1.05	16.9	1.8	0.18	86.3	6.8	0.94	199.5	4.3	2.17
(5) Nursing	0.2	0.0	0.0	0.2	0.1	0.0	444.5	18.3	4.83	171.7	17.9	1.87	36.1	2.8	0.39	652.3	14.0	7.09
(6) Speech and Hearing	4.0	0.0	0.0	4.0	1.9	0.7	174.1	7.2	1.89	15.0	1.5	0.16	288.1	22.7	3.13	477.2	10.2	5.18
(7) Social Service	5.0	4.6	0.0	9.6	4.6	1.6	179.9	7.4	1.96	43.5	4.5	0.47	24.1	1.9	0.26	247.5	5.3	2.69
(8) Psychological	5.6	1.2	0.0	6.8	3.3	1.1	88.3	3.6	0.96	10.2	1.1	0.11	17.2	1.4	0.19	115.7	2.5	1.26
(9) Vocational Evaluation	5.0	2.8	0.0	7.8	3.8	1.3	239.7	9.8	2.60	50.3	5.3	0.55	0.0	0.0	0.00	290.0	6.2	3.15
(10) Vocational Training	7.0	13.0	0.0	20.0	9.6	3.3	118.3	4.9	1.28	123.5	12.9	1.34	11.5	0.9	0.12	253.3	5.4	2.74
(11) Job Placement	0.2	1.4	0.0	1.6	0.8	0.3	65.8	2.7	0.71	5.0	0.5	0.05	111.0	8.7	1.21	181.8	3.9	1.97
(12) Workshop Employment:																		
a. Transitional	0.0	0.0	0.0	0.0	0.0	0.0	100.0	4.1	1.09	53.1	5.5	0.58	0.0	0.0	0.00	153.1	3.3	1.67
b. Extended	0.0	0.0	0.0	0.0	0.0	0.0	81.5	3.4	0.89	134.4	14.0	1.46	32.5	2.6	0.35	248.4	5.3	2.70
c. Work Activities	0.0	0.0	0.0	0.0	0.0	0.0	100.4	4.1	1.09	17.9	1.9	0.19	111.2	8.7	1.21	229.5	4.9	2.49
(13) Administrative	10.4	62.6	0.0	73.0	35.2	12.2	232.5	9.6	2.53	244.8	25.6	2.66	9.7	0.8	0.11	487.0	10.4	5.30
(14) Other	0.0	6.0	72.0	78.0	37.5	12.9	134.6	5.5	1.46	42.5	4.5	0.46	535.6	42.1	5.82	712.7	15.4	7.74
TOTAL STAFF	43.4	92.2	72.0	207.6	100%	34.6	2430.9	100%	26.42	957.1	100%	10.39	1271.3	100%	13.81	4659.3	100%	50.62
Percent of Total	20.9%	44.4%	34.7%	100%	--	--	52.2%	--	--	20.5%	--	--	27.3%	--	--	100%	--	--
Average Staff per Rehab. Center	7.2	15.4	12.0	34.6	--	--	26.4	--	--	10.4	--	--	13.8	--	--	50.6	--	--

CLIENT CASELOAD DATA
FISCAL YEAR-1969

	MASSACHUSETTS		NEW JERSEY		NEW YORK		PENNSYLVANIA		ALABAMA		INDIANA	
Average Number of Clients per Rehab. Center		N		N		N		N		N		N
A. On Hand Beginning of Year												
1. Inpatients	49.2	5	0.0	0	519.8	6	40.1	9	42.5	4	0.0	0
2. Outpatients	502.2	9	41.8	4	316.5	17	282.0	12	80.8	18	785.0	3
B. Admitted During Year												
1. Inpatients	514.2	6	0.0	0	481.9	8	313.2	9	295.0	4	0.0	0
2. Outpatients	1,046.4	8	46.8	4	354.3	17	172.5	13	260.2	17	460.7	3
C. Discharged During Year												
1. Inpatients	532.5	6	0.0	0	526.9	7	313.6	9	282.5	4	0.0	0
2. Outpatients	1,038.5	8	37.8	4	330.2	17	167.8	12	248.8	17	470.0	3
D. On Hand Ending of Year												
1. Inpatients	47.8	5	0.0	0	449.4	9	35.5	10	42.8	4	0.0	0
2. Outpatients	563.9	8	51.0	4	342.2	18	299.7	12	90.8	18	775.7	3
Geographical Distribution of Clients	N=10		N= 5		N=21		N=16		N=19		N= 4	
1. Same County as Rehab. Center	49.2%		77.3%		78.2%		71.9%		48.7%		61.9%	
2. Other County in Same State	42.3%		22.7%		21.3%		23.8%		50.5%		18.0%	
3. Outside of State	8.5%		0.0%		0.5%		4.3%		0.8%		20.1%	

N= Number of Rehab. Centers Reporting

REHABILITATION CENTERS

Part 2 of 2

CLIENT CASELOAD DATA
FISCAL YEAR-1969

	MICHIGAN		OHIO		WISCONSIN		TEXAS		OVERALL AVERAGE (*)	
Average Number of Clients per Rehab. Center		N		N		N		N		N
A. On Hand Beginning of Year										
1. Inpatients	0.0	0	31.3	3	258.0	2	12.0	2	146.1	31
2. Outpatients	236.2	4	153.6	5	540.4	5	140.5	4	274.5	81
B. Admitted During Year										
1. Inpatients	0.0	0	181.7	3	1,021.5	2	29.0	2	400.0	34
2. Outpatients	615.3	4	499.8	5	592.6	5	251.8	4	380.3	83
C. Discharged During Year										
1. Inpatients	0.0	0	163.3	3	1,019.5	2	32.0	2	406.9	33
2. Outpatients	566.8	4	433.9	5	611.2	5	288.5	4	384.5	79
D. On Hand Ending of Year										
1. Inpatients	0.0	0	27.7	3	260.0	2	20.5	2	155.8	35
2. Outpatients	292.2	4	160.6	5	523.8	5	100.0	4	279.0	84
Geographical Distribution of Clients	N= 5		N= 5		N= 6		N= 6		N=97	
1. Same County as Rehab. Center	82.8%		68.0%		91.6%		75.3%		65.0%	
2. Other County in Same State	17.2%		29.6%		6.7%		23.6%		32.2%	
3. Outside of State	0.0%		2.4%		1.7%		1.1%		2.8%	

N= Number of Rehab. Centers Reporting

(*) State Averages weighted by Number of Rehab. Centers Reporting per State

REHABILITATION CENTERS

CAPACITY and UTILIZATION
FISCAL YEAR-1969

RRRI-CORNELL UNIVERSITY

Part 1 of 2

State Name (Region)	Massachusetts (1)		New Jersey (2)		New York (2)		Pennsylvania (2)		Alabama (4)		Indiana (5)	
Capacity and Utilization		N		N		N		N		N		N
1. Inpatients:												
a. Bed Capacity (Mean)	88.8	(N=4)	----	----	26.4	(N=7)	53.9	(N=9)	52.0	(N=4)	----	----
b. Bed Utilization (%)	80.3%	(N=4)	----	----	77.8%	(N=7)	83.3%	(N=9)	78.8%	(N=4)	----	----
2. Outpatients:												
a. Maximum Daily Capacity	59.4	(N=8)	59.0	(N=5)	76.6	(N=17)	83.2	(N=13)	108.7	(N=18)	290.0	(N=3)
b. Ratio: Active Caseload to Capacity (%)	64.5%	(N=6)	72.6%	(N=5)	73.6%	(N=16)	60.2%	(N=13)	80.9%	(N=18)	90.0%	(N=3)
3. Per diem Rate (Mean):												
a. Inpatients	$75.25	(N=4)	----	----	$32.50	(N=6)	$27.25	(N=8)	$27.60	(N=5)	----	----
b. Outpatients	$15.67	(N=7)	$ 7.00	(N=2)	$11.38	(N=8)	$19.29	(N=7)	$12.00	(N=13)	----	----
4. Value of Free Service Rendered (Mean)	$36,286	(N=7)	$13,600	(N=5)	$113,077	(N=13)	$122,875	(N=8)	$16,125	(N=8)	$92,500	(N=2)

N= Number of Rehab. Centers Reporting

REHABILITATION CENTERS

Part 2 of 2

CAPACITY and UTILIZATION
FISCAL YEAR-1969

	Michigan (5)		Ohio (5)		Wisconsin (5)		Texas (7)		Total (*)	
Capacity and Utilization		N		N		N		N		N
1. Inpatients:										
a. Bed Capacity (Mean)	----	----	31.0	(N=2)	----	----	15.0	(N=2)	47.1	(N=28)
b. Bed Utilization (%)	----	----	----	----	----	----	85.0%	(N=2)	80.9%	(N=25)
2. Outpatients:										
a. Maximum Daily Capacity (Mean)	226.7	(N=4)	40.0	(N=3)	326.3	(N=6)	150.0	(N=3)	117.7	(N=80)
b. Ratio: Active Caseload to Capacity (%)	82.0%	(N=5)	74.3%	(N=3)	88.4%	(N=5)	76.7%	(N=3)	74.6%	(N=77)
3. Per diem Rate (Mean):										
a. Inpatients	----	----	$23.50	(N=2)	----	----	$ 8.00	(N=2)	$33.88	(N=27)
b. Outpatients	----	----	----	----	$14.33	(N=3)	-----	----	$13.72	(N=40)
4. Value of Free Service Rendered (Mean)	----	----	$ 68,500	(N=2)	$177,667	(N=3)	$ 17,670	(N=3)	$ 74,745	(N=51)

N= Number of Rehab. Centers Reporting

(*) State averages weighted by Number of Rehab. Centers Reporting per State

A. SOURCES OF INCOME (MEAN) -- 1

State Name and Number of Rehab. Centers Reporting / Region:	Massachusetts (N=11)		New Jersey (N= 5)		New York (N=19)		Pennsylvania (N=17)		Alabama (N=19)		Indiana (N= 4)	
	$	(1) %	$	(2) %	$	(2) %	$	(2) %	$	(4) %	$	(5) %
1. Community and Federated Charities	12,055	1.7	2,300	1.3	28,910	5.2	14,742	2.5	16,500	4.5	51,251	23.2
2. Sponsoring Organization	0	0.0	0	0.0	3,077	0.6	3,082	0.5	26,372	7.2	0	0.0
3. Gifts, Solicitationas and Drives	1,104	0.2	3,409	1.9	17,647	3.2	14,622	2.5	12,780	3.5	20,980	9.5
4. Client Fees and Charges	644,506	90.3	151,680	84.6	94,900	17.1	428,381	72.3	149,526	40.6	53,088	24.1
5. Government Support: RSA Grants	10,784	1.5	0	0.0	19,326	3.5	8,370	1.4	5,750	1.6	0	0.0
6. Government Support: All Others	21,622	3.0	3,996	2.2	166,024	30.0	57,982	9.8	26,874	7.3	42,327	19.2
7. Manufacturing Activities	0	0.0	0	0.0	135,400	24.4	20,431	3.4	121,378	32.9	0	0.0
8. Service and Assembly Contracts	17,818	2.5	12,000	6.7	33,684	6.1	7,304	1.2	3,982	1.0	51,805	23.5
9. Sale of Salvaged and Renovated Items	0	0.0	0	0.0	0	0.0	3,878	0.7	1,000	0.3	0	0.0
10. Investment and Other Income	5,781	0.8	6,000	3.3	56,472	9.9	33,900	5.7	4,000	1.1	1,100	0.5
Total Income	713,670	100.0%	179,385	100.0%	555,440	100.0%	592,692	100.0%	368,162	100.0%	220,551	100.0%
a. Number of Rehab. Centers Reporting	11		5		19		17		19		4	
b. Number of Rehab. Centers Not Reporting of INCOME Statement	1		0		5		1		0		0	
c. Total Number of Rehab. Centers	12		5		24		18		19		4	

A. SOURCES OF INCOME (Mean) -- 2

	Michigan (N= 5) (5)		Ohio (N= 5) (5)		Wisconsin (N= 6) (5)		Texas (N= 4) (7)		Total* (N=95)	
	$	%	$	%	$	%	$	%	$	%
1. Community and Federated Charities	60,810	5.9	111,820	10.1	13,817	1.7	20,194	6.4	26,482	4.6
2. Sponsoring Organization	0	0.0	67,094	6.1	0	0.0	0	0.0	9,973	1.7
3. Gifts, Solicitations and Drives	0	0.0	16,652	1.5	9,000	1.1	65,982	21.0	14,116	2.5
4. Client Fees and Charges	49,872	4.8	138,266	12.5	341,334	41.4	84,244	26.6	245,400	43.1
5. Government Support: RSA Grants	105,320	10.2	52,042	4.7	75,705	9.2	0	0.0	20,825	3.7
6. Government Support: All Others	287,850	27.9	0	0.0	296,167	36.0	68,469	21.7	90,190	15.8
7. Manufacturing Activities	0	0.0	0	0.0	0	0.0	0	0.0	55,012	9.7
8. Service and Assembly Cotracts	433,456	42.1	87,800	7.9	77,444	9.4	0	0.0	46,042	8.1
9. Sale of Salvaged and Renovated Items	0	0.0	585,600	52.9	0	0.0	0	0.0	31,733	5.5
10. Investment and Other Income	93,400	9.1	47,000	4.3	10,251	1.2	77,361	24.3	30,184	5.3
Total Income	1,030,708	100%	1,106,274	100%	823,718	100%	316,250	100%	569,957	100%
a. Number of Rehab. Centers Reporting	5		5		6		4		95	
b. Number of Rehab. Centers Not Reporting of Income	0		0		0		2		9	
c. Total Rehab. Centers	5		5		6		6		104	

(*) State averages weighted by Number of Rehab. Centers reporting per State

B. DISTRIBUTION OF EXPENDITURES (MEAN) -- 1

State Name and Number of Rehab. Centers Reporting (Region)	Massachusetts (N= 9) (1)		New Jersey (N= 5) (2)		New York (N=19) (2)		Pennsylvania (N=17) (2)		Alabama (N=19) (4)		Indiana (N= 4) (5)	
	$	%	$	%	$	%	$	%	$	%	$	%
1. Executive and Professional Salaries	44,652	6.3	66,400	37.1	151,352	27.2	133,660	24.8	72,705	21.0	118,300	57.8
2. Other Staff Wages	405,890	57.2	45,200	25.2	119,920	21.5	189,192	35.1	42,156	13.3	12,225	6.0
3. Client Wages	12,667	1.8	8,800	4.9	69,203	12.4	11,806	2.2	35,740	10.3	31,540	15.4
4. Overhead: Rent, Taxes, Telephone, Maintenance	21,440	3.0	18,600	10.4	59,503	10.7	56,255	10.4	20,500	5.9	20,530	10.0
5. Operational Supplies and Materials	140,000	19.7	13,800	7.7	86,232	15.5	47,432	8.8	116,120	33.5	6,450	3.1
6. Capital Expenditures: Plant and Equipments	2,500	0.4	4,000	2.2	13,500	2.4	6,000	1.1	4,400	1.3	2,100	1.0
7. Interest Charges and Depreciation	42,900	6.0	9,800	5.5	3,500	0.6	31,470	5.8	2,000	0.6	0	0.0
8. Administrative Expenses	13,180	1.9	3,400	1.9	36,371	6.5	18,700	3.6	18,850	5.4	4,430	2.2
9. Professional and Related Services	17,000	2.4	2,000	1.1	8,211	1.5	34,000	6.3	13,220	3.8	6,300	3.1
10. Reserves and Other Expenditures	9,500	1.3	7,168	4.0	9,400	1.7	10,000	1.9	17,050	4.9	2,800	1.4
Total Expenditures	709,729	100%	179,168	100%	557,192	100%	538,515	100%	346,741	100%	204,675	100%
a. Number of Rehab. Centers Reporting	9		5		19		17		19		4	
b. Number of Rehab. Centers Not Reporting of Expenditures Statement	3		0		5		1		0		0	
c. Total Rehab. Centers	12		5		24		18		19		4	

B. DISTRIBUTION OF EXPENDITURES (MEAN) -- 2

	Michigan (N= 5) (5)		Ohio (N= 5) (5)		Wisconsin (N= 6) (5)		Texas (N= 6) (7)		Total(*) (N=95)	
	$	%	$	%	$	%	$	%	$	%
1. Executive and Professional Salaries	216,625	20.2	155,810	12.4	423,773	35.3	69,950	19.5	132,220	23.0
2. Other Staff Wages	111,736	10.4	143,241	11.4	242,350	20.2	33,970	9.5	139,289	24.2
3. Client Wages	178,665	16.7	480,528	38.3	184,520	15.4	82,010	22.8	77,435	13.4
4. Overhead: Rent, Taxes, Telephone, and Maintenance	70,787	6.6	128,430	10.2	154,455	12.9	26,455	7.4	51,853	9.0
5. Operational Supplies and Materials	254,500	23.8	105,550	8.4	59,133	4.9	81,816	22.8	81,863	14.2
6. Capital Expenditures: Plant and Equipments	214,392	20.0	55,620	4.4	16,500	1.4	16,410	4.6	24,172	4.2
7. Interest Charges and Depreciation	0	0.0	28,970	2.3	25,575	2.1	0	0.0	13,878	2.4
8. Administrative Expenses	15,400	1.4	53,630	4.3	18,650	1.6	11,135	3.1	21,956	3.8
9. Professional and Related Services	8,800	0.9	12,972	1.0	30,000	2.5	21,390	5.9	16,026	2.8
10. Reserves and Other Expenditures	0	0.0	88,400	7.3	44,000	3.7	16,154	4.4	16,926	3.0
Total Expenditures	1,070,905	100%	1,253,151	100%	1,198,956	100%	359,290	100%	575,618	100%
a. Number of Rehab. Centers Reporting	5		5		6		6		95	
b. Number of Rehab. Centers Not Reporting of Expenditures Statement	0		0		0		0		9	
c. Total Rehab. Centers	5		5		6		6		104	

(*) State averages weighted by Number of Rehab. Centers reporting per State

C. ASSETS AND LIABILITIES (MEAN) .. 1

State Name (Region)	Massachusetts (1)		New Jersey (2)		New York (2)		Pennsylvania (2)		Alabama (4)		Indiana (5)	
	$	%	$	%	$	%	$	%	$	%	$	%
ASSETS												
1. Land and Buildings	652,184	65.7	60,000	21.6	552,624	31.8	339,968	38.7	396,216	70.2	156,251	45.2
2. Equipments	118,740	12.0	95,000	34.3	158,727	9.1	250,632	28.5	128,746	22.8	51,883	15.0
3. Cash and Other Resources	221,725	22.3	122,333	44.1	1,029,050	59.1	288,359	32.8	39,796	7.0	137,828	39.8
Total Assets	992,649	100%	277,333	100%	1,740,401	100%	878,959	100%	564,758	100%	345,962	100%
a. Number of Rehab. Centers reporting	6		3		16		15		18		4	
b. Number of Rehab. Centers Not reporting of Assets Statement	6		2		8		3		1		0	
c. Total Rehab. Centers	12		5		24		18		19		4	
LIABILITIES												
1. Short-Term: Current	442,491	39.8	13,333	18.4	155,806	59.3	84,304	41.8	24,296	72.9	19,500	100.0
2. Long-Term: Mortgages and Notes	668,063	60.2	59,000	81.6	106,907	40.7	117,495	58.2	9,021	27.1	0	0.0
Total Liabilities	1,110,554	100%	72,333	100%	262,713	100%	201,799	100%	33,317	100%	19,500	100%
a. Number of Rehab. Centers reporting	2		3		10		8		9		2	
b. Number of Rehab. Centers Not reporting of Liabilities	10		2		14		10		10		2	
c. Total Rehab. Centers	12		5		24		18		19		4	

C. ASSETS AND LIABILITIES (MEAN) .. 2

	Michigan (5)		Ohio (5)		Wisconsin (5)		Texas (7)		Total(*)	
	$	%	$	%	$	%	$	%	$	%
ASSETS										
1. Land and Buildings	2,203,000	90.1	1,082,242	65.1	672,969	67.3	108,651	36.4	538,607	52.4
2. Equipments	193,806	7.9	189,526	11.4	78,481	7.8	104,166	34.9	152,292	14.8
3. Cash and Other Resources	48,245	2.0	391,072	23.5	248,378	24.9	85,942	28.7	336,259	32.8
Total Assets	2,445,051	100%	1,662,840	100%	999,828	100%	298,759	100%	1,027,158	100%
a. Number of Rehab. Centers Reporting	4		5		6		6		83	
b. Number of Rehab. Centers Not Reporting of Assets Statement	1		0		0		0		21	
c. Total Rehab. Centers	5		5		6		6		104	
LIABILITIES										
1. Short-Term: Current	----	---	124,542	30.6	139,927	38,9	53,516	28.9	105,650	43.5
2. Long-Term: Mortgages and Notes	----	---	281,868	69.4	219,663	61.1	131,500	71.1	137,189	56.5
Total Liabilities	----	---	406,410	100%	359,590	100%	185,016	100%	242,839	100%
a. Number of Rehab. Centers Reporting	0		4		6		2		46	
b. Number of Rehab. Centers Not Reporting of Liabilities Statement	5		1		0		4		58	
c. Total Rehab. Centers	5		5		6		6		104	

GP O 905-495

(*) State averages weighted by Number of Rehab. Centers Reporting per State